219064-2026 - Competition

Finland – Helicopters – FinnHEMS - Helicopter Leasing for Emergency Medical Services
OJ S 63/2026 31/03/2026
Contract or concession notice – standard regime
Supplies

1. Buyer

1.1. Buyer

Official name: FinnHEMS Lentopalvelut Oy
Email: sourcing@finnhems.fi
Legal type of the buyer: Public undertaking
Activity of the contracting authority: Health

2. Procedure

2.1. Procedure

Title: FinnHEMS - Helicopter Leasing for Emergency Medical Services
Description: FinnHEMS Lentopalvelut Oy (FinnHEMS Flight Services Ltd), a company organised under the laws of Finland (hereinafter "FinnHEMS" or "Customer") is providing Helicopter Emergency Medical Services (HEMS) at eight bases in Finland. Four of those bases operate MBB-BK117 D2 helicopters ("H145"). FinnHEMS pilots in command and co-pilots have the pilot licence and type rating for the H145. The HEMS crew members ("HCM") and the medical passengers ("MPS") are accordingly trained for the H145 type. FinnHEMS has an operating lease contract for four H145 helicopters. The lease contract is scheduled to terminate at the 31st of March 2028. FinnHEMS is launcing this competitive tender to procure helicopter leasing for four helicopters commencing at the 1st of April 2028 for the period defined in this call for tenders. FinnHEMS HEMS-services are organised on the 24/7 bases, and it is therefore the absolute necessity that there will be no interriuption in HEMS-services when the current lease contracts terminate and the new lease contract starts. FinnHEMS has in place operational service contracts, facilities, type rated mechanics, spare parts, tooling, training arrangements and other related flight operational infrastructure necessary for the operation of the H145 aircraft. Due to considerable arrangements that are required around the operation of an aircraft, and major investments and resources to build the comparable new infrastructure, simultaneously maintaining the 24/7 uniterrupted HEMS-service, FinnHEMS accepts for this lease tender only helicopters that can be operated, maintained, and trained with the H145 type rating and approvals. FinnHEMS helicopter crews subject to operation of the H145 helicopter are trained for H145 type. Organisation of the HEMS-service without the compatibility with the H145 type ratings and approvals, would cause interruption on the medical treatment of the critically injured or ill patients, and major investments in the comparable infrastructure. The procured helicopters will be circulated between the bases due to the operational reasons. For the reasons explained above FinnHEMS is launching this public tender process to ensure helicopter capacity by leasing four H145, or equivalent, helicopters with a medical kits installed. All four helicopters shall be operationally available for FinnHEMS at the 1st of April 2028. FinnHEMS must not incur any lease or other costs before starting the operations with selected helicopters.
Procedure identifier: f88b3664-7d9b-48e1-b806-9c1a6238fdea
Internal identifier: 605327

Type of procedure: Open
The procedure is accelerated: no
Main features of the procedure: The procurement will be organised in compliance with the Act on Public Procurement and Concession Contracts (1397/2016). No compensation will be paid to tenderers for preparation of a tender, presentations or otherwise taking part in the procedure. The Customer will review the technical and operational status, configuration and maintenance documentation and records and agreements of the helicopters by audit on site. General description of Contract reward process: 1) Opening of Tenders 2) Comparison of tenders and selection of winning tender 3) Verifying the winning tender in accordance with the Request for Quotation 4) Agreeing on an inspection date with the winning tenderer 5) Review and inspection of the tendered helicopters on Tenderer's site 6) If compliant, Contract Decision 7) Rectification and appeal period of 14 days 8) Signing of Contract and organisation of guarantees according to the Contract 9) Modification work if any 10) Delivery and payment according to the Contract The delivery shall take place at FinnHEMS bases (Rovaniemi, Oulu, Kuopio and Kouvola) in Finland.

2.1.1. Purpose

Main nature of the contract: Supplies
Main classification (cpv): 34711500 Helicopters

2.1.2. Place of performance

Country: Finland
Anywhere in the given country

2.1.4. General information

Additional information: The tendered helicopters shall have transferrable Parts by the Hour (PBH) maintenance agreement which provides repair/overhaul of Engines and supply of Parts on a continuous basis at an agreed upon Flight Hour or cycle based rate. The Customer shall selects one lessor for the provisioning of the helicopter leasing for four helicopter units. The selection criteria for the winning tender are defined in the procurement documents hereinafter. FinnHEMS accepts both new and second hand helicopters for the tender. The Contract signing is estimated in May/June 2026. The leasing period shall be 48 months with 36-48 months option for extension. The customer shall have the option to purchase the helicopters from the lessor after the initial leasing period.
Legal basis:
Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document, European Single Procurement Document (ESPD)

5. Lot

5.1. Lot: LOT-0000

Title: FinnHEMS - Helicopter Leasing for Emergency Medical Services
Description: FinnHEMS Lentopalvelut Oy (FinnHEMS Flight Services Ltd), a company organised under the laws of Finland (hereinafter "FinnHEMS" or "Customer") is providing Helicopter Emergency Medical Services (HEMS) at eight bases in Finland. Four of those bases operate MBB-BK117 D2 helicopters ("H145"). FinnHEMS pilots in command and co-pilots have the pilot licence and type rating for the H145. The HEMS crew members ("HCM") and the medical passengers ("MPS") are accordingly trained for the H145 type. FinnHEMS

has an operating lease contract for four H145 helicopters. The lease contract is scheduled to terminate at the 31st of March 2028. FinnHEMS is launcing this competitive tender to procure helicopter leasing for four helicopters commencing at the 1st of April 2028 for the period defined in this call for tenders. FinnHEMS HEMS-services are organised on the 24/7 bases, and it is therefore the absolute necessity that there will be no interriuption in HEMS-services when the current lease contracts terminate and the new lease contract starts. FinnHEMS has in place operational service contracts, facilities, type rated mechanics, spare parts, tooling, training arrangements and other related flight operational infrastructure necessary for the operation of the H145 aircraft. Due to considerable arrangements that are required around the operation of an aircraft, and major investments and resources to build the comparable new infrastructure, simultaneously maintaining the 24/7 uniterrupted HEMS-service, FinnHEMS accepts for this lease tender only helicopters that can be operated, maintained, and trained with the H145 type rating and approvals. FinnHEMS helicopter crews subject to operation of the H145 helicopter are trained for H145 type. Organisation of the HEMS-service without the compatibility with the H145 type ratings and approvals, would cause interruption on the medical treatment of the critically injured or ill patients, and major investments in the comparable infrastructure. The procured helicopters will be circulated between the bases due to the operational reasons. For the reasons explained above FinnHEMS is launching this public tender process to ensure helicopter capacity by leasing four H145, or equivalent, helicopters with a medical kits installed. All four helicopters shall be operationally available for FinnHEMS at the 1st of April 2028. FinnHEMS must not incur any lease or other costs before starting the operations with selected helicopters.
Internal identifier: 605327

5.1.1. Purpose

Main nature of the contract: Supplies
Main classification (cpv): 34711500 Helicopters
Options:
Description of the options: Different variations of option periods.

5.1.2. Place of performance

Country: Finland
Anywhere in the given country

5.1.3. Estimated duration

Other duration: Unknown

5.1.4. Renewal

Maximum renewals: 3
Other information about renewals: Different variations of option periods.

5.1.6. General information

Reserved participation:
Participation is not reserved.
Procurement Project not financed with EU Funds.
The procurement is covered by the Government Procurement Agreement (GPA): yes
This procurement is also suitable for small and medium-sized enterprises (SMEs): no
Additional information: The tendered helicopters shall have transferrable Parts by the Hour (PBH) maintenance agreement which provides repair/overhaul of Engines and supply of Parts on a continuous basis at an agreed upon Flight Hour or cycle based rate. The Customer shall selects one lessor for the provisioning of the helicopter leasing for four helicopter units. The selection criteria for the winning tender are defined in the procurement documents hereinafter.

FinnHEMS accepts both new and second hand helicopters for the tender. The Contract signing is estimated in May/June 2026. The leasing period shall be 48 months with 36-48 months option for extension. The customer shall have the option to purchase the helicopters from the lessor after the initial leasing period.

5.1.7. Strategic procurement

Approach to reducing environmental impacts: The transition to a circular economy
Social objective promoted: Human rights due diligence in global supply chains, Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.10. Award criteria

Criterion:
Type: Price
Name: Comparison price
Description: Four year leasing payments for four (4) helicopters.
Category of award weight criterion: Weight (points, exact)
Award criterion number: 70
Criterion:
Type: Quality
Name: Quality
Description: Description of leasing arrangements according to the Letter of Intent.
Category of award weight criterion: Weight (points, exact)
Award criterion number: 20
Criterion:
Type: Quality
Name: Helicopter configuration
Description: How the helicopter corresponds to the desired configuration.
Category of award weight criterion: Weight (points, exact)
Award criterion number: 10

5.1.11. Procurement documents

Deadline for requesting additional information: 17/04/2026 13:00:00 (UTC+00:00) Western European Time, GMT
Address of the procurement documents: https://tarjouspalvelu.fi/finnhems?id=605327&tpk=045121f1-801f-430b-8131-3eadb5b4b7f1

5.1.12. Terms of procurement

Terms of submission:
Electronic submission: Required
Address for submission: https://tarjouspalvelu.fi/finnhems?id=605327&tpk=045121f1-801f-430b-8131-3eadb5b4b7f1
Languages in which tenders or requests to participate may be submitted: English
Electronic catalogue: Allowed
Variants: Not allowed
Tenderers may submit more than one tender: Not allowed
Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT
Duration during which the tender must remain valid: 4 Months
Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT
Terms of contract:
The execution of the contract must be performed within the framework of sheltered employment programmes: No
Electronic invoicing: Required
Electronic ordering will be used: no
Electronic payment will be used: yes

5.1.15. Techniques
Framework agreement:
No framework agreement
Information about the dynamic purchasing system:
No dynamic purchase system

5.1.16. Further information, mediation and review
Review organisation: Markkinaoikeus
Information about review deadlines: The agreement based on the open procedure does not take effect simply upon notification of the award decision but requires a separate written agreement. In a procurement exceeding the EU threshold, the procurement agreement may not be concluded until 14 days have passed from the date when the tenderer received or may be considered to have received the tender decision and its justifications.

8. Organisations

8.1. ORG-0001
Official name: FinnHEMS Lentopalvelut Oy
Registration number: 0810819-8
Postal address: Lentäjäntie 3
Town: Vantaa
Postcode: 01530
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: FinnHEMS Oy
Email: sourcing@finnhems.fi
Telephone: +358 293005000
Internet address: http://www.finnhems.fi
Roles of this organisation:
Buyer

8.1. ORG-0002
Official name: Markkinaoikeus
Registration number: 3006157-6
Postal address: Radanrakentajantie 5
Town: Helsinki
Postcode: 00520
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Email: markkinaoikeus@oikeus.fi
Telephone: +358 295643300
Internet address: https://www.markkinaoikeus.fi
Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Hansel Oy (Hilma)
Registration number: FI09880841
Postal address: Mannerheiminaukio 1a
Town: Helsinki
Postcode: 00100
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: eSender
Email: tekninen@hankintailmoitukset.fi
Telephone: 029 55 636 30
Internet address: http://hankintailmoitukset.fi
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: d5809546-d207-4712-84c5-b03a0a7fde8d - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 30/03/2026 08:35:24 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 30/03/2026 08:35:38 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: English
Notice publication number: 219064-2026
OJ S issue number: 63/2026
Publication date: 31/03/2026