

Finland-Helsinki: Business services: law, marketing, consulting, recruitment, printing and security

OJ S 124/2015 01/07/2015

Contract notice

Services

Directive 2004/18/EC

## Section I: Contracting authority

---

### I.1. Name and addresses

Official name: Finpro ry

Postal address: Porkkalankatu 1, PL 358

Town: Helsinki

Postal code: FI-00181

Country: Finland

E-mail: [tenderingfree@finpro.fi](mailto:tenderingfree@finpro.fi)

**Additional information can be obtained from:**

the abovementioned address

**Tenders or requests to participate must be submitted:** Official name: Finpro ry

E-mail: [tenderingfree@finpro.fi](mailto:tenderingfree@finpro.fi)

### I.2. Type of the contracting authority

Other: registered association

### I.3. Main activity

### I.4. Contract award on behalf of other contracting authorities

## Section II: Object of the contract

---

### II.1. Description

#### II.1.1. Title attributed to the contract by the contracting authority

Building Future Reaching Enabling Ecosystem (FREE) to Finland.

#### II.1.2. Type of contract and place of performance or delivery

Services

Service category No 11: Management consulting services [6] and related services

Main site or place of performance: Finland, US.

NUTS code FI1 Manner-Suomi

#### II.1.3. Information about a framework agreement or a dynamic purchasing system

#### II.1.4. Information about framework agreement

#### II.1.5. Short description of the contract or purchase(s)

Finland is a healthcare pioneer where its contributions to global healthcare far exceed the mere size of the country. With numerous industry 'firsts,' healthcare is a key industry for Finland where significant investments are being made in infrastructure, R&D, foresight and innovation initiatives, and support for companies and university spin offs; all to further advance Finland's position as the Digital Health Capitol. Finland has a brain trust and momentum that

now requires external partners to fully exploit its human capital and innovation reservoir. As part of the implementation of the growth strategy in the health sector that was made public a year ago, the Finnish Ministry of Employment and the Economy launched the growth program called Team Finland Health, which focuses on attracting investments and on special questions concerning the internationalization of the field. Finpro's Team Finland Health growth program carries out the building of an image for Finland in the health sector and creates a foundation and functional models for cooperation. The aim is to strengthen the image of Finland as an internationally attractive environment for research both into the field of health and into innovation activities, and to attract new investments and business while helping Finnish health sector companies to go international with partners, funding, or co-development opportunities.

There are hundreds of companies active throughout the healthcare and life science ecosystem, and more than 300 startups. Finland is one of the best places to build both a competitive and strategic advantage, locate overseas operations, conduct research, and innovate in science and technology. It is a thriving hot spot and test bed with a solid track record in new ideas and products, as well as with the US FDA regarding clinical trials and data. Five university hospital systems are driving innovations in care delivery, population health, and standards of care. Energy prices and taxes are one of the lowest in Europe and fast data links help create a 24/7 innovation hub.

Finpro is now inviting tenders for a project to further advance the healthcare capabilities of Finland, especially at the startup and technology transfer levels. Finpro is seeking a healthcare mentoring, funding, and/or acceleration partner that has already established relations to relevant US stakeholders, and is willing to commit to and invest in Finland to help sharpen the focus, accelerate the growth, and sustain the economic lifespan of Finnish health and med-tech companies.

See the detailed scope of services to be procured in the invitation to tender attached to this notice, published in [www.hilma.fi](http://www.hilma.fi).

#### **II.1.6. CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.7. Information about the Government Procurement Agreement (GPA)**

#### **II.1.8. Lots**

This contract is divided into lots: no

#### **II.1.9. Information about variants**

Variants will be accepted: no

### **II.2. Scope of the procurement**

#### **II.2.1. Total quantity or scope**

Estimated value excluding VAT:

Range: between 100 000 and 500 000 EUR

#### **II.2.2. Information about options**

Options: yes

Description of options: Optional contract years 2016 and 2017 (1.4.2016 — 31.12.2017).

#### **II.2.3. Information about renewals**

### **II.3. Duration of the contract or time limit for completion**

Start 1.9.2015. Completion 31.3.2016

## Section III: Legal, economic, financial and technical information

---

### III.1. Conditions related to the contract

#### III.1.1. Deposits and guarantees required

#### III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

#### III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded

#### III.1.4. Contract performance conditions

### III.2. Conditions for participation

#### III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: The tenderer must be an organisation duly registered in authorities as required by the applicable laws.

The tenderer shall sign and attach to the tender the affirmation as specified in appendix 1 to this invitation to tender.

Finpro reserves the right at any time to separately request the tenderer to provide evidence of entry in a trade register or equivalent, or evidence related to other items confirmed in the affirmation. Prior to signing the contract the elected supplier shall provide Finpro with certificates that evidence the registrations confirmed in the affirmation. The certificates may not be older than 2 months.

#### III.2.2. Economic and financial ability

List and brief description of conditions: The tenderer must have fulfilled its legal duties concerning taxes, payments of social security and other similar official fees and duties in the country of the tenderer's location. The tenderer shall sign and attach to the tender the affirmation as specified in appendix 1 to this invitation to tender.

Finpro reserves the right at any time to separately request the tenderer to provide evidence related to items confirmed in the affirmation. Prior to signing the contract the elected supplier shall provide Finpro with certificates that evidence the payments confirmed in the affirmation. The certificates may not be older than 2 months.

The tenderer must have adequate economic and financial standing in order to be able to accomplish the duties of the contract.

Finpro may utilize available credit information sources in Finland and/or abroad in order to evaluate the tenderer's economic and financial standing.

At the request of Finpro the tenderer shall provide notarized statement of good financial standing or other reliable documents concerning the economic and financial standing of the tendering company.

#### III.2.3. Technical and professional ability

List and brief description of conditions:

Tenderer should have ten (10) reference cases on accelerating health care company's growth from US market. The tenderer shall attach to the tender descriptions of reference cases with contact details. Finpro must be entitled to contact the reference company in order to verify the accuracy of the reference.

The tenderer must present credentials that validates its capabilities to meeting all criteria in

this invitation to tender and can sustain the growth of Finnish healthcare companies. Proof that it is capable includes case histories, references from established ecosystem partners, law firms, venture capitalists/private equity companies, healthcare companies, graduates of its past programs and/or recipient of its services.

The tenderer must commit to maintaining functional operations in Finland and the US for the duration of the program.

The tenderer shall have enough capable personnel to provide the services in compliance with Finpro's quality and quantity requirements.

The tenderer shall name two key experts for the project with established expertise, and who are capable of providing the services as represented in this tender. The tenderer may use also larger staff and/or additional expertise as they deem necessary.

The supplier may use subcontractors, and is liable for the work of the subcontractor as if it were its own. Usage of subcontractors must be described in the tender and the tenderer shall supply similar descriptions, affirmations and proofs regarding subcontractors as it supplied on its own behalf.

### **III.2.4. Information about reserved contracts**

#### **III.3. Conditions specific to services contracts**

##### **III.3.1. Information about a particular profession**

##### **III.3.2. Information about staff responsible for the performance of the contract**

## **Section IV: Procedure**

---

### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Open

#### **IV.1.2. Information about the limits on the number of candidates to be invited**

#### **IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **IV.2.2. Information about electronic auction**

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

#### **IV.3.2. Previous publication concerning this procedure**

#### **IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document**

#### **IV.3.4. Time limit for receipt of tenders or requests to participate**

6.8.2015 - 16:00

**IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

**IV.3.6. Languages in which tenders or requests to participate may be submitted**  
English.

**IV.3.7. Minimum time frame during which the tenderer must maintain the tender**  
until: 30.6.2016

**IV.3.8. Conditions for opening of tenders**

## **Section VI: Complementary information**

---

**VI.1. Information about recurrence**

**VI.2. Information about European Union funds**

**VI.3. Additional information**

Invitation to tender is attached to this notice, available at [www.hilma.fi](http://www.hilma.fi)

Tenderers' information requests, if any, shall be delivered by 7.7.2015, 16:00 (Finnish local time) by e-mail to the following e-mail address: [val.kratzman@finpro.fi](mailto:val.kratzman@finpro.fi)

**VI.4. Procedures for review**

**VI.4.1. Review body**

Official name: Markkinaoikeus

Postal address: Radanrakentajantie 5

Town: Helsinki

Postal code: FI-00520

Country: Finland

E-mail: [markkinaoikeus@oikeus.fi](mailto:markkinaoikeus@oikeus.fi)

Telephone: +358 295643300

Fax: +358 295643314

Internet address: <http://www.oikeus.fi/markkinaoikeus>

**VI.4.2. Review procedure**

**VI.4.3. Service from which information about the review procedure may be obtained**

**VI.5. Date of dispatch of this notice**

26.6.2015