

**Denmark-Copenhagen: Business and management consultancy services**

OJ S 127/2016 05/07/2016

Contract award notice

Services

Directive 2004/18/EC

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Ministry of Foreign Affairs of Denmark, DANIDA

Postal address: Asiatisk Plads 2

Town: Copenhagen

Postal code: 1448

Country: Denmark

For the attention of: Mogens Strunge Larsen

E-mail: [danidacontracts@um.dk](mailto:danidacontracts@um.dk)

Telephone: +45 33920000

**Internet address(es):**General address of the contracting authority: [www.danidacontracts.um.dk](http://www.danidacontracts.um.dk)**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity**

Other: development assistance

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description****II.1.1. Title**

Tender for the Business Advocacy Challenge Fund III (BUSAC III) of the Danish Support to Private Sector Development, Ghana.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 11: Management consulting services [6] and related services

Main site or place of performance: Ghana.

NUTS code DKZZZ Extra-Regio NUTS 3

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)****II.1.4. Short description of the contract or purchase(s)**

A new Denmark — Ghana Partnership Policy 2014 — 2018 has been agreed between the two countries. The long-standing cooperation between Ghana and Denmark is a unique platform for leveraging the new strategic partnership. The main thrust of the partnership policy is to strengthen cooperation based on shared the objectives of strengthened political cooperation, promotion of inclusive and green growth, economic diplomacy and increased commercial

cooperation, and consolidation of results in development programmes.

SPSD III comprises two main development engagements that will be funded from the budget committed for SPSD III and two side engagements that are a carry-over from existing activities. The 2 main development engagements are the Business Advocacy Challenge Fund (BUSAC III) and the Skills Development Fund (SDF II).

This call for tender covers the Business Advocacy Challenge Fund (BUSAC III). BUSAC is a challenge fund providing support to advocacy initiatives aimed at improving the business climate in Ghana or targeting specific constraints faced by groups of business operators and associations. BUSAC III will also be tasked to directly support the business-enabling environment and the business reform processes by creating amongst others very active Private Public Dialogue Platforms.

Danida now wants to recruit an individual company or a consortium of international and a Ghanaian partner organisation (called a consultant) to administrate the programme of the Fund. The BUSAC Consultant will provide technical, managerial and administrative expertise required in order to achieve these results. Furthermore, the BUSAC Consultant is responsible for logistics related to the operation of the BUSAC Secretariat and the activities to be undertaken by this. The budget for BUSAC III for the five-year period 2016-20 is approximately 120 000 000 DKK.

To be selected for tender the company must have experience in Fund Management from working in the West African region, and preferably in Ghana. The Fund Manager will also have a reference from working with advocacy in a West African context. Finally BUSAC supports, among other things, 'right based advocacy' and the Fund Manager will be expected to be familiar with Danida's Human Right Based Approach (HRBA) and UN's Global Compact Principles.

For more general information please refer to:

<http://www.busac.org/> and <http://ghana.um.dk/en/danida-en/private-sector/>

#### **II.1.5. CPV code(s)**

79410000 Business and management consultancy services, 75211200 Foreign economic-aid-related services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

Value: 21 798 273 DKK

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Restricted

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Technical part. Weighting 80
2. Price part. Weighting 20

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

2015 - 55802

##### **IV.3.2. Previous publication concerning this procedure**

###### **Contract notice**

Notice number in the OJ S: [2015/S 246-447524](#) of 19.12.2015

#### **Section V: Award of contract**

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##### **V.1. Date of conclusion of the contract**

29.6.2016

##### **V.2. Information about tenders**

Number of tenders received: 2

Number of tenders received by electronic means: 0

##### **V.3. Name and address of the contractor**

Official name: COWI A/S

Postal address: Parallelvej 2

Town: Kongens Lyngby

Postal code: 2800

Country: Denmark

E-mail: [cowi@cowi.dk](mailto:cowi@cowi.dk)

Telephone: +45 56400000

Fax: +45 56409999

Internet address: [www.cowi.com](http://www.cowi.com)

##### **V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 21 798 273 DKK

##### **V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

#### **Section VI: Complementary information**

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##### **VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

##### **VI.2. Additional information**

Tender procedures are subject to the law of Denmark and the rules applicable hereunder.  
Any legal entity may only submit 1 application.

The applications shall be submitted using the standard application form available under  
'Contract Documents' on [www.danidacontracts.um.dk](http://www.danidacontracts.um.dk) Please download current version.

Applications not using the standard application form will not be accepted.

The Candidate as Fund Manager will be invited for interviews. Failure to comply with this will  
lead to disqualification of the Tenderer.

A Candidate may, where appropriate and for a particular contract, rely on the capacities of other entities (to meet possible minimum requirements concerning economic and financial standing, and technical and/or professional ability as specified in the Contract Notice), regardless of the legal nature of the links, which it has with them. It must in that case prove to the Contracting Authority that it will have at its disposal the resources necessary, for example, by producing an undertaking by those entities to that effect. Such entities, for instance the parent company of the candidate, must respect the same rules of eligibility, and must comply with the conditions as stated in the contract notice;

The Ministry reserves the right — but is not obliged — to use the remedies provided for in Section 12 of the Danish statutory order on procedures for the award of public supply contracts, public service contracts and public construction contracts (Order no 712 and 15.6.2011), if applications or tenders do not fulfil the formalities of the tender documents. The Client opposes exclusive agreements with local sub-consultants, be they organizations or individuals;

The award of contract is subject to the final approval and financing of the programme by relevant authorities.

### **VI.3. Procedures for review**

#### **VI.3.1. Review body**

Official name: Klagenævnet for Udbud, Erhvervsstyrelsen (The Complaints Board for Public Procurement, Danish Commerce and Companies Agency)

Postal address: Dahlerups Pakhus Langelinie Allé 17

Town: Copenhagen Ø

Postal code: 2100

Country: Denmark

E-mail: [klfu@erst.dk](mailto:klfu@erst.dk)

Telephone: +45 35291000

Fax: +45 33307799

Internet address: <http://klfu.dk>

#### **VI.3.2. Review procedure**

#### **VI.3.3. Service from which information about the review procedure may be obtained**

Official name: Konkurrence- og Forbrugerstyrelsen (Danish Competition and Consumer Authority)

Postal address: Carl Jacobsens Vej 35

Town: Valby

Postal code: 2500

Country: Denmark

E-mail: [kfst@kfst.dk](mailto:kfst@kfst.dk)

Telephone: +45 41715000

Fax: +45 41715100

Internet address: <http://kfst.dk>

### **VI.4. Date of dispatch of this notice**

30.6.2016