

**United Kingdom-Birmingham: Point of sale (POS) software package**

OJ S 129/2016 07/07/2016

Contract award notice

Supplies

Directive 2004/18/EC

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: West Coast Trains Ltd

Postal address: Victoria Square House, Victoria Square

Town: Birmingham

Postal code: B2 4DN

Country: United Kingdom

Contact person: West Coast Trains Ltd

For the attention of: Jo Benson

E-mail: [vt.procurement@virgintrains.co.uk](mailto:vt.procurement@virgintrains.co.uk)

Telephone: +44 7920155870

**Internet address(es):**Address of the buyer profile: <https://in-tendhost.co.uk/virgintrains/asp/Home>**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity****I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description****II.1.1. Title**

VT/JB/EPOS Hardware and Software Supply and Support.

**II.1.2. Type of contract and place of performance or delivery**

Supplies

Purchase

NUTS code

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)****II.1.4. Short description of the contract or purchase(s)**

EPOS System for On board trains — scope includes:

— EPOS for Shop and Trolley,

— EPOS/Mobile Devices for 1st Class,

— EPOS back-office and integration with Red Prairie (DHL WMS), Virgin Trains' new BI

System (to replace Access, Crystal and Hyperion) and Open Accounts (Virgin Trains Financial System),

— On-going Maintenance and Support of the solution once in operation. This shall include

both hardware and software including enabling swap-out, repair and replacement of faulty devices and working within our operating model (on-board train whilst en-route),  
— Automated forecasting and order generation to Red Prairie (DHL WMS) in order to Auto-replenish the shop and 1st Class, replacing the existing spreadsheet based forecasts.

How to Express Interest in this Tender:

1. Register your company on the eSourcing portal (this is only required once) — Browse to the eSourcing Portal: <https://in-tendhost.co.uk/virgintrains> and click the link to register — Enter your correct business and user details — Note: your username will be the email address you have entered — you will also shortly receive an email confirmation.
2. Express an Interest in the tender — Select 'Express Interest' within the Tender Details. On doing so, you will instantly have access to the Tender Management area for that tender. Any available documentation will be available via the various relevant tabs. You can access this area at any point by logging in, navigating to 'My Tenders' and selecting 'View Details'.
3. Responding to the tender — There will be a tab allocated to any tender stage (e.g. PQQ and /or ITT). Under the 'My Tender Return' area, you will be required to complete any mandatory questionnaires and upload any requested documentation. You will now also be able to use the 'Correspondence' function to communicate with the buyer and seek any clarification (any clarifications will be found within the 'Clarifications' tab). — Note the deadline for completion, then follow the onscreen instructions to complete and submit your response. — There may be a mixture of online and offline actions for you to perform (there is detailed online help available).

You must then submit your reply using the 'Submit Response' button at the bottom of the page. If you require any further assistance please consult the online help, or contact the Intend Support Desk (0844 2728810). Alerts will be sent to your request email addresses when any correspondence, alterations or clarifications are issued.

#### **II.1.5. CPV code(s)**

48110000 Point of sale (POS) software package, 72212110 Point of sale (POS) software development services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Open

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

Lowest price

##### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

#### **IV.3. Administrative information**

**IV.3.1. File reference number attributed by the contracting authority**

REF 00000082

**IV.3.2. Previous publication concerning this procedure**

no

**Section V: Award of contract**

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**V.1. Date of conclusion of the contract**

28.6.2016

**V.2. Information about tenders**

Number of tenders received: 3

**V.3. Name and address of the contractor**

Official name: Zonal Retail Data Systems Ltd

Postal address: 1 Tanfield

Town: Edinburgh

Postal code: EH3 5DA

Country: United Kingdom

**V.4. Information on value of the contract/lot**

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:

no

**VI.2. Additional information**

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

5.7.2016