

236077-2026 - Competition

Finland – Business and management consultancy and related services – Asiantuntijatyön ja kehittämisen konsultointipalvelujen hankinta

OJ S 67/2026 07/04/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Länsi-Uudenmaan hyvinvointialue

Email: hankinta@luvn.fi

Legal type of the buyer: Regional authority

Activity of the contracting authority: Health

2. Procedure

2.1. Procedure

Title: Asiantuntijatyön ja kehittämisen konsultointipalvelujen hankinta

Description: Länsi-Uudenmaan hyvinvointialue (myöhemmin myös Tilaaja) pyytää tarjouksia asiantuntijatyön ja kehittämisen konsultointipalvelujen hankinnasta. Hankinta sisältää konsultointipalveluiden hankinnan ja hankinta on jaettu viiteen (5) osa-alueeseen: OSA-ALUE 1: Prosessikehittämisen asiantuntijapalvelut ja kouluttaminen OSA-ALUE 2: Palveluiden järjestämiseen liittyvä kehittäminen OSA-ALUE 3: Strategian valmisteluun ja toimeenpanoon liittyvät asiantuntijapalvelut OSA-ALUE 4: Yritysjärjestelyihin liittyvät asiantuntijapalvelut OSA-ALUE 5: Valmiuteen ja turvallisuuteen liittyvät asiantuntijapalvelut Osa-alueelle 1 valitaan kuusi (6) Toimittajaa. Osa-alueelle 2 valitaan kuusi (6) Toimittajaa. Osa-alueelle 3 valitaan kuusi (6) Toimittajaa. Osa-alueelle 4 valitaan kolme (3) Toimittajaa. Osa-alueelle 5 valitaan neljä (4) Toimittajaa. Hankinnan ennakoitu arvo on 6 600 000 euroa (alv 0%). Ennakoitu arvo osa-alue 1: 1 000 000 euroa (alv 0%) Ennakoitu arvo osa-alue 2: 700 000 euroa (alv 0%) Ennakoitu arvo osa-alue 3: 3 000 000 euroa (alv 0%) Ennakoitu arvo osa-alue 4: 400 000 euroa (alv 0%) Ennakoitu arvo osa-alue 5: 1 500 000 euroa (alv 0%) Tarkempi kuvaus hankinnan sisällöstä on tarjouspyynnön liitteellä 2. "Hankinnan kohteen kuvaus".

Procedure identifier: 3ad88241-2bf0-4f11-aedb-2d4e86b315c0

Internal identifier: 4183/2025

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

2.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

2.1.4. General information

Legal basis:

Directive 2014/24/EU

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 5

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 5

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document, European Single Procurement Document (ESPD)

5. Lot

5.1. Lot: LOT-0001

Title: OSA-ALUE 1: Prosessikehittämisen asiantuntijapalvelut ja kouluttaminen

Description: Prosessikehittämisen asiantuntijapalvelut ja kouluttaminen

Internal identifier: 1-0

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 71244000 Calculation of costs, monitoring of costs, 72221000 Business analysis consultancy services, 79410000 Business and management consultancy services, 80510000 Specialist training services

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Criterion:

Type: Quality

Description: Referensseistä saatavat pisteet. Tarkemmat tiedot liitteellä 5 Referenssilomake.

5.1.11. Procurement documents

Deadline for requesting additional information: 20/04/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 8 Months

Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 10

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhaun määräajat näkee hankintapäätöksen yhteydessä julkaistavasta liitteestä.

5.1. Lot: LOT-0002

Title: OSA-ALUE 2: Palveluiden järjestämiseen liittyvä kehittäminen

Description: Palveluiden järjestämiseen liittyvä kehittäminen

Internal identifier: 2-1

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79417000 Safety consultancy services, 79430000 Crisis management services, 90711100 Risk or hazard assessment other than for construction

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Criterion:

Type: Quality

5.1.11. Procurement documents

Deadline for requesting additional information: 20/04/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 8 Months

Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 4

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhaun määräajat näkee hankintapäätöksen yhteydessä julkaistavasta liitteestä.

5.1. Lot: LOT-0003

Title: OSA-ALUE 3: Strategian valmisteluun ja toimeenpanoon liittyvät asiantuntijapalvelut

Description: Strategian valmisteluun ja toimeenpanoon liittyvät asiantuntijapalvelut

Internal identifier: 3-2

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79410000 Business and management consultancy services

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Name: Hintapisteet

Criterion:

Type: Quality

Name: Laatuspisteet

5.1.11. Procurement documents

Deadline for requesting additional information: 20/04/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 8 Months

Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 6

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Hankintapäätöksen liitteenä julkaistaan muutoksenhakuohjeet.

5.1. Lot: LOT-0004

Title: OSA-ALUE 4: Yritysjärjestelyihin liittyvät asiantuntijapalvelut

Description: Yritysjärjestelyihin liittyvät asiantuntijapalvelut

Internal identifier: 4-3

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 66121000 Mergers and acquisition services

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Description: Hintapisteiden maksimimäärä on 50 pistettä.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 50

Criterion:

Type: Quality

Description: Laatuasteiden maksimimäärä on 50 pistettä.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 50

5.1.11. Procurement documents

Deadline for requesting additional information: 20/04/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 8 Months

Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 3

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Hankintapäätöksen liitteenä julkaistaan muutoksenhakuohjeet.

5.1. Lot: LOT-0005

Title: OSA-ALUE 5: Valmiuteen ja turvallisuuteen liittyvät asiantuntijapalvelut

Description: Valmiuteen ja turvallisuuteen liittyvät asiantuntijapalvelut

Internal identifier: 5-4

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79430000 Crisis management services

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Description: Hintapisteiden maksimimäärä on 60 pistettä.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 60

Criterion:

Type: Quality

Description: Laatuasteiden maksimimäärä on 40 pistettä.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 40

5.1.11. Procurement documents

Deadline for requesting additional information: 20/04/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/luhva?id=585890&tpk=975c2043-3824-4fc3-9d6c-f2e1497bc9da>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 04/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 8 Months

Information about public opening:

Opening date: 04/05/2026 09:05:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 4

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Hankintapäätöksen liitteenä julkaistaan muutoksenhakuohjeet.

8. Organisations

8.1. ORG-0001

Official name: Markkinaoikeus

Registration number: 3006157-6

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: markkinaoikeus@oikeus.fi

Telephone: +358 295643300

Internet address: <http://www.oikeus.fi/markkinaoikeus>

Roles of this organisation:

Review organisation

8.1. ORG-0002

Official name: Länsi-Uudenmaan hyvinvointialue

Registration number: 3221347-3

Postal address: Tekniikantie 15

Town: PL 33 Länsi-Uudenmaan hyvinvointialue

Postcode: 02033

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

Contact point: Länsi-Uudenmaan hyvinvointialue

Email: hankinta@luvn.fi

Telephone: +358 291512000

Internet address: <https://www.luvn.fi/fi>

Roles of this organisation:

Buyer

8.1. ORG-0003

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

Contact point: eSender

Email: tekninen@hankintailmoitukset.fi

Telephone: 029 55 636 30

Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: d927e84d-0989-458c-a1fc-6bc92f4f31dd - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 02/04/2026 13:34:12 (UTC+00:00) Western European Time, GMT

Notice dispatch date (eSender): 02/04/2026 13:34:13 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: Finnish

Notice publication number: 236077-2026

OJ S issue number: 67/2026

Publication date: 07/04/2026