

236354-2026 - Competition

Greece – Support services for air transport – Provision of Third Party Baggage Handling Services and/or Ramp Handling Services and/or Ramp Handling Services for In-flight Catering at Thessaloniki Airport "Makedonia"

OJ S 67/2026 07/04/2026

**Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Fraport Regional Airports of Greece A S.A.

Email: e.mouchti@fraport-greece.com

Activity of the contracting entity: Airport-related activities

2. Procedure

2.1. Procedure

Title: Provision of Third Party Baggage Handling Services and/or Ramp Handling Services and /or Ramp Handling Services for In-flight Catering at Thessaloniki Airport "Makedonia"

Description: Fraport Regional Airports of Greece A S.A. (hereinafter called FGA) pursuant to EU Directive 96/67 on access to the Ground Handling market at community airports, intends to proceed with the selection of Airport Rights in relation to the provision of Baggage Handling Services and/or Ramp Handling Services and/or Ramp Handling Services for In-flight Catering at Thessaloniki Airport "Makedonia", to be granted to natural persons and/or companies or consortia (hereinafter called the Service Providers). The Service Providers will undertake the financing, the procurement of the necessary equipment and the operation related to the provision of those Services.

Procedure identifier: 9ed8bbe0-e318-42fd-8580-689c274262e7

Type of procedure: Other multiple stage procedure

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63730000 Support services for air transport

2.1.2. Place of performance

Country subdivision (NUTS): Θεσσαλονίκη (EL522)

Country: Greece

Additional information: NUTS code: EL Main site or place of performance: Thessaloniki Airport "Makedonia"

2.1.4. General information

Additional information: All parties interested in participating in the tender process are requested to send an expression of interest statement with an email to the attention of Mrs. E. Mouchti (email address: e.mouchti@fraport-greece.com) copy to Mrs. C. Michopoulou (email address: c.michopoulou@fraport-greece.com). The expression of interest statement shall include name of tenderer, contact person, email address and telephone number as well as the lots for which the tenderer is interested. After the submission of the expression of interest statement, the parties will receive a Non- Disclosure Agreement for their execution, following

which the tender documents (Procurement Document) will be sent to them, after the deadline for receipt of request to participate. The official language of the tender is English, except for documents that may be accepted in Greek as stipulated in the Procurement Document. The current tender process does not fall under the scope of EU Public Procurement rules but is subject to the rules and provisions set out in Council Directive 96/67/EC, the Presidential Decree 285/98, the Basic Ground Handling Regulation and Thessaloniki Airport's Local Ground Handling Regulation. Fraport Greece reserves the right to terminate the tender process or not to proceed with the contract at any stage of the tender process. The tender will be subject to Greek Law.

Legal basis:

Other

EU Directive 96/67

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 3

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 3

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: Provision of Third Party Baggage Handling Services Lot No: 1

Description: Provision of Baggage Handling Services means the handling of baggage in the sorting area, including sorting, preparing, loading and unloading baggage to/from transport equipment and to/from the aircraft, as well as transporting baggage to the reclaim area.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63112000 Baggage handling services

Options:

Description of the options: no options

5.1.2. Place of performance

Country subdivision (NUTS): Θεσσαλονίκη (EL522)

Country: Greece

5.1.3. Estimated duration

Duration: 7 Years

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Tender requirement

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.11. Procurement documents

Access to certain procurement documents is restricted

Information about restricted documents is available at: www.fraport-greece.com

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ecmservices.fraport-greece.com/eProposals>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Description of the financial guarantee: The tenderers will be asked to submit with their proposals a Participation Letter of Guarantee in accordance with the Procurement Document.

Deadline for receipt of requests to participate: 04/05/2026 17:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The contract shall be performed in accordance with the applicable national and EU legislation on ground handling services and is described in the tender documents.

A non-disclosure agreement is required: yes

Financial arrangement: To be detailed in the tender documents (Procurement Document)

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: It will be detailed in the tender documents (Procurement Document), if applicable

Organisation providing additional information about the procurement procedure: Fraport Regional Airports of Greece A S.A.

Organisation providing more information on the review procedures: It will be detailed in the tender documents (Procurement Document), if applicable

5.1. Lot: LOT-0002

Title: Provision of Third Party Ramp Handling Services Lot No: 2

Description: Provision of Ramp Handling Services include marshalling the aircraft on the ground and assisting with parking, facilitating communication and transporting crew, passengers and baggage.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 60444000 Aircraft-operation services

Options:

Description of the options: no options

5.1.2. Place of performance

Country subdivision (NUTS): Θεσσαλονίκη (EL522)

Country: Greece

5.1.3. Estimated duration

Duration: 7 Years

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Tender requirement

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.11. Procurement documents

Access to certain procurement documents is restricted

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5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ecmservices.fraport-greece.com/eProposals>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Description of the financial guarantee: The tenderers will be asked to submit with their proposals a Participation Letter of Guarantee in accordance with the Procurement Document.

Deadline for receipt of requests to participate: 04/05/2026 17:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The contract shall be performed in accordance with the applicable national and EU legislation on ground handling services and is described in the tender documents.

A non-disclosure agreement is required: yes

Financial arrangement: To be detailed in the Tender documents (Procurement Document)

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: It will be detailed in the tender documents (Procurement Document), if applicable

Organisation providing additional information about the procurement procedure: Fraport Regional Airports of Greece A S.A.

Organisation providing more information on the review procedures: It will be detailed in the tender documents (Procurement Document), if applicable

5.1. Lot: LOT-0003

Title: Provision of Third Party Ramp Handling Services for In-flight Catering Lot No: 3

Description: Ramp Handling Services for In-flight Catering.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 60444000 Aircraft-operation services

Options:

Description of the options: no options

5.1.2. Place of performance

Country subdivision (NUTS): Θεσσαλονίκη (EL522)

Country: Greece

5.1.3. Estimated duration

Duration: 7 Years

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Tender requirement

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.11. Procurement documents

Access to certain procurement documents is restricted

Information about restricted documents is available at: www.fraport-greece.com

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ecmservices.fraport-greece.com/eProposals>

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Variants: Not allowed

Description of the financial guarantee: The tenderers will be asked to submit with their proposals a Participation Letter of Guarantee in accordance with the Procurement Document.

Deadline for receipt of requests to participate: 04/05/2026 17:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The contract shall be performed in accordance with the applicable national and EU legislation on ground handling services and is described in the tender documents.

A non-disclosure agreement is required: yes

Financial arrangement: To be detailed in the Tender documents (Procurement Document)

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: It will be detailed in the tender documents (Procurement Document), if applicable

Organisation providing additional information about the procurement procedure: Fraport Regional Airports of Greece A S.A.

Organisation providing more information on the review procedures: It will be detailed in the tender documents (Procurement Document), if applicable

8. Organisations

8.1. ORG-0001

Official name: Fraport Regional Airports of Greece A S.A.

Registration number: 133592401000

Postal address: 10, Germanikis Scholis

Town: Maroussi, Attiki

Postcode: 15123

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Contact point: Procurement Department

Email: e.mouchti@fraport-greece.com

Telephone: +302144000443

Internet address: www.fraport-greece.com

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0004

Official name: It will be detailed in the tender documents (Procurement Document), if applicable

Registration number: 133592401000

Town: Maroussi, Attiki

Postcode: 15123

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

8.1. ORG-0000

Official name: Publications Office of the European Union

Registration number: PUBL

Town: Luxembourg

Postcode: 2417

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Email: ted@publications.europa.eu

Telephone: +352 29291

Internet address: <https://op.europa.eu>

Roles of this organisation:

TED eSender

Notice information

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