

237344-2026 - Competition

Estonia – Business and management consultancy and related services – Mentorteenused Brasiilia ja Ameerika Ühendriikide ekspordiprojekti raames

OJ S 68/2026 08/04/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Sihtasutus Tallinna Teaduspark TEHNOPOL

Email: info@tehnopol.ee

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: Mentorteenused Brasiilia ja Ameerika Ühendriikide ekspordiprojekti raames

Description: Kutsume Teid esitama pakkumust avatud hankemenetluses „Mentorteenus Brasiilia ja Ameerika Ühendriikide ekspordiprojekti raames“. Hankija eesmärk on sõlmida mentorlusteenuste osutamiseks raamlepingud hanke osade kaupa, mille alusel võib hankija projekti raames vastavalt vajadusele tellida mentorteenuseid, et toetada laienemist Brasiilia ja Ameerika Ühendriikide (USA) eksporditurgudele. Mentorteenuseid tellitakse käesoleva riigihanke raames projekti „Eesti tehnoloogiaettevõtete laienemine Brasiilia ja Ameerika Ühendriikide turgudele“ elluviimiseks, mida rahastab Majandus# ja Kommunikatsiooniministeerium. Tööde üksikasjalikum tehniline kirjeldus on esitatud lisas 1. Riigihange viiakse läbi elektrooniliselt vastavalt riigihangete seadusele ja muudele Eesti Vabariigis kehtivatele õigusaktidele. / Kõrvaldamise alused ja kvalifitseerimistingimused: Vaata hanke alusdokumentidest

Procedure identifier: 506c37a9-b484-49df-aec5-8fba9cb5d4a2

Internal identifier: 308473-0000

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: Avatud hankemenetlus

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

2.1.2. Place of performance

Anywhere

Additional information: Lepingu täitmise asukoht on USA/The place of performance of the contract is the USA.

2.1.2. Place of performance

Anywhere

Additional information: Lepingu täitmise asukoht on Brasiilia/The place of performance of the contract is the Brazil.

2.1.4. General information

Legal basis:

Directive 2014/24/EU

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 2

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: European Single Procurement Document (ESPD),
European Single Procurement Document (ESPD)

5. Lot

5.1. Lot: LOT-0001

Title: USA

Description: Hanke eesmärk on suurendada mentii teadmisi ja oskusi ettevõtlustegevuse laiendamiseks USA turule. Teenus keskendub ärilise edu ja ekspordikäibe potentsiaali kasvatamisele, pakkudes ettevõttele individuaalset tagasisidet, praktilist juhendamist müügiprotsesside ja äriarendustegevuste osas, tuge potentsiaalsete klientide ja partnerite tuvastamisel ning nendega kontakti loomisel, kontakte potentsiaalsete klientidega turule sisenemiseks ning aktiivset potentsiaalsete müügipartnerite võrgustikku, sealhulgas edasimüüjaid ja teisi partnereid, kes toetavad äritegevuse laiendamist konkreetsel sihtturul. / Kõrvaldamise alused ja kvalifitseerimistingimused: Vaata hanke alusdokumentidest
Internal identifier: 308473-0001

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

5.1.2. Place of performance

Anywhere

Additional information: Lepingu täitmise asukoht on USA/The place of performance of the contract is the USA.

5.1.3. Estimated duration

Start date: 01/07/2026

Duration end date: 31/12/2028

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Lepingu algusaeg on märgitud eeldatavana. Lepingu täitmise algus sõltub hankemenetluse läbiviimise perioodist ning algab peale raamlepingu sõlmimist.

5.1.8. Accessibility criteria

Accessibility criteria for persons with disabilities are not included because the procurement is not intended for use by natural persons

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 5

5.1.11. Procurement documents

Address of the procurement documents: <https://riigihanked.riik.ee/rhr-web/#/procurement/10126724/documents?group=B>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://riigihanked.riik.ee/rhr-web/#/procurement/10126724/tenders>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 08/05/2026 15:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Duration during which the tender must remain valid: 4 Months

Information about public opening:

Opening date: 08/05/2026 16:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Place: <https://riigihanked.riik.ee/rhr-web/#/>

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 7

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Riigihangete vaidlustuskomisjon

Review organisation: Riigihangete vaidlustuskomisjon

Information about review deadlines: <https://fin.ee/riigihanked-riigiabi-osalused/riigihanked/vaidlustusmenetlus>

Organisation providing additional information about the procurement procedure: Sihtasutus Tallinna Teaduspark TEHNOPOL

Organisation receiving requests to participate: Sihtasutus Tallinna Teaduspark TEHNOPOL

5.1. Lot: LOT-0002

Title: Brasiilia

Description: Hanke eesmärk on suurendada mentii teadmisi ja oskusi ettevõtlustegevuse laiendamiseks Brasiilia turule. Teenus keskendub ärilise edu ja ekspordikäibe potentsiaali kasvatamisele, pakkudes ettevõttele individuaalset tagasisidet, praktilist juhendamist müügiprotsesside ja äriarendustegevuste osas, tuge potentsiaalsete klientide ja partnerite tuvastamisel ning nendega kontakti loomisel, kontakte potentsiaalsete klientidega turule sisenemiseks ning aktiivset potentsiaalsete müügipartnerite võrgustikku, sealhulgas edasimüüjaid ja teisi partnereid, kes toetavad äritegevuse laiendamist konkreetset sihtturul. / Kõrvaldamise alused ja kvalifitseerimistingimused: Vaata hanke alusdokumentidest
Internal identifier: 308473-0002

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

5.1.2. Place of performance

Anywhere

Additional information: Lepingu täitmise asukoht on Brasiilia/The place of performance of the contract is the Brazil.

5.1.3. Estimated duration

Start date: 01/07/2026

Duration end date: 31/12/2028

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Lepingu algusaeg on märgitud eeldatavana. Lepingu täitmise algus sõltub hankemenetluse läbiviimise perioodist ning algab peale raamlepingu sõlmimist.

5.1.8. Accessibility criteria

Accessibility criteria for persons with disabilities are not included because the procurement is not intended for use by natural persons

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 5

5.1.11. Procurement documents

Address of the procurement documents: <https://riigihanked.riik.ee/rhr-web/#/procurement/10126724/documents?group=B>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://riigihanked.riik.ee/rhr-web/#/procurement/10126724/tenders>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 08/05/2026 15:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Duration during which the tender must remain valid: 4 Months

Information about public opening:

Opening date: 08/05/2026 16:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Place: <https://riigihanked.riik.ee/rhr-web/#/>

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 5

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Riigihangete vaidlustuskomisjon

Review organisation: Riigihangete vaidlustuskomisjon

Information about review deadlines: <https://fin.ee/riigihanked-riigiabi-osalused/riigihanked/vaidlustusmenetlus>

Organisation providing additional information about the procurement procedure: Sihtasutus Tallinna Teaduspark TEHNOPOL

Organisation receiving requests to participate: Sihtasutus Tallinna Teaduspark TEHNOPOL

8. Organisations

8.1. ORG-0001

Official name: Sihtasutus Tallinna Teaduspark TEHNOPOL

Registration number: 90008258

Postal address: Mäealuse tn 2/4

Town: Tallinn

Postcode: 12618

Country subdivision (NUTS): Extra-Regio NUTS 3 (EEZZZ)

Country: Estonia

Contact point: KRISTIN PUUSEPP

Email: info@tehnopol.ee

Telephone: +372 56930458

Internet address: <http://www.tehnopol.ee>

Buyer profile: <http://www.tehnopol.ee>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure
Organisation receiving requests to participate

8.1. **ORG-0002**

Official name: Riigihangete vaidlustuskomisjon
Registration number: 1000123
Postal address: Tartu mnt 85
Town: Tallinn
Postcode: 10115
Country subdivision (NUTS): Extra-Regio NUTS 3 (EEZZZ)
Country: Estonia
Email: vako@fin.ee
Telephone: +3726113713

Roles of this organisation:

Review organisation
Mediation organisation

8.1. **ORG-0003**

Official name: Riigihangete register
Registration number: TED64
Postal address: Lökke tn 4
Town: Tallinn
Postcode: 10122
Country subdivision (NUTS): Extra-Regio NUTS 3 (EEZZZ)
Country: Estonia
Email: register@riigihanked.riik.ee
Telephone: +3726113693

Roles of this organisation:

TED eSender

Notice information

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