

237522-2026 - Competition

Ireland – Business development consultancy services – 2026/015 Establishment of a Single#Party Framework for the Design, Delivery and Management of Enterprise Ireland’s ATLAS Scaling Initiative and Associated Ecosystem Coordination

OJ S 68/2026 08/04/2026

Contract or concession notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Enterprise Ireland

Email: procurement@enterprise-ireland.com

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Education

2. Procedure

2.1. Procedure

Title: 2026/015 Establishment of a Single#Party Framework for the Design, Delivery and Management of Enterprise Ireland’s ATLAS Scaling Initiative and Associated Ecosystem Coordination

Description: Enterprise Ireland proposes to engage in a competitive process for the establishment of a framework agreement for the provision of the design, delivery and management of Enterprise Ireland’s ATLAS Scaling Initiative and associated ecosystem coordination.

Procedure identifier: 00603e69-877d-48b8-849e-fbee0ad3025e

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 79990000 Miscellaneous business-related services, 79900000

Miscellaneous business and business-related services, 72221000 Business analysis consultancy services

2.1.2. Place of performance

Country: Ireland

Anywhere in the given country

2.1.3. Value

Estimated value excluding VAT: 21 000 000,00 EUR

Maximum value of the framework agreement: 21 000 000,00 EUR

2.1.4. General information

Additional information: Please consult the associated documentation, which contains full instructions regarding the submission of tenders and is available to download from [www.](#)

etenders.gov.ie using eTenders Resource ID – 7858388 Interested parties must associate their organisation with this competition on the eTenders web site (www.etenders.gov.ie) in order to be included on the mailing list for clarifications and to upload tender responses. To do this you must do the following: Log-in to the eTenders portal; Locate the competition using the Advanced Search by searching under the Contracting Authority or Resource ID. Click on the hyperlink for the competition which will bring you to the CfT Workspace. In the Show CfT Menu for the competition click on the “Expression of Interest in the drop-down menu. Complete the Association with the CfT tab. This will then provide you with a link to Tender under the Show CfT Menu where you can prepare your submission. When finalising your tender submission please upload your final response as a ZIP file as individual documents may lose their titles if uploaded individually. Also ensure that you receive a message under the status header called Submitted, as the percentage tab does not necessarily imply you have successfully submitted your response. There is a maximum upload limit of 250MB per file and 500MB per tender submission. Suppliers should note the following when making their submission suppliers must ensure that they give themselves sufficient time to upload & submit all required documentation before the submission deadline. Suppliers should consider the fact that upload speeds vary and that the new eTenders system operates in a different manner to the previous platform operated by EU-Supply. The submit button will be disabled automatically upon the expiration of the response deadline. If you experience difficulty when uploading documents, please contact the eTenders Support Desk for technical assistance. Email irish-eproc-helpdesk@eurodym.com or Telephone: +353(0)818 001459 (09:00 – 17:00 hours). Tenders submitted by any other means (including but not limited to email, post, messaging system on etenders or hand delivery) will not be accepted. All information relating to attachments, including clarifications and changes, will be published on the Irish Government Procurement Opportunities Portal (www.etenders.gov.ie) only. Registration is free of charge. The contracting authority will not accept responsibility for information relayed (or not relayed) via third parties. All queries regarding this tender requirement or process must be submitted through the Irish Government Procurement Opportunities Portal www.etenders.gov.ie as a specific question. Responses will be circulated to those tenderers that have registered an interest in this notice on www.etenders.gov.ie. The details of the person making a query will not be disclosed when circulating the response The contracting authority will not be responsible for any costs, charges or expenses incurred by candidates or tenderers. Contract award will be subject to the approval of the competent authorities. Without prejudice to the principle of equal treatment, the contracting authority is not obliged to engage in a clarification process in respect of the procurement documents with missing or incomplete information. Therefore, respondents are advised to ensure that they return completed documentation in order to avoid the risk of elimination from the competition. Where applicable, please note in relation to all documents, that where reference is made to a particular standard, make, source, process, trademark, type, or patent, that this is not to be regarded as a de facto requirement. In all such cases it should be understood that such indications are to be treated strictly and solely for reference purposes only, to which the words "or equivalent" will always be appended. At its absolute discretion, the contracting authority may elect to terminate this procurement process, the framework agreement or any contract awarded under the framework agreement at any time.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: 2026/015 Establishment of a Single#Party Framework for the Design, Delivery and Management of Enterprise Ireland's ATLAS Scaling Initiative and Associated Ecosystem Coordination

Description: Enterprise Ireland proposes to engage in a competitive process for the establishment of a framework agreement for the provision of the design, delivery and management of Enterprise Ireland's ATLAS Scaling Initiative and associated ecosystem coordination.

Internal identifier: 0

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 79990000 Miscellaneous business-related services, 79900000

Miscellaneous business and business-related services, 72221000 Business analysis consultancy services

Options:

Description of the options: The Initial Call#Off Contract will have a duration of up to three (3) years.

5.1.2. Place of performance

Country: Ireland

Anywhere in the given country

5.1.3. Estimated duration

Duration: 6 Years

5.1.5. Value

Estimated value excluding VAT: 21 000 000,00 EUR

Maximum value of the framework agreement: 21 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 10

Maximum number of candidates to be invited for the second stage of the procedure: 10

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English
Languages in which the procurement documents (or their parts) are unofficially available:
English
Deadline for requesting additional information: 01/05/2026 17:00:00 (UTC+01:00) Central
European Time, Western European Summer Time
Address of the procurement documents: [https://www.etenders.gov.ie/epps/cft
/listContractDocuments.do?resourceId=7858388](https://www.etenders.gov.ie/epps/cft/listContractDocuments.do?resourceId=7858388)

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: [https://www.etenders.gov.ie/epps/cft/viewTenders.do?
resourceId=7858388](https://www.etenders.gov.ie/epps/cft/viewTenders.do?resourceId=7858388)

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 11/05/2026 12:00:00 (UTC+01:00) Central
European Time, Western European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered
employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Justification for the duration of the framework agreement: Given the specific objectives,
design, and operational model of the ATLAS initiative, a six#year framework duration is
required to ensure effective delivery and continuity of impact. ATLAS is built around a
multi#year strategic development and support journey for each participating company. The
programme's core value derives from sustained engagement over time, enabling firms with
multinational ambition to progress through successive phases of diagnostic assessment,
leadership development, strategic refinement, capability building, and implementation support.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: The High Court of Ireland

Information about review deadlines: In line with Remedies Legislation

Organisation providing offline access to the procurement documents: Enterprise Ireland

Organisation providing more information on the review procedures: The High Court of Ireland

Organisation receiving requests to participate: Enterprise Ireland

Organisation processing tenders: Enterprise Ireland

8. Organisations

8.1. ORG-0001

Official name: Enterprise Ireland
Registration number: 00000000
Postal address: The Plaza, East Point Business Park
Town: Dublin
Postcode: D3 E5R6
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: procurement@enterprise-ireland.com
Telephone: 01 7272000
Internet address: <https://www.enterprise-ireland.com/en/>
Buyer profile: <https://www.enterprise-ireland.com/en/>

Roles of this organisation:

Buyer
Organisation providing offline access to the procurement documents
Organisation receiving requests to participate
Organisation processing tenders

8.1. ORG-0002

Official name: The High Court of Ireland
Registration number: The High Court of Ireland
Department: The High Court of Ireland
Postal address: Four Courts, Inns Quay, Dublin 7
Town: Dublin
Postcode: D07 WDX8
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: HighCourtCentralOffice@courts.ie
Telephone: +353 1 8886000

Roles of this organisation:

Review organisation
Organisation providing more information on the review procedures

8.1. ORG-0003

Official name: European Dynamics S.A.
Registration number: 002024901000
Department: European Dynamics S.A.
Town: Athens
Postcode: 15125
Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)
Country: Greece
Email: eproc-esender@eurodyn.com
Telephone: +30 2108094500

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 8d2c7d96-cbb8-4621-b6a1-9223a07cd137 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime

Notice subtype: 16

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Languages in which this notice is officially available: English

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