

**United Kingdom-Burton upon Trent: Pathology services**  
**OJ S 136/2014 18/07/2014**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Burton Hospitals NHS Foundation Trust  
Postal address: Queen's Hospital, Belvedere Road  
Town: Burton upon Trent  
Postal code: DE13 0RB  
Country: United Kingdom  
For the attention of: Paul Mellor  
E-mail: [paul.mellor@burtonft.nhs.uk](mailto:paul.mellor@burtonft.nhs.uk)  
Telephone: +44 1283511511

**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

Health

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Provision of Pathology Services.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 25: Health and social services

Main site or place of performance: Queens Hospital - Burton-upon-Trent, Samuel Johnson Community Hospital - Lichfield, Sir Robert Peel Hospital - Tamworth.

NUTS code UKG2 Shropshire and Staffordshire

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Following a competitive exercise issued by East of England SHA, GP Direct Access Pathology Services will be awarded in three lots across the East Midlands and West Midlands.

Subsequently, Burton Hospitals NHS Foundation Trust (the Authority), will not be in a position to bid for this work and are therefore seeking expressions of interest from Candidates to establish a cost effective method for the future delivery of the inpatient and outpatient pathology services that will remain at the Trust.

Currently the Authority's pathology service provides Clinical Chemistry, Haematology, Blood

Transfusion and Microbiology on site 24/7. Cellular Pathology (excluding Cervical Cytology) is provided off site via an external contract. The Authority will consider proposals as to the optimum balance of services delivered on and off site as part of the process, along with how the service scope may be divided among providers where beneficial.

Please note that the Authority is engaged in discussions related to the potential to join regional Pathology Alliance organisations, therefore there can be no guarantee of award in this procurement exercise.

Due to the nature of the contract, an advert has also been placed in Supply 2 Health.

**II.1.5. CPV code(s)**

85111800 Pathology services

**II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

**II.2. Total value of the contract/lot**

**II.2.1. Total value of the contract/lot**

Value: 42 560 000 GBP

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**Section IV: Procedure**

**IV.1. Type of procedure**

**IV.1.1. Type of procedure**

competitive dialogue

**IV.2. Award criteria**

**IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Service Delivery Solution. Weighting 40
2. Cost. Weighting 30
3. Staffing Proposals. Weighting 15
4. Risk Transfer and Business Development. Weighting 10
5. Contract Management. Weighting 5

**IV.2.2. Information about electronic auction**

An electronic auction has been used: no

**IV.3. Administrative information**

**IV.3.1. File reference number attributed by the contracting authority**

BT13/03

**IV.3.2. Previous publication concerning this procedure**

Notice number in the OJ S: [2013/S 106-181926](#) of 31.5.2013

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**Section V: Award of contract**

Contract No: BT13/03

**V.1. Date of conclusion of the contract**

20.6.2014

## **V.2. Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

## **V.3. Name and address of the contractor**

Official name: University Hospitals of Coventry and Warwickshire

Postal address: Clifford Bridge Road

Town: Coventry

Postal code: CV2 2DX

## **V.4. Information on value of the contract/lot**

Total value of the procurement:

Value: 6 080 000 GBP

Including VAT. VAT rate (%) 0

If annual or monthly value:

Number of years: 7

## **V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

## **Section VI: Complementary information**

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### **VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **VI.2. Additional information**

Suppliers Instructions How to Express Interest in this Tender: 1. Register your company on the eSourcing portal (this is only required once) - Browse to the eSourcing Portal: <https://www.nhssourcing.co.uk> and click the link to register - Accept the terms and conditions and click 'continue' - Enter your correct business and user details - Note the username you chose and click 'Save' when complete - You will shortly receive an email with your unique password (please keep this secure) 2. Express an Interest in the tender - Login to the portal with the username/password - Click the 'PQQs / ITTs Open To All Suppliers' link. (These are Pre-Qualification Questionnaires or Invitations to Tender open to any registered supplier) - Click on the relevant PQQ/ ITT to access the content. - Click the 'Express Interest' button at the top of the page. - This will move the PQQ /ITT into your 'My PQQs/ My ITTs' page. (This is a secure area reserved for your projects only) -You can now access any attachments by clicking 'Buyer Attachments' in the 'PQQ/ ITT Details' box 3. Responding to the tender - Click 'My Response' under 'PQQ/ ITT Details', you can choose to 'Create Response' or to 'Decline to Respond' (please give a reason if declining) - You can now use the 'Messages' function to communicate with the buyer and seek any clarification - Note the deadline for completion, then follow the onscreen instructions to complete the PQQ/ ITT - There may be a mixture of online and offline actions for you to perform (there is detailed online help available) You must then submit your reply using the 'Submit Response' button at the top of the page. If you require any further assistance please consult the online help, or contact the eTendering help desk.

The Contracting Authority intends to use an eTendering system in this procurement exercise and reserves the right to use a reverse auction.

### **VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

15.7.2014