

248445-2026 - Direct award preannouncement

Denmark – Radio, television, communication, telecommunication and related equipment –
Technical Solution for Remote Pilotage Communication and Data Integration

OJ S 71/2026 13/04/2026

Voluntary ex-ante transparency notice

Supplies

1. Buyer

1.1. Buyer

Official name: DanPilot - Lodseriet Danmark

Email: sib@danpilot.dk

2. Procedure

2.1. Procedure

Title: Technical Solution for Remote Pilotage Communication and Data Integration

Description: DanPilot intends to establish a cooperation agreement concerning a technical solution to support remote pilotage, including secure and prioritised communication and data integration between vessels and DanPilot's shore-based Navigation Control Centre (NCC). The solution shall support DanPilot's remote pilotage operations by enabling real-time transmission of navigational, sensor and vessel data, and by ensuring stable, low-latency communication between ship and shore. The solution is required to integrate with DanPilot's own software solution, NCC Communicator, and to operate reliably in a safety-critical maritime environment. The scope includes functionality to extract and transmit relevant data from industry-standard Voyage Data Recorders (VDRs) supplied by leading manufacturers in the global maritime market, as well as support for radar, ECDIS, AIS and other relevant navigational data sources.

Procedure identifier: f63a4f67-e93c-44eb-b832-2ca14f41a028

Internal identifier: 10e2f63f-1687-4130-9669-722bf70fa369

Type of procedure: Negotiated without prior call for competition

2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 32000000 Radio, television, communication, telecommunication and related equipment

2.1.2. Place of performance

Country: Denmark

Anywhere in the given country

Additional information: DanPilot operates as the Danish state pilotage authority within Danish territorial waters. The remote pilotage initiative is primarily intended to support DanPilot's existing pilotage customers as a supplement to statutory pilotage services. At the time of publication, the remote pilotage project is subject to regulatory approval. The Danish Emergency Management Agency (Beredskabsstyrelsen) has not yet granted authorisation for operational deployment. DanPilot expects to obtain the necessary approval during the current year, subject to regulatory assessment. DanPilot is currently unable to determine the final

scope of customers, vessel categories or operational areas that may be covered by the approval once granted. The applicable customer scope will depend on the conditions set out in the final regulatory authorisation.

2.1.4. General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0000

Title: Technical Solution for Remote Pilotage Communication and Data Integration

Description: DanPilot intends to establish a cooperation agreement concerning a technical solution to support remote pilotage, including secure and prioritised communication and data integration between vessels and DanPilot's shore-based Navigation Control Centre (NCC). The solution shall support DanPilot's remote pilotage operations by enabling real-time transmission of navigational, sensor and vessel data, and by ensuring stable, low-latency communication between ship and shore. The solution is required to integrate with DanPilot's own software solution, NCC Communicator, and to operate reliably in a safety-critical maritime environment. The scope includes functionality to extract and transmit relevant data from industry-standard Voyage Data Recorders (VDRs) supplied by leading manufacturers in the global maritime market, as well as support for radar, ECDIS, AIS and other relevant navigational data sources.

Internal identifier: 0c0a0f9e-cc10-414c-b3a7-90f141108332

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 32000000 Radio, television, communication, telecommunication and related equipment

5.1.2. Place of performance

Country: Denmark

Anywhere in the given country

Additional information: DanPilot operates as the Danish state pilotage authority within Danish territorial waters. The remote pilotage initiative is primarily intended to support DanPilot's existing pilotage customers as a supplement to statutory pilotage services. At the time of publication, the remote pilotage project is subject to regulatory approval. The Danish Emergency Management Agency (Beredskabsstyrelsen) has not yet granted authorisation for operational deployment. DanPilot expects to obtain the necessary approval during the current year, subject to regulatory assessment. DanPilot is currently unable to determine the final scope of customers, vessel categories or operational areas that may be covered by the approval once granted. The applicable customer scope will depend on the conditions set out in the final regulatory authorisation.

5.1.6. General information

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Klagenævnet for udbud

Information about review deadlines: This ex#ante notice is published to ensure transparency. Any suppliers who believe they are able to provide a comparable solution, including with respect to data access, data transmission, functionality and technical integration, are encouraged to contact the contracting authority without undue delay. Such enquiries must be received by the contracting authority no later than 20 calendar days from the date of publication of this notice.

Organisation providing more information on the review procedures: Konkurrence- og Forbrugerstyrelsen

6. Results

Direct award

:

Justification for direct award: The contract can be provided only by a particular economic operator because of an absence of competition for technical reasons

Other justification: DanPilot intends to award the contract without prior publication due to technical reasons and the current absence of genuine competition. The contract concerns a technically complex and safety#critical solution supporting remote pilotage operations, requiring close integration with DanPilot's Navigation Control Centre (NCC) and DanPilot's proprietary software solution, NCC Communicator. The solution must enable secure, low#latency and prioritised transmission of navigational and vessel data, including the extraction of relevant data from industry#standard Voyage Data Recorders (VDRs supplied by leading manufacturers in the global maritime market). At the time of publication, DanPilot assesses that there are very limited comparable solutions capable of meeting these combined technical, operational and interoperability requirements. The contract forms part of a transition from development and testing towards operational deployment, and is subject to pending regulatory approval.

6.1. Result lot identifier: LOT-0000

6.1.2. Information about winners

Winner:

Official name: DANELEC ELECTRONICS A/S

Tender:

Tender identifier: D26005488

Identifier of lot or group of lots: LOT-0000

The tender was ranked: no

Contract information:

Identifier of the contract: D26005488

8. Organisations

8.1. ORG-0001

Official name: DanPilot - Lodseriet Danmark

Registration number: 30071735

Postal address: Østre Havnevej 2, 5. sal

Town: Svendborg

Postcode: 5700

Country subdivision (NUTS): Fyn (DK031)

Country: Denmark

Contact point: Signe Bengtson

Email: sib@danpilot.dk

Telephone: 20403195

Roles of this organisation:

Buyer

8.1. ORG-0002

Official name: Klagenævnet for udbud

Registration number: 37795526

Postal address: Toldboden 2

Town: Viborg

Postcode: 8800

Country subdivision (NUTS): Vestjylland (DK041)

Country: Denmark

Contact point: Klagenævnet for udbud

Email: kflu@naevneneshus.dk

Telephone: +45 72405708

Internet address: <https://erhvervsstyrelsen.dk/klagenævnet-for-udbud>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Konkurrence- og Forbrugerstyrelsen

Registration number: 10294819

Postal address: Carl Jacobsens Vej 35

Town: Valby

Postcode: 2500

Country subdivision (NUTS): Byen København (DK011)

Country: Denmark

Contact point: Konkurrence- og Forbrugerstyrelsen

Email: kfst@kfst.dk

Telephone: +45 41715000

Internet address: <https://www.kfst.dk>

Roles of this organisation:

Organisation providing more information on the review procedures

8.1. ORG-0004

Official name: DANELEC ELECTRONICS A/S

Postal address: Hørmarken 2

Town: Farum

Postcode: 3520

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0000

8.1. ORG-0005

Official name: Merzell Holding ASA

Registration number: 980921565
Postal address: Askekroken 11
Town: Oslo
Postcode: 0277
Country subdivision (NUTS): Oslo (NO081)
Country: Norway
Contact point: eSender
Email: publication@mercell.com
Telephone: +47 21018800
Fax: +47 21018801
Internet address: <http://mercell.com/>
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: 54a6f1bb-fbba-4874-b959-b098fe8c350e - 01
Form type: Direct award preannouncement
Notice type: Voluntary ex-ante transparency notice
Notice subtype: 25
Notice dispatch date: 10/04/2026 10:37:02 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 10/04/2026 10:37:37 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: English, Danish
Notice publication number: 248445-2026
OJ S issue number: 71/2026
Publication date: 13/04/2026