

## 249038-2026 - Competition

### Denmark – Transport equipment and auxiliary products to transportation – Procurement of electric apron buses for Copenhagen Airport

OJ S 71/2026 13/04/2026

Contract or concession notice – standard regime - Change notice

Supplies

## 1. Buyer

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### 1.1. Buyer

Official name: Københavns Lufthavne A/S

Email: [jeppe.thomsen@cph.dk](mailto:jeppe.thomsen@cph.dk)

Legal type of the buyer: Public undertaking

Activity of the contracting entity: Airport-related activities

## 2. Procedure

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### 2.1. Procedure

Title: Procurement of electric apron buses for Copenhagen Airport

Description: Copenhagen Airport (CPH) is experiencing passenger growth and increasing demand for more departures from the airlines, and in 2025 Copenhagen Airport had a record total of 32.4 million passengers. Due to the growth, Copenhagen Airport is expanding and will be opening additional remote aprons in 2027 and 2029 with a subsequent demand for bus operations to transport passengers to and from airplanes at the remote aprons. The flights handled at remote aprons are often short-haul flights within Europe, and some long-haul flights are also handled using buses. This results in bus operations being characterized by a peak-driven demand with major peaks between 7:00 and 9:00 and in the afternoon between 17:00 and 19:00. Copenhagen Airport has an existing bus fleet for airside operations of 22 diesel buses. The buses are of various age between 6 and 20 years, and many are end-of-life (EOL), resulting in increasing risk for downtime. The buses are maintained primarily at the internal auto repair workshop. With this invitation to tender, the Contracting Entity intends to invite tenders for electric apron buses for airside operations, transporting passengers between the remote aprons and gates. The airside buses will replace the complete existing bus fleet of 22 buses in an initial order, and the tender further has options to procure up to 18 additional buses.

Procedure identifier: 7ebb8011-60bf-4f49-85c0-403638d05d85

Previous notice: 153429-2026

Internal identifier: 200412279

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

#### 2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 34000000 Transport equipment and auxiliary products to transportation

Additional classification (cpv): 34121000 Buses and coaches, 34144910 Electric buses, 34300000 Parts and accessories for vehicles and their engines

### 2.1.2. Place of performance

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

### 2.1.3. Value

Estimated value excluding VAT: 30 000 000,00 EUR

### 2.1.4. General information

#### Legal basis:

Directive 2014/25/EU

### 2.1.6. Grounds for exclusion

Sources of grounds for exclusion: European Single Procurement Document (ESPD)

## 5. Lot

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### 5.1. Lot: LOT-0000

Title: Procurement of electric apron buses for Copenhagen Airport

Description: Copenhagen Airport (CPH) is experiencing passenger growth and increasing demand for more departures from the airlines, and in 2025 Copenhagen Airport had a record total of 32.4 million passengers. Due to the growth, Copenhagen Airport is expanding and will be opening additional remote aprons in 2027 and 2029 with a subsequent demand for bus operations to transport passengers to and from airplanes at the remote aprons. The flights handled at remote aprons are often short-haul flights within Europe, and some long-haul flights are also handled using buses. This results in bus operations being characterized by a peak-driven demand with major peaks between 7:00 and 9:00 and in the afternoon between 17:00 and 19:00. Copenhagen Airport has an existing bus fleet for airside operations of 22 diesel buses. The buses are of various age between 6 and 20 years, and many are end-of-life (EOL), resulting in increasing risk for downtime. The buses are maintained primarily at the internal auto repair workshop. With this invitation to tender, the Contracting Entity intends to invite tenders for electric apron buses for airside operations, transporting passengers between the remote aprons and gates. The airside buses will replace the complete existing bus fleet of 22 buses in an initial order, and the tender further has options to procure up to 18 additional buses.

Internal identifier: 200412279

#### 5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 34000000 Transport equipment and auxiliary products to transportation

Additional classification (cpv): 34121000 Buses and coaches, 34144910 Electric buses, 34300000 Parts and accessories for vehicles and their engines

#### 5.1.2. Place of performance

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

#### 5.1.3. Estimated duration

Start date: 01/08/2026

Duration end date: 31/12/2038

#### 5.1.4. Renewal

Maximum renewals: 0

#### **5.1.5. Value**

Estimated value excluding VAT: 30 000 000,00 EUR

#### **5.1.6. General information**

##### **Reserved participation:**

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

#### **5.1.9. Selection criteria**

Sources of selection criteria: Notice

Criterion: Average yearly turnover

Description of selection criterion: (A) Average yearly turnover of minimum EUR 30,000,000 according to the latest two available financial statements prior to the deadline for submission of application for prequalification.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: Financial ratio

Description of selection criterion: (B) Solvency ratio of minimum 10 % according to the latest available financial statement prior to the deadline for submission of application for prequalification.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: Financial ratio

Description of selection criterion: (C) Equity of minimum EUR 15,000,000 according to the latest available financial statement prior to the deadline for submission of application for prequalification.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: References on specified deliveries

Description of selection criterion: The Application may include a maximum of five (5) references. It is the Applicant's responsibility to select the references that are considered most comparable to the tendered contract. If more than five (5) references are submitted, only the first five (5) references listed will be taken into account for CPH's evaluation of the Application. To enable the assessment of suitability and selection, the Applicant's references, as stated in the eESPD, must include the following: a. The reference customer, including contact information b. Contract period as well as time of delivery and commissioning c. Description of the reference customer d. Description of how the reference is similar to the subject matter of the contract as described in section 11.2.4 e. Scope of the delivery f. Description of the services delivered g. The Applicant's role in the delivery CPH reserves the right to contact the stated reference customer in order to verify the information provided. CPH encourages the applicant to provide a comprehensive yet concise description of the reference, which should not exceed 4800 characters including spaces, equivalent to two (2) A4 page In assessing whether the references provided are comparable to the subject matter of the tendered contract, the following aspects will be taken into account: Production and delivery of a fleet of buses for the weather conditions and bus operations comparable to Copenhagen Airport

Delivery of integrated solutions consisting of: Delivery of buses Service & maintenance e.g. spare parts during the economic lifecycle and maintenance services The Applicant must meet the following minimum requirements to be deemed technically and professionally capable of performing the contract: • The applicant must have carried out a minimum of Two (2) deliveries of supplies or services within the past three years which are comparable to the subject matter of the contract. The formal requirements for the content of the references are set out in section 11.2.2.1 of the Tender Conditions, and for the assessment of comparability with the subject matter of the contract, reference is made to section 11.2.2.2 of the Tender Conditions. The references must have been carried out within the last three years from the application deadline. The execution date is calculated from the date of completion of the reference. Ongoing references will be accepted, provided that the reference has been ongoing for at least 12 months. The references can be ongoing orders. If the Tenderer submits references that are ongoing, the Tenderer must state clearly which parts of the deliveries that have been concluded including the numbers of buses and what services have been delivered on the time of the submission of the ESPD. The reference requirement may be fulfilled through references where the Applicant acted as supplier or subcontractor. The determining factor is that the Applicant has carried out the work covered by the reference. It is permitted for the applicant to use previous work carried out for CPH as a reference, but it is the applicant's own responsibility to assess whether this reference is the most comparable to the task being tendered. Please note that an Applicant may only include its own references in its own ESPD, i. e. for the legal entity in question (e.g., company). This means, for example, that references from affiliated group companies may only be taken into account if the Applicant relies on the technical and professional capacity of the affiliated group companies and if a separate ESPD and letter of support is submitted for the relevant group company, cf. below. For consortia, the consortium members must collectively fulfil the minimum requirement. For Applicants relying on the technical and professional capacity of other economic operators, the Applicant and the supporting entity must jointly fulfil the minimum requirement. The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: References on specified deliveries

Description of selection criterion: Objective criteria for choosing the limited number of candidates: If more than 5 applicants are not subject to the grounds for exclusion, cf. section 11.1 of the Tender Conditions, and meet the minimum suitability requirements, cf. section 11.2 of the Tender Conditions, CPH will select the 5 applicants to be invited to submit initial tenders on the basis of an assessment of which applicants have demonstrated the most relevant references in relation to the subject matter of the contract. The selection will be based on the following criteria: A. References that to the greatest possible extent correspond to the subject matter of the contract as described in section 11.2.2.2 - The extend the references concerns production and delivery of a fleet of fully electrical buses for the weather conditions and bus operations comparable to Copenhagen Airport. - The references concern delivery of integrated solutions consisting of delivery of buses, service and maintenance including delivery of spare parts. B. The extent to which the reference customers are comparable in size and complexity to CPH. Please note that any ambiguities and/or unclearness in the information submitted in the ESPD may be regarded negatively in the evaluation when selecting the limited number of candidates.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

**Information about the second stage of a two-stage procedure:**

Maximum number of candidates to be invited for the second stage of the procedure: 5

The procedure will take place in successive stages. At each stage, some participants may be eliminated

#### 5.1.10. Award criteria

**Criterion:**

Type: Price

Description: Price

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

**Criterion:**

Type: Quality

Description: Quality

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 70

#### 5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Address of the procurement documents: [https://eu.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=451343&TID=200412279&B=](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=451343&TID=200412279&B=)

#### 5.1.12. Terms of procurement

**Terms of submission:**

Electronic submission: Required

Address for submission: [https://eu.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=451343&TID=200412279&B=](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=451343&TID=200412279&B=)

Languages in which tenders or requests to participate may be submitted: English, Danish

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 01/05/2026 10:00:00 (UTC+00:00) Western European Time, GMT

**Information that can be supplemented after the submission deadline:**

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: See Tender Conditions for information.

**Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: See the Tender Material for information regarding the Conditions of Performance.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

Legal form that must be taken by a group of tenderers that is awarded a contract: See the Tender Material for information regarding the legal form.

Financial arrangement: See the Tender Material for information regarding the contract.

#### 5.1.15. Techniques

**Framework agreement:**

No framework agreement

**Information about the dynamic purchasing system:**

No dynamic purchase system

#### 5.1.16. Further information, mediation and review

Review organisation: Klagenævnet for Udbud

Information about review deadlines: Danish Complaints Board for Public Procurement

Information on complaints: Under the Danish Act on the Complaints Board for Public Procurement, etc. (in Danish, Lov om Klagenævnet for Udbud m.v.), the following deadlines apply to the lodging of complaints: 45 calendar days after the contracting entity has published a notice in the Official Journal of the European Union that the contracting entity has entered into a contract (see section 7(2)(1) of the Act). The deadline is calculated from the day after the day when the notice was published. Not later than at the time of lodging a complaint with the Danish Complaints Board for Public Procurement, the complainant must notify the contracting entity in writing that a complaint has been lodged with the Danish Complaints Board for Public Procurement and whether the appeal was lodged during the standstill period, see section 6(4) of the Act. In cases where the complaint was not lodged within the standstill period, the complainant must furthermore indicate whether a suspensory effect of the complaint has been requested, see section 12(1) of the Act.

Organisation providing additional information about the procurement procedure: Københavns Lufthavne A/S

Organisation providing more information on the review procedures: Konkurrence- og Forbrugerstyrelsen

Organisation receiving requests to participate: Københavns Lufthavne A/S

Organisation processing tenders: Københavns Lufthavne A/S

## 8. Organisations

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### 8.1. ORG-0001

Official name: Københavns Lufthavne A/S

Registration number: 14707204

Postal address: Lufthavnsboulevarden 6

Town: Kastrup

Postcode: 2770

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

Contact point: Jeppe Lykkebo Thomsen

Email: [jeppe.thomsen@cph.dk](mailto:jeppe.thomsen@cph.dk)

Telephone: +45 20202020

Buyer profile: <https://eu.eu-supply.com/ctm/company/companyinformation/index/564760>

#### **Roles of this organisation:**

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Organisation processing tenders

### 8.1. ORG-0002

Official name: Klagenævnet for Udbud

Registration number: 37795526

Postal address: Nævnenes Hus, Toldboden 2

Town: Viborg

Postcode: 8800

Country subdivision (NUTS): Vestjylland (DK041)  
Country: Denmark  
Email: [kflu@naevneneshus.dk](mailto:kflu@naevneneshus.dk)  
Telephone: +45 72405600  
Internet address: <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>

**Roles of this organisation:**

Review organisation

**8.1. ORG-0003**

Official name: Konkurrence- og Forbrugerstyrelsen  
Registration number: 10294819  
Postal address: Carl Jacobsens Vej 35  
Town: Valby  
Postcode: 2500  
Country subdivision (NUTS): Byen København (DK011)  
Country: Denmark  
Email: [kfst@kfst.dk](mailto:kfst@kfst.dk)  
Telephone: +45 41715000  
Internet address: <https://kfst.dk/>

**Roles of this organisation:**

Organisation providing more information on the review procedures

**8.1. ORG-0004**

Official name: Merzell Holding ASA  
Registration number: 980921565  
Postal address: Askekroken 11  
Town: Oslo  
Postcode: 0277  
Country subdivision (NUTS): Oslo (NO081)  
Country: Norway  
Contact point: eSender  
Email: [publication@merzell.com](mailto:publication@merzell.com)  
Telephone: +47 21018800  
Fax: +47 21018801  
Internet address: <http://merzell.com/>

**Roles of this organisation:**

TED eSender

## 10. Change

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Version of the previous notice to be changed

:

9bbc86fb-549a-47b0-9d74-51bad556f397-01

Main reason for change

:

Buyer correction

**10.1. Change**

Section identifier: LOT-0000

## Notice information

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Notice identifier/version: 934eb875-d0c2-4765-b046-52f000486017 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 17

Notice dispatch date: 09/04/2026 14:38:29 (UTC+00:00) Western European Time, GMT

Notice dispatch date (eSender): 09/04/2026 14:38:54 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English, Danish

Notice publication number: 249038-2026

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