

**Norway-Sluppen: IT services: consulting, software development, Internet and support**

OJ S 90/2022 10/05/2022

Contract notice – utilities

Services

**Legal Basis:**

Directive 2014/25/EU

**Section I: Contracting entity**

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**I.1. Name and addresses**

Official name: TENSIO TS AS

Postal address: Postboks 3243 Torgarden

Town: Sluppen

NUTS code: NO Norge

Postal code: 7439

Country: Norway

Contact person: Anna Nysetvold

E-mail: [anna.nysetvold@tensio.no](mailto:anna.nysetvold@tensio.no)**Internet address(es):**Main address: <https://permalink.mercell.com/177952142.aspx>**I.1. Name and addresses**

Official name: Tensio TN AS

Postal address: Postboks 2551

Town: Steinkjer

NUTS code: NO Norge

Postal code: 7736

Country: Norway

E-mail: [anna.nysetvold@tensio.no](mailto:anna.nysetvold@tensio.no)**Internet address(es):**Main address: <https://permalink.mercell.com/177952142.aspx>**I.1. Name and addresses**

Official name: Linea AS

Postal address: Postboks 702

Town: Mosjøen

NUTS code: NO Norge

Postal code: 8654

Country: Norway

Contact person: Anna Nysetvold

E-mail: [anna.nysetvold@tensio.no](mailto:anna.nysetvold@tensio.no)**Internet address(es):**Main address: <https://permalink.mercell.com/177952142.aspx>**I.1. Name and addresses**

Official name: Arva AS

Postal address: Jernbaneveien 85

Town: Bodø

NUTS code: NO Norge

Postal code: 8006

Country: Norway

Contact person: Anna Nysetvold

E-mail: [anna.nysetvold@tensio.no](mailto:anna.nysetvold@tensio.no)

**Internet address(es):**

Main address: <https://permalink.mercell.com/177952142.aspx>

## **I.2. Information about joint procurement**

The contract involves joint procurement

## **I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://permalink.mercell.com/177952142.aspx>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://permalink.mercell.com/177952142.aspx>

## **I.6. Main activity**

Electricity

## **Section II: Object**

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### **II.1. Scope of the procurement**

#### **II.1.1. Title**

Qualification phase: Management of smart grids

Reference number: 2022/1227

#### **II.1.2. Main CPV code**

72000000 IT services: consulting, software development, Internet and support

#### **II.1.3. Type of contract**

Services

#### **II.1.4. Short description**

Tensio TS AS, Tensio TN AS and Linea AS are the customer to this contract. Arva AS is participating through an option. The customer has decided to reorganise the current management and monitoring of their power grids. This will in the future be managed by the common entity referred to as "NewCo".

The customer wants to replace the current SCADA and ADMS systems to operate the power grids secure and smart, enable interaction and collaboration. It must be possible to combine data sources for use in advanced analysis.

The contract is divided into three parts; establishment project, delivery- and termination phase.

The delivery in the establishment project must meet the requirements for the solution in the establishment project. In the delivery phase, the solution shall be further developed towards the purpose of the solution and the customer can also purchase additional standard cloud services to comply with the objective of the solution.

#### **II.1.5. Estimated total value**

Value excluding VAT: 800 000 000,00 NOK

#### **II.1.6. Information about lots**

This contract is divided into lots: no

## **II.2. Description**

### **II.2.2. Additional CPV code(s)**

32412000 Communications network, 42961200 Scada or equivalent system, 45315300 Electricity supply installations, 48000000 Software package and information systems, 50324100 System maintenance services, 72220000 Systems and technical consultancy services, 72253200 Systems support services, 72261000 Software support services, 72315100 Data network support services

### **II.2.3. Place of performance**

NUTS code: NO07 Nord-Norge

NUTS code: NO Norge

NUTS code: NO060 Trøndelag

### **II.2.4. Description of the procurement**

The contracting authority shall procure a solution that shall be used for power grid operational services.

The Customer uses the term standard cloud services as a common term for cloud services without reference to whether the cloud service is public, private or hosted by the Supplier.

The Solution shall enable the customer to achieve the following objectives:

- 1) To be able to operate and monitor the power grid safely, securely and efficiently
- 2) Having a user-friendly Solution with secure, robust, up-to-date and flexible architecture
- 3) To offer efficient analytics and decision support on the power grid to operators, employees and external parties
- 4) Establishing a Solution that technically and functionally facilitates good internal and external interaction
- 5) Establishing a customer-supplier collaboration that supports sound system operation, renewal, simplification, and improvement and ensures the Customer's ability to deliver a good service

The scope of the procurement includes:

- a) establish and implement the Solution,
- b) deliver value-added services (service management and operational services), additional services and further development of the Solution developed and established in a).

At the time of publication necessary communication infrastructure for the solution is included in the scope of the procurement. This includes communication infrastructure between key locations (grid control centres, control rooms, operator rooms), and environments (public and private clouds). The scope of communication infrastructure will be discussed in the dialogue phase and the requirements may be changed.

The part of the solution that enables monitoring and control of any part of the grid is regulated by The Power Contingency Regulation (Section 7), which states that the operational control system must have the highest level of security.

The solution will replace today's SCADA and ADMS functionality for the enterprises. The solution shall have defined interfaces and integrations to existing and future systems and platforms, to external parties, to the power grid and to the integration platforms of the enterprises. Since the grid operators handle highly sensitive data related to the operational control system, some degree of private cloud will probably be necessary as a part of the solution. The customer considers cloud-based technology as an important tool for efficient digitization of the power grid. The customer considers cloud-based technology as an important tool for efficient digitization of the power grid.

The Supplier is responsible for establishing value-added services to ensure sound operation of the solution, including communication infrastructure, public and private clouds. The participant shall deliver the value-added services according to the ITIL framework or equivalent.

The maximum contract period including renewals is up to 15 years after the establishment project is approved. The customer will use the dialogue phase to decide the duration of the initial contract period and the subsequent renewals. Duration stated in months constitutes the assumed duration of the establishment project and the initial contract period, and is a starting point for the dialogue.

Arva can enter into NewCo through an option and thus be included in the contract.

There is an evident possibility that the customer will supply services to other grid-facilities and license areas in the future due to mergers, acquisitions or co-operations with other operators in the grid sector. Other grid operators may be merged with or acquired by Tensio AS, Tensio TN, Tensio TS or Linea. Other grid operators can join NewCo to cover their need for power grid operational services. These organisational changes and extensions of the licence area may take place during the contract period and shall be covered by the contract.

The final scope of the contract will be determined through the competitive dialogue. The tender documentation and the scope may thus be adjusted within the Public Procurement Legislation framework.

Depending on the final scope, the total value of the contract including options is estimated from NOK 200 million to NOK 800 million excluding VAT.

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

Value excluding VAT: 800 000 000,00 NOK

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 96

This contract is subject to renewal: yes

Description of renewals:

The maximum contract period including renewals is up to 15 years after the establishment project is approved. The customer will use the dialogue phase to decide the duration of the initial contract period and the subsequent renewals. Duration stated in months constitutes the assumed duration of the establishment project and the initial contract period, and is a starting point for the dialogue.

#### **II.2.9. Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 3 Maximum number: 7 Objective criteria for choosing the limited number of candidates:

See the tender documentation for more detailed information.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: yes

Description of options:

Arva can enter into NewCo through an option and thus be included in the contract. See the tender documentation for more detailed information.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions for participation**

#### **III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

Tenderers must be a legally registered company.

#### **III.1.2. Economic and financial standing**

List and brief description of selection criteria:

The tenderer shall have an economic and financial standing that makes it able to fulfil its contractual obligations throughout the entire contractual period.

The tenderer shall have all matters in relation to government tax authorities in order.

Minimum level(s) of standards possibly required:

See the tender documentation for detailed information.

#### **III.1.3. Technical and professional ability**

List and brief description of selection criteria:

The tenderer must have adequate experience from deliveries of corresponding complexity and scope.

The tenderer shall have the organisational capacity to fulfil the contract (i.e. adequate staffing and necessary expertise).

The tenderer shall have a sufficient quality management system

The tenderer shall have a sufficient Information security management system

With reference to The Power Contingency Regulation § 7-14 k the tenderer, including any producers/ subcontractors, must be able to deliver the services from a location in EU/EEA or NATO

The tenderer shall confirm the acceptance of the Customer's Ethical Guidelines for Suppliers

Minimum level(s) of standards possibly required:

See the tender documentation for detailed information.

### **III.2. Conditions related to the contract**

#### **III.2.2. Contract performance conditions**

See the tender documentation for detailed information.

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Competitive dialogue

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.4.**

## **Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

## **IV.2. Administrative information**

### **IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 03/06/2022 Local time: 12:00

### **IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

### **IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

### **IV.2.6. Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

## **Section VI: Complementary information**

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### **VI.1. Information about recurrence**

This is a recurrent procurement: no

### **VI.3. Additional information**

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: Trøndelag Tingrett

Town: Trondheim

Postal code: 7004

Country: Norway

### **VI.5. Date of dispatch of this notice**

05/05/2022