

**United Kingdom-Derby: Industrial training services**

OJ S 141/2016 23/07/2016

Contract notice

Services

Directive 2004/18/EC

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Sharing in Growth UK Ltd

Postal address: c/o Rolls-Royce plc, Moor Lane

Town: Derby

Postal code: DE24 8BJ

Country: United Kingdom

Contact person: MVT Procurement Solutions Ltd

For the attention of: Michelle van Toop

E-mail: [michelle@mvtprocurement.com](mailto:michelle@mvtprocurement.com)

Telephone: +44 7977494474

Fax: +44 7977494474

**Internet address(es):**General address of the contracting authority: [www.sig-uk.org](http://www.sig-uk.org)Address of the buyer profile: <http://www.sig-uk.org>Electronic access to information: <http://www.sig-uk.org/sharing-in-growth-tenders/>Electronic submission of tenders and requests to participate: <http://www.sig-uk.org/sharing-in-growth-tenders/>**Additional information can be obtained from:**

the abovementioned address

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

the abovementioned address

**Tenders or requests to participate must be submitted:** the abovementioned address**I.2. Type of the contracting authority**

Other: Sharing in Growth UK Ltd is a company that is financed mainly by a grant from the Regional Growth Fund and its sole purpose is to support the development of gas turbine supply chain manufacturers

**I.3. Main activity**

Education

Other: Sharing in Growth UK Limited is a company that is financed mainly by a grant from the Regional Growth Fund and its sole purpose is to support the development of gas turbine supply chain manufacturers.

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title attributed to the contract by the contracting authority**

228/MVT-B Advanced manufacturing training services framework.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 24: Education and vocational education services

NUTS code UK United Kingdom

**II.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

**II.1.4. Information about framework agreement**

Framework agreement with several operators

Maximum number Envisaged maximum number of participants to the framework agreement  
: 5

**Duration of the framework agreement**

Duration in months: 38

**Estimated total value of purchases for the entire duration of the framework agreement**

Estimated value excluding VAT: 1 565 000 GBP

**II.1.5. Short description of the contract or purchase(s)**

Advanced Manufacturing Training Services – a structured package of work aimed at maximizing current processes and sharing industry wide best practice to develop solutions to complex manufacturing issues with a view to improving quality and efficiency within a selected beneficiary.

The listed manufacturing capabilities (below) form the basis but not totally inclusive of the areas of the advanced training requirement:

- 1) Machining;
- 2) Forging;
- 3) Casting;
- 4) Welding;
- 5) Electronics — PCB;
- 6) Electronics — Wire Harness;
- 7) Fabrications;
- 8) Fiber Optics/Prisms;
- 9) Wet Processing;
- 10) Composites;
- 11) Rubber/Polymer;
- 12) Plastics;
- 13) MRO;
- 14) Raw Material;
- 15) Other — as of yet not identified until all beneficiaries are engaged on the programme.

**II.1.6. CPV code(s)**

80531100 Industrial training services, 80531000 Industrial and technical training services, 80530000 Vocational training services, 80531200 Technical training services, 80532000 Management training services

**II.1.7. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**II.1.8. Lots**

This contract is divided into lots: no

### **II.1.9. Information about variants**

Variants will be accepted: no

## **II.2. Scope of the procurement**

### **II.2.1. Total quantity or scope**

Based on current plans the requirement is for services to be provided to up to 24 Aerospace suppliers across the UK as follows:

September 16 — 2 beneficiaries;

October 16 — 2 beneficiaries;

November 16 — 2 beneficiaries;

December 16 — 2 beneficiaries;

January 17 — 2 beneficiaries;

February 17 — 2 beneficiaries;

March 17 — 2 beneficiaries;

April 17 — 2 beneficiaries;

May 17 — 2 beneficiaries;

June 17 — 2 beneficiaries;

July 17 — 2 beneficiaries;

August 17 — 2 beneficiaries.

This current delivery plan is subject to change dependent on the on-boarding of beneficiaries to the programme.

The point at which the beneficiary will require Advanced Manufacturing training it is important to understand that the beneficiary has already had a thorough whole business diagnostic including Lean operations, Procurement, Costing and Manufacturing Engineering, this diagnostic has identified the focus area of where training is required. The first activity that the provider will do is to meet the sharing in Growth Supplier Development Manager and Manufacturing Engineer who will raise a statement of work to identify an improvement focus area.

The scope of this service is to include:

— A technical review of selected improvement focus area against industry standards and to identify improvement opportunities, with the key deliverables being capability and cost reduction;

— Development of an Advanced Manufacturing training plan with the beneficiary in conjunction with the SiG team to close any skills gaps identified by the technical review;

— Provision of all training material for on-site coaching and support;

— Provision of any formal training courses identified from the technical review;

— Provide a list of available training courses;

— On site coaching and training of up to 48 days in years 1 and 2 with the beneficiary;

— Provision of all labour to carry out the technical assessment, coaching and training over a period of up to 2 years;

— The vendor's labour will be expected to work with the Sharing in Growth supplier development teams who will also be working with the beneficiary;

— The vendor should plan to have between 1 and a maximum of 3 project engagements per beneficiary, however detailed requirement and project length will be discussed at the beneficiary with the sharing in Growth team prior to any activity;

— Planning assumptions are to be based on an average beneficiary, but there must be flexibility to be able to adapt to specific local conditions.

The approach expected for each beneficiary is as follows:

- 1) Technical review and potential beneficiary scoping visit that is triggered by the SiG supplier Development Manager (up to 2 man days per project engagement);
  - 2) Beneficiary engagement preparation, confirming the required offering (up to 2 man days per project engagement);
  - 3) Onsite Training (up to a maximum of 56 days per beneficiary);
- A combined total of 60 days per beneficiary is the maximum that can be allocated unless further days are authorised by the Supplier Development Manager.
- The Vendor will include any Project Management costs in the day rate that is proposed.

## **II.2.2. Information about options**

Options: no

## **II.2.3. Information about renewals**

This contract is subject to renewal: yes

Number of possible renewals: 1

In the case of renewable supplies or service contracts, estimated timeframe for subsequent contracts:

in months: 12 (from the award of the contract)

## **II.3. Duration of the contract or time limit for completion**

Duration in months: 38 (from the award of the contract)

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions related to the contract**

#### **III.1.1. Deposits and guarantees required**

#### **III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

#### **III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

#### **III.1.4. Contract performance conditions**

### **III.2. Conditions for participation**

#### **III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

#### **III.2.2. Economic and financial ability**

#### **III.2.3. Technical and professional ability**

Minimum level(s) of standards possibly required:

The training provider should have expertise in the following fields in the relevant industrial sector:

- engagement with at least 5 aerospace organisations over the last 2 years focused on Advanced Manufacturing in line with the scope of this invitation to tender. In particular, the provider must demonstrate experience in the aerospace sector or have demonstrated sufficient understanding of the sector that their experience is directly transferable.
- at least 25 employees or associates with sufficient skill and experience to deliver the scope of this activity or adequate plans to recruit accordingly. We will require a flexible approach to resourcing this project and the provider must be able to demonstrate the resources they have

and how they intend to apply them to this contract.

— the provider must be able to demonstrate a capability in supporting organisations and in creating genuine advantage and growth for that company.

— an appropriate quality management system e.g. ISO9001 or equivalent, or evidence of another appropriate and well-managed system.

#### **III.2.4. Information about reserved contracts**

#### **III.3. Conditions specific to services contracts**

##### **III.3.1. Information about a particular profession**

##### **III.3.2. Information about staff responsible for the performance of the contract**

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Open

##### **IV.1.2. Information about the limits on the number of candidates to be invited**

##### **IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Criteria below

1. Total cost/price. Weighting 30
2. Technical review. Weighting 20
3. Improvement plan. Weighting 15
4. Capability and cost reduction. Weighting 15
5. Resource requirements. Weighting 15
6. Programme management. Weighting 5

##### **IV.2.2. Information about electronic auction**

An electronic auction will be used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

228/MVT-B

##### **IV.3.2. Previous publication concerning this procedure**

###### **Notice on a buyer profile**

Notice number in the OJ S: [2016/S 084-148838](#) of 29.4.2016

##### **IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document**

Time limit for receipt of requests for documents or for accessing documents: 9.8.2016 - 17:00

Payable documents: no

##### **IV.3.4.**

**Time limit for receipt of tenders or requests to participate**

10.8.2016 - 17:00

**IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

**IV.3.6. Languages in which tenders or requests to participate may be submitted**

English.

**IV.3.7. Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

**IV.3.8. Conditions for opening of tenders**

Persons authorised to be present at the opening of tenders: no

**Section VI: Complementary information**

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**VI.1. Information about recurrence**

This is a recurrent procurement: no

**VI.2. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**VI.3. Additional information**

Tenders must be submitted to the email address below to arrive no later than 17:00 on Wednesday 10.8.2016.

[advancedmanufacturing@sig-uk.org](mailto:advancedmanufacturing@sig-uk.org)

The services to which the procurement relates fall within the category of Services covered by the Light Touch regime (LTR — Regulations 74 — 77) of the Public Contracts Regulations 2015 (the Regulations). As such, the stages of the tender process are subject to a 'light touch regime'. Although the Authority intends that the tender process will follow a procedure similar to the open procedure in certain respects, for the avoidance of doubt the authority is not running the process as though the open procedure applies, and so reserves the right to depart from that procedure at any point. The authority will of course follow the Treaty-based principles of transparency, fairness and non-discrimination in conducting this procurement.

**VI.4. Procedures for review**

**VI.4.1. Review body**

**VI.4.2. Review procedure**

**VI.4.3. Service from which information about the review procedure may be obtained**

**VI.5. Date of dispatch of this notice**

20.7.2016