

259370-2026 - Competition

North Macedonia – Construction supervision services – Supervision Services for the Construction of new railway section from Kriva Palanka to the border of the Republic of Bulgaria, as part of Corridor VIII

OJ S 74/2026 16/04/2026

**Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

Email: phase3@mzi.mk

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Supervision Services for the Construction of new railway section from Kriva Palanka to the border of the Republic of Bulgaria, as part of Corridor VIII

Description: The Corridor VIII is a key component of the European transport system and the segment of the Railway Corridor VIII traversing the Republic of North Macedonia has a missing link leading to the Republic of Bulgaria. It is structured in three sections: (i) Kumanovo to Beljakovce (Phase 1, 30.8 km) currently in DLP, (ii) Beljakovce to Kriva Palanka (Phase 2, 34 km) presently under construction and Kriva Palanka to Deve Bair (Phase 3, 23.4 km) - this segment leads towards up to the cross border tunnel with Republic of Bulgaria. This procurement notice refers particularly for the section “Construction of new railway section from Kriva Palanka to the cross-border tunnel with Republic of Bulgaria”. The objective of the assignment is supervision for construction of a single-track electrified railway line from Kriva Palanka to the cross border tunnel (Phase 3), signalling and telecommunication for Phase 3, as well as electrification of the line from Kumanovo to the border with the Republic of Bulgaria (Phase 1, 2 and 3). The consultant will carry out the duties of the Engineer as governed by the Conditions of Contract for Construction for Plant and Design – Build (FIDIC Yellow Book, 1999), provision of the supervision services in the capacity of the “FIDIC Engineer” and supervision as stipulated by Macedonian legislation. The supervision will counsel the Client on managing the contracts with due diligence, ensuring all obligations specified in the Project's Financing documents, including loan, grant and project agreements, as well as the respective service contract and terms of reference (ToR) are adequately addressed and fulfilled.

Procedure identifier: 750f8210-cdb3-44b0-9d72-5c4f98e0961e

Internal identifier: EIB-GtP/MOB/20230032-05

Type of procedure: Restricted

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71520000 Construction supervision services

2.1.2. Place of performance

Country: North Macedonia

Anywhere in the given country

Additional information: The base of operations will be in the north-east part of the Republic of North Macedonia, from the city of Kriva Palanka to the cross border tunnel with the Republic of Bulgaria, and in the capital - Skopje.

2.1.4. General information

Additional information: Guide to Procurement (GtP) for projects financed by the European Investment Bank (EIB) dated July 5, 2024 available at https://www.eib.org/files/publications/20240132_guide_to_procurement_for_projects_financed_by_the_eib_en.pdf is applied to this tender. The services will be financed through Western Balkans Investment Framework Grant and EIB loan. A Restricted Procurement procedure with an international call for expression of interest will be followed. The Procuring Entity, the Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia – Skopje (ZRSMI), now invites eligible candidates to indicate their interest in providing the Services. Firms originating from all countries of the world are eligible to tender for services contracts. Interested candidates must provide information indicating that they are qualified to perform the Service, as specified below. Candidates shall submit a request to ZRSMI at the address above to obtain the template that must be used to submit any Application. Only applications using the correct template will be accepted. Applications shall be submitted in hard copy only, all in a single envelope with text on the outside of the envelope as follows “Application for Supervision services of the major project “Construction of new railway section from Kriva Palanka to the border with Republic of Bulgaria, as part of Corridor VIII”. Not to be opened until 20/05/2026, 12:00 o'clock Skopje local time” and in Macedonian language: “He отворај пред 20/05/2026 година, 12:00 локално време во Скопје”. Candidates are allowed to ask clarifications up to 15 days prior the deadline for submission by sending an email to the address above. The response will be delivered via email to the participants not later than 8 days prior to submission of the deadline for applications. ZRSMI intends to shortlist up to six eligible firms of all submitted applications to whom a subsequent Request for Proposals (RFP), both technical and financial, shall be sent. In the event that more than six (6) candidates fulfil all the qualifying criteria below, the following criteria shall be used to rank the applicants and the top six (6) shall be invited to submit proposals: (I) The total number of similar contracts in a field related to these Services brought as reference below under technical and professional ability (i) and (ii); (II) In a second step, as necessary, the value of similar contracts in a field related to these Services brought as reference below under technical and professional ability (i) and (ii). Clause 5.1.9 should be interpreted as the minimum acceptable number of shortlisted tenderers should not be less than 3. Corporate services are required. Candidates may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture/consortium and/or a sub-consultancy. In the case of a joint venture /consortium, all the partners in the joint venture/consortium shall be jointly and severally liable for the entire contract, if selected. The experience and financial record of any proposed sub-consultancy shall not be included in the evaluation. In the event that a natural or legal entity submits or forms part of more than one application, all applications in which that entity has participated will be excluded. Subsequently ZRSMI will send Requests for Proposals (RfP) to the shortlisted selected applicants (maximum 6). Proposals shall be evaluated in two stages on basis of the Most Economically Advantageous Offer. See also “Additional information” in clause 5.1.6 below. Participation is open to all legal persons and firms (participating either individually or in a grouping – consortium of tenderers) origination from all countries of the

world. A consortium may be a permanent, legally established grouping or a grouping which has been constituted informally for a specific tender procedure. All partners of a JV/consortium (i.e. the leader and all other partners) are jointly and severally liable to the Contracting Authority (CA). Sub-consultants are not going to be evaluated and their resources shall not be taken into consideration. The participation on an ineligible legal person will result in the automatic exclusion of that legal person. In than ineligible legal person belongs to a consortium, the whole consortium will be excluded. Only one application or tender can be submitted by an entity whatever the form of participation (as an individual legal entity or as leader or partner of a consortium submission an application/tender). If a legal entity submits more than one application or tender, all applications or tenders in which that entity has participated will be excluded. Grounds for exclusion: As part of application form, candidates must submit a signed declarations, included in the application form that they are not in the exclusion situations as per GtP for projects financed by the EIB and EU Grant Funds:

<https://www.eib.org/files/publications>

[/20240132_guide_to_procurement_for_projects_financed_by_the_eib_en.pdf](https://www.eib.org/files/publications/20240132_guide_to_procurement_for_projects_financed_by_the_eib_en.pdf), Section 1.4

Ethical Conduct, Section 1.5. Conflict of Interest, Section 1.7 Mandatory compliance with EIB's Environmental and Social (E&S) safeguards and Section 3.6 Prohibited Conduct – Covenant of Integrity (Col), Anti-fraud policy by EIB: <https://www.eib.org/en/publications/anti-fraud-policy>, and Section 3.8 E&S Covenant. It should be noted that, in the Covenant of Integrity, the tenderer/bidder is requested to self-declare on its behalf and on behalf of its joint venture partners, if any, that neither the tenderer nor anyone, including any of its directors, employees, agents or subcontractors for the Contract, acting on its behalf with due authority or with its knowledge or consent or facilitated by it, nor any of its parent, subsidiary or affiliate companies are subject to any of the instances detailed in the Covenant of Integrity: (i) any Prohibited Conduct in connection with the tendering process and the commitment that neither the Bidder nor the Associated Entities and Persons will engage in such Prohibited Conduct during the execution of the Contract. Prohibited Conduct includes corruption, fraud, collusion, coercion, obstruction, theft at EIB Group premises, misuse of EIB Group resources or assets, money laundering or financing of terrorism, all as defined in the EIB Group Anti-Fraud Policy, available at <https://www.eib.org/en/publications/anti-fraud-policy> and as amended from time to time. (ii) EU/United Nations sanctions: EU sanctions or restrictive measures pursuant to Chapter 2 of Title V of the EU Treaty and the objectives of the Common Foreign and Security Policy set out in Article 21 of the EU Treaty and Article 215 of the Treaty on the Functioning of the EU, either autonomously or pursuant to the sanctions decided by the United Nations Security Council on the basis of Article 41 of the United Nations Charter. (iii) Any exclusion by the European Investment Bank; (iv) Any conviction in any court or any sanction (including a fine or any other financial penalty, irrespective of whether paid yet or not) by any authority (irrespective of whether such conviction or sanction is still in force) of any offence on grounds comparable to Prohibited Conduct in connection with a tendering process or any provision of works, goods or services, during the 5 (five) years immediately preceding the date of this Covenant; (v) Any exclusion or enforcement actions or sanction (including any decision having an effect similar to conditional non-exclusion, temporary suspension, letters of reprimand, or self-restraint) by the EU institutions or bodies, or any multilateral development bank, on grounds comparable to Prohibited Conduct, or have been under such exclusion, enforcement action or sanction the effectiveness of which ceased no more than 5 (five) years immediately preceding the date of this Covenant. Multilateral development bank includes the World Bank Group, the African Development Bank, the Asian Development Bank, the European Bank for Reconstruction and Development, the European Investment Bank and the Inter-American Development Bank. If applicable, the bidder shall provide the details of all convictions, exclusions or other sanctions, exclusion/sanctions proceedings, and/or enforcement actions,

listed above under paragraphs (i) to (v), in respect of the bidder or any of its directors, employees, agents or subcontractors for the Contract, acting on its behalf with due authority or with its knowledge or consent or facilitated by it, together with details of the measures taken, or to be taken, to ensure that no Prohibited Conduct is committed in connection with the tendering process or with the execution of the Contract. In this regard, any omission or misrepresentation, made knowingly or recklessly, may be considered as fraud under the EIB Anti-Fraud Policy. Therefore, the Client/Employer reserves the right to reject any offer presenting an inaccurate or incomplete Covenant of Integrity and may cause the rejection of the offer for prohibited conduct.” Pursuant to its Sanctions Policy, the Bank shall not provide finance, directly or indirectly, to or for the benefit of an individual or entity that is subject to financial sanctions imposed by the EU, either autonomously or pursuant to the financial sanctions decided by the United Nations Security Council on the basis of Article 41 of the UN Charter.

Legal basis:

Other

This contract will be financed by European Investment Bank (EIB) and is subject to the EIB's Guide to Procurement. -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Conflict of interest due to its participation in the procurement procedure: Exclusion grounds as per section 1.5 of the EIB GtP.

Fraud: EIB Anti-Fraud Policy and EIB Exclusion Policy and EIB's definition of prohibited conduct as per the Covenant of Integrity.

5. Lot

5.1. Lot: LOT-0001

Title: Supervision Services for the Construction of new railway section from Kriva Palanka to the border of the Republic of Bulgaria, as part of Corridor VIII

Description: The Corridor VIII is a key component of the European transport system and the segment of the Railway Corridor VIII traversing the Republic of North Macedonia has a missing link leading to the Republic of Bulgaria. It is structured in three sections: (i) Kumanovo to Beljakovce (Phase 1, 30.8 km) currently in DLP, (ii) Beljakovce to Kriva Palanka (Phase 2, 34 km) presently under construction and Kriva Palanka to Deve Bair (Phase 3, 23.4 km) - this segment leads towards up to the cross border tunnel with Republic of Bulgaria. This procurement notice refers particularly for the section “Construction of new railway section from Kriva Palanka to the cross-border tunnel with Republic of Bulgaria”. The objective of the assignment is supervision for construction of a single-track electrified railway line from Kriva Palanka to the cross border tunnel (Phase 3), signalling and telecommunication for Phase 3, as well as electrification of the line from Kumanovo to the border with the Republic of Bulgaria (Phase 1, 2 and 3). The consultant will carry out the duties of the Engineer as governed by the Conditions of Contract for Construction for Plant and Design – Build (FIDIC Yellow Book, 1999), provision of the supervision services in the capacity of the “FIDIC Engineer” and supervision as stipulated by Macedonian legislation. The supervision will counsel the Client on managing the contracts with due diligence, ensuring all obligations specified in the Project's Financing documents, including loan, grant and project agreements, as well as the respective service contract and terms of reference (ToR) are adequately addressed and fulfilled.

Internal identifier: EIB-GtP/MOB/20230032-05

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71520000 Construction supervision services

Options:

Description of the options: No options or variants allowed.

5.1.2. Place of performance

Country: North Macedonia

Anywhere in the given country

Additional information: The base of operations will be in the north-east part of the Republic of North Macedonia, from the city of Kriva Palanka to the cross border tunnel with the Republic of Bulgaria, and in the capital - Skopje.

5.1.3. Estimated duration

Duration: 84 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: ZRSMI reserves its right to seek clarifications and verify submitted references and use the information so obtained for evaluation purposes. All costs related to participation in this procurement procedure shall be borne by applicants, without any recourse to ZRSMI. Pursuant to its Sanctions Policy, the EIB shall not provide finance, directly or indirectly, to or for the benefit of an individual or entity that is subject to financial sanctions imposed by the US, UK and EU, either autonomously or pursuant to the financial sanctions decided by the United Nations Security Council on the basis of article 41 of the UN Charter. The attention of candidates is drawn to the EIB Anti-Fraud Policy, EIB Exclusion Policy and EIB's definition of prohibited conduct. Candidates should alert the Procuring Entity, with a copy to the European Investment Bank to procurementcomplaints@eib.org, in case they should consider that certain clauses or provisions of this notice might limit international competition or introduce an unfair advantage to some candidates. Furthermore, any party having or having had an interest in obtaining a particular contract and who has been or risks being harmed by an alleged infringement of the Guide to Procurement may submit a complaint to the Review Body below in a first step and then to the Bank's Procurement Complaints Committee (PCC) as per Annex 8 of the EIB's Guide to Procurement. Complaints are to be submitted by mail or electronic mail to procurementcomplaints@eib.org. Application and submission: Applications must be submitted using the standard application form (the format and instructions of which must be strictly observed) available at the request to the email address phase3@mzi.mk and must be accompanied by a declaration on honour on exclusion and selection criteria. Applications must contain EIB's Covenant of Integrity – template available at EIB's GtP, Annex 3 and Environmental and Social Covenant of EIB – template available in EIB GtP, Annex 3. Only applications using the correct template will be accepted. Any documentation (letter, etc.) sent with an application in addition to what has been requested shall not be considered. Applications must be submitted in English exclusively to the CA in a sealed envelope to the address mentioned in Section I either by post or courier service OR hand delivered by the participant in person or agent directly to the premises of the CA in return for a signed and dated receipt, in which case the evidence shall be constituted by this receipt. Tenders /proposals arriving after the deadline for receipt will be returned unopened. Information about restricted procurement documents is available at the request to the email phase3@mzi.mk.

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Average yearly manpower

Description of selection criterion: The candidates shall provide a trade licence or professional registers in their Country of Establishment. The candidates shall meet the following criteria: • The minimum total permanent staff number employed by the candidate in the field of linear transport infrastructure (railways, road and/or metro) (civil, mechanical and electrical engineers employed as designers and supervisors) must be at least fifty (50) for each of the last three (3) years preceding the submission deadline. In case of a JV/consortium, the minimum total permanent staff number employed by the lead partner, in the field of railways (civil, mechanical and electrical engineers employed as designers and supervisors), must be at least twenty-five (25) for the each of the last three (3) years preceding the submission deadline. • The candidate (each sole applicant or in case of a joint venture/consortium each member of the joint venture/consortium) shall have a professional licence/certificate (or equivalent), in accordance with the laws of the country in which it is established, for the provision of construction supervision services. • The candidate (each sole applicant or in case of a joint venture/consortium each member of the joint venture/consortium) shall provide signed declaration establishing proof of personal standing or as follows: the candidate has not had imposed a legally valid court decision for participation in criminal organization, corruption, fraud or money laundering in the last 5 years; a bankruptcy procedure has not been initiated; a liquidation procedure has not been initiated; the applicant is registered for paid taxes, contributions and other public duties; a secondary sentence prohibition on participation in open call procedures, awarding public procurement contracts and contracts for public private partnership, has not been imposed by the Register of sentences for committed crimes of legal entities, a secondary sentence temporary or permanent prohibition for committed crimes of legal entities on performing a certain activity, has not been imposed, and a misdemeanour sanction resulting in prohibition for practicing a profession, performing activity or duty, i.e. temporary prohibition for performing a particular activity, has not been imposed by a legally valid court decision. In the next phase of this procedure, certificates as listed above, issued by the authorized institutions, confirming the listed requirements will be mandatory. The experience and financial record of any proposed sub-consultancy shall not be included in the evaluation.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: Average yearly turnover

Description of selection criterion: The candidates must meet the following criteria: a) The average annual turnover must be at least six million (6,000,000.00) EUR for the last three (3) closed financial years (2022, 2023, 2024). b) Positive financial results in the last three (3) closed financial years (2022, 2023, 2024), which shall be assessed as follows: (i) net worth shall be positive in each year; and (ii) liquidity ratio shall be more than one (1) in each year. The above selection criteria will be applied to all candidates. In the case of applications submitted by a joint venture/consortium, the JV/consortium shall collectively meet criterion (a), while the lead partner shall meet not less than sixty (60) per cent of criterion (a) and the other JV/consortium partner(s) shall meet not less than forty (40) per cent of criterion (a). All JV/consortium partners shall meet criterion (b) individually. Documentary evidence confirming economic and financial standings of the Applicant must be submitted together with the Application Form. The experience and financial record of any proposed sub-consultancy shall not be included in the evaluation.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: Relevant educational and professional qualifications

Description of selection criterion: Candidates must meet the following criteria: The candidate has implemented and completed or substantially completed 80% of the scope of the contract, but not necessarily commenced, during the last seven years up to the deadline for the receipt of applications (January 2019 – up to tender deadline), as indicated below: I. at least two (2) service contracts in a field related to works supervision/management and/or project management in linear transport infrastructure (railway, highway/motorway and/or metro construction/reconstruction/rehabilitation works), with works implementation based on FIDIC Conditions of Contract or other international conditions of contract, of a minimum value of EUR 10 million each, and shall demonstrate that it had a minimum participation of 40% in each of the contracts brought as reference as a member of a JV/consortium; II. at least one (1) service contract in a field related to works supervision/management and/or project management in railway, highway/motorway and/or metro construction/reconstruction/rehabilitation works, delivered in the region of EU and WB6, applying European technical standards for interoperability (TSI), of a minimum value of EUR 3 million, and shall demonstrate that it had a minimum participation of 40% as a member of a JV/consortium; III. at least one (1) service contract in a field related to works supervision/management and/or project management in linear transport infrastructure (railway, highway/motorway and/or metro construction/reconstruction/rehabilitation works), in accordance with IFI policies (including but not limited to E&S Policy and Procurement Rules), of a minimum value of EUR 6 million, and shall demonstrate that it had a minimum participation of 40% as a member of a JV/consortium. Same reference(s) can be submitted for all of the criteria above. Reference letter/proof or any other official document signed and issued by the Employer/Contracting Authority shall be submitted for each of the provided reference contracts. The experience and financial record of any proposed sub-consultancy shall not be included in the evaluation. Applicants are encouraged to include all prior experience meeting the criteria above, up to a maximum of fifteen (15) projects in the submitted EoI.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 6

Maximum number of candidates to be invited for the second stage of the procedure: 6

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.11. Procurement documents

Access to certain procurement documents is restricted

Information about restricted documents is available at: http://no_address.com

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 22/07/2026

Terms of submission:

Electronic submission: Not allowed

Justification for why electronic submission is not possible: Buyer would need specialised office equipment

Description: Applications must be submitted to the Promoter's address.

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Allowed

Variants: Not allowed

Deadline for receipt of requests to participate: 20/05/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Not allowed

Electronic ordering will be used: no

Electronic payment will be used: no

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: State Appeals Commission on Public Procurement

Organisation providing additional information about the procurement procedure: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

Organisation providing offline access to the procurement documents: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

Organisation providing more information on the review procedures: State Appeals Commission on Public Procurement

Organisation receiving requests to participate: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

Organisation processing tenders: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

8. Organisations

8.1. ORG-0001

Official name: Public Enterprise for Railway Infrastructure Railways of Republic of North Macedonia -Skopje (ZRSMI)

Registration number: 000000

Postal address: Zeleznicka 50b

Town: Skopje

Postcode: 1000

Country subdivision (NUTS): Скопски (MK008)

Country: North Macedonia

Email: phase3@mzi.mk

Telephone: +389 2 3227 903

Fax: +389 2 2462 330

Internet address: www.mzi.mk

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation providing offline access to the procurement documents
Organisation receiving requests to participate
Organisation processing tenders

8.1. ORG-0002

Official name: State Appeals Commission on Public Procurement
Registration number: 0000000
Postal address: Filip Vtori Makedonski no.11/4
Town: Skopje
Postcode: 1000
Country subdivision (NUTS): Скопски (MK008)
Country: North Macedonia

Roles of this organisation:

Review organisation
Organisation providing more information on the review procedures

8.1. ORG-0000

Official name: Publications Office of the European Union
Registration number: PUBL
Town: Luxembourg
Postcode: 2417
Country subdivision (NUTS): Luxembourg (LU000)
Country: Luxembourg
Email: ted@publications.europa.eu
Telephone: +352 29291
Internet address: <https://op.europa.eu>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: fd7120b8-6185-442f-9eff-03296d6663e1 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
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