

## 260270-2026 - Result

### Ireland – Education and training services – 2023/035 Establishment of a single-party framework for the Design and Delivery of Enterprise Ireland’s Chief Financial Officer (CFO) Programme for Client Companies

OJ S 74/2026 16/04/2026

Contract or concession award notice – light regime  
Services

## 1. Buyer

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### 1.1. Buyer

Official name: Enterprise Ireland

Email: [evin.wallace@enterprise-ireland.com](mailto:evin.wallace@enterprise-ireland.com)

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Economic affairs

## 2. Procedure

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### 2.1. Procedure

Title: 2023/035 Establishment of a single-party framework for the Design and Delivery of Enterprise Ireland’s Chief Financial Officer (CFO) Programme for Client Companies

Description: This Competition offers interested service providers the opportunity to participate in a competition for a place on a single-party framework agreement (the “Framework Agreement” or “Framework”) for the design and delivery of Enterprise Ireland’s CFO programme and management of associated advisory and leadership supports. The initial contract is for programme design, the delivery of two (2) cohorts of the CFO Programme; an option to deliver internal training to Enterprise Ireland’s Development Advisors and masterclasses to Enterprise Ireland’s wider client base along with the option to deliver further cohorts over the duration of the framework. The CFO programme aims to provide a world-class leadership programme for CFOs of participating companies to enhance their leadership and strategic finance capability along with ambition and confidence to deliver financial strategies to grow and scale a business globally. The programme will develop a cohort of ambitious, confident and competent CFO’s who are capable of leading finance functions of scalable, innovative companies, that can sustainably scale by up to 10x and grow exports and jobs in Ireland. The full scope of requirements is contained within the procurement documents. All responses must be submitted in a ZIP-FILE format.

Procedure identifier: a84aeefc-1355-4b7c-8d23-9adfd0ed49ef

Previous notice: b7425e0e-bda7-4929-9c8f-e3bb6f20483d-01

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

#### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80000000 Education and training services

Additional classification (cpv): 80430000 Adult-education services at university level, 80521000

Training programme services, 80570000 Personal development training services, 80532000

Management training services, 79998000 Coaching services, 72221000 Business analysis

consultancy services, 79410000 Business and management consultancy services, 79400000

Business and management consultancy and related services, 79411000 General management consultancy services, 79411100 Business development consultancy services

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Dublin (IE061)  
Country: Ireland

#### **2.1.3. Value**

Estimated value excluding VAT: 16 000 000,00 EUR

#### **2.1.4. General information**

##### **Legal basis:**

Directive 2014/24/EU

## **5. Lot**

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### **5.1. Lot: LOT-0001**

Title: 2023/035 Establishment of a single-party framework for the Design and Delivery of Enterprise Ireland's Chief Financial Officer (CFO) Programme for Client Companies  
Description: This Competition offers interested service providers the opportunity to participate in a competition for a place on a single-party framework agreement (the "Framework Agreement" or "Framework") for the design and delivery of Enterprise Ireland's CFO programme and management of associated advisory and leadership supports. The initial contract is for programme design, the delivery of two (2) cohorts of the CFO Programme; an option to deliver internal training to Enterprise Ireland's Development Advisors and masterclasses to Enterprise Ireland's wider client base along with the option to deliver further cohorts over the duration of the framework. The CFO programme aims to provide a world-class leadership programme for CFOs of participating companies to enhance their leadership and strategic finance capability along with ambition and confidence to deliver financial strategies to grow and scale a business globally. The programme will develop a cohort of ambitious, confident and competent CFO's who are capable of leading finance functions of scalable, innovative companies, that can sustainably scale by up to 10x and grow exports and jobs in Ireland. The full scope of requirements is contained within the procurement documents. All responses must be submitted in a ZIP-FILE format.  
Internal identifier: 0

#### **5.1.1. Purpose**

Main nature of the contract: Services

Main classification (cpv): 80000000 Education and training services

Additional classification (cpv): 80430000 Adult-education services at university level, 80521000 Training programme services, 80570000 Personal development training services, 80532000 Management training services, 79998000 Coaching services, 72221000 Business analysis consultancy services, 79410000 Business and management consultancy services, 79400000 Business and management consultancy and related services, 79411000 General management consultancy services, 79411100 Business development consultancy services

#### **5.1.2. Place of performance**

Country subdivision (NUTS): Dublin (IE061)  
Country: Ireland

#### **5.1.3. Estimated duration**

Duration: 6 Years

#### 5.1.5. Value

Estimated value excluding VAT: 16 000 000,00 EUR

#### 5.1.6. General information

Procurement Project not financed with EU Funds.

#### 5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

#### 5.1.15. Techniques

##### Information about the dynamic purchasing system:

No dynamic purchase system

#### 5.1.16. Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation providing offline access to the procurement documents: Enterprise Ireland

Organisation providing more information on the review procedures: The High Court of Ireland

## 6. Results

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Value of all contracts awarded in this notice: 16 000 000,00 EUR

#### 6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

#### 6.1.2. Information about winners

##### Winner:

Official name: IESE Business School

##### Tender:

Tender identifier: 000057188

Identifier of lot or group of lots: LOT-0001

Value of the tender: 16 000 000,00 EUR

##### Contract information:

Identifier of the contract: 439377

Date of the conclusion of the contract: 23/03/2026

#### 6.1.4. Statistical information

##### Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 5

## 8. Organisations

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#### 8.1. ORG-0001

Official name: Enterprise Ireland

Registration number: 00000000

Postal address: The Plaza, East Point Business Park

Town: Dublin

Postcode: D3 E5R6

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: [evin.wallace@enterprise-ireland.com](mailto:evin.wallace@enterprise-ireland.com)

Telephone: 01 7272000

Internet address: <https://www.enterprise-ireland.com/en/>

Buyer profile: <https://www.enterprise-ireland.com/en/>

**Roles of this organisation:**

Buyer

Organisation providing offline access to the procurement documents

**8.1. ORG-0002**

Official name: IESE Business School

Size of the economic operator: Large

Registration number: Unknown

Town: Avenida Pearson 21, 08034 Barcelona, Spain

Postcode: 08034 Barcelona

Country subdivision (NUTS): Barcelona (ES511)

Country: Spain

Email: [tkullis@iese.edu](mailto:tkullis@iese.edu)

**Roles of this organisation:**

Tenderer

**Winner of these lots: LOT-0001**

**8.1. ORG-0003**

Official name: The High Court of Ireland

Registration number: The High Court of Ireland

Department: The High Court of Ireland

Postal address: Four Courts, Inns Quay, Dublin 7

Town: Dublin

Postcode: D07 WDX8

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: [HighCourtCentralOffice@courts.ie](mailto:HighCourtCentralOffice@courts.ie)

Telephone: +353 1 8886000

**Roles of this organisation:**

Review organisation

Organisation providing more information on the review procedures

**8.1. ORG-0004**

Official name: European Dynamics S.A.

Registration number: 002024901000

Department: European Dynamics S.A.

Town: Athens

Postcode: 15125

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Email: [eproc-esender@eurodyn.com](mailto:eproc-esender@eurodyn.com)

Telephone: +30 2108094500

**Roles of this organisation:**

TED eSender

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## Notice information

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Form type: Result

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