

United Kingdom-Carlisle: Business and management consultancy and related services
OJ S 151/2016 06/08/2016
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Cumbria Chamber of Commerce and Industry Ltd

Postal address: Broadacre House, 16-20 Lowther Street

Town: Carlisle

NUTS code: UKD1 Cumbria

Postal code: CA3 8DA

Country: United Kingdom

Contact person: Adrian Morris

E-mail: adrian@cumbriachamber.co.uk

Telephone: +44 8452260040

Fax: +44 8452260050

Internet address(es):

Main address: <http://www.cumbriachamber.co.uk>

Address of the buyer profile: http://www.mytenders.org/search/Search_AuthProfile.aspx?ID=AA33669

I.4. Type of the contracting authority

Other type: Chamber of Commerce

I.5. Main activity

Other activity: business support and representation

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Provision of business advice services for BSUS and Cumbria Business Growth Hub.

II.1.2. Main CPV code

79400000 Business and management consultancy and related services

II.1.3. Type of contract

Services

II.1.4. Short description

We are refreshing our framework of generalist & specialist business advisers to carry out business reviews/training needs analyses, develop action plans & deliver advice & coaching to businesses and potential start-ups in Cumbria. This will be a flexible pool of advisers drawn on as needed depending on, e.g., levels of demand, client needs & preferences, experience & specialisms.

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 754 030,00 GBP

II.2. Description

II.2.1. Title

General — Growth Hub

Lot No: 1

II.2.2. Additional CPV code(s)

79411000 General management consultancy services

II.2.3. Place of performance

NUTS code: UKD1 Cumbria

II.2.4. Description of the procurement

General business advice and management consultancy to growing businesses.

II.2.5. Award criteria

Quality criterion - Name: Demonstrable relevant expertise, qualifications and experience /
Weighting: 40

Quality criterion - Name: Proactive approach to client management and ensuring clients
progress in a timely manner / Weighting: 20

Quality criterion - Name: Good paperwork and organisation / Weighting: 20

Quality criterion - Name: Awareness, understanding and knowledge of the issues facing
businesses in Cumbria and any relevant sector/business type/topic issues (where relevant the
issues facing female-led enterprise) / Weighting: 10

Quality criterion - Name: Availability / Weighting: 10

Price - Weighting: 0

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project:

II.2.14. Additional information

II.2. Description

II.2.1. Title

Business Planning/Strategy — Growth Hub

Lot No: 7

II.2.2. Additional CPV code(s)

79411100 Business development consultancy services

II.2.3. Place of performance

NUTS code: UKD1 Cumbria

II.2.4. Description of the procurement

Provision of business planning and strategy advice to growing businesses.

II.2.5. Award criteria

Quality criterion - Name: Demonstrable relevant expertise, qualifications and experience / Weighting: 40

Quality criterion - Name: Proactive approach to client management and ensuring clients progress in a timely manner / Weighting: 20

Quality criterion - Name: Good paperwork and organisation / Weighting: 20

Quality criterion - Name: Awareness, understanding and knowledge of the issues facing businesses in Cumbria and any relevant sector/business type/topic issues (where relevant the issues facing female-led enterprise) / Weighting: 10

Quality criterion - Name: Availability / Weighting: 10

Price - Weighting: 0

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project:

II.2.14. Additional information

II.2. Description

II.2.1. Title

General Start-Up — BSUS

Lot No: 11

II.2.2. Additional CPV code(s)

79411000 General management consultancy services

II.2.3. Place of performance

NUTS code: UKD1 Cumbria

II.2.4. Description of the procurement

Provision of general business advice to new and recently established businesses.

II.2.5. Award criteria

Quality criterion - Name: Demonstrable relevant expertise, qualifications and experience / Weighting: 40

Quality criterion - Name: Proactive approach to client management and ensuring clients progress in a timely manner / Weighting: 20

Quality criterion - Name: Good paperwork and organisation / Weighting: 20

Quality criterion - Name: Awareness, understanding and knowledge of the issues facing businesses in Cumbria and any relevant sector/business type/topic issues (where relevant the issues facing female-led enterprise) / Weighting: 10

Quality criterion - Name: Availability / Weighting: 10

Price - Weighting: 0

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project:

II.2.14. Additional information

II.2. Description

II.2.1. Title

Marketing — BSUS

Lot No: 12

II.2.2. Additional CPV code(s)

79413000 Marketing management consultancy services

II.2.3. Place of performance

NUTS code: UKD1 Cumbria

II.2.4. Description of the procurement

Provision of marketing advice and consultancy to new and recently established businesses.

II.2.5. Award criteria

Quality criterion - Name: Demonstrable relevant expertise, qualifications and experience /
Weighting: 40

Quality criterion - Name: Proactive approach to client management and ensuring clients
progress in a timely manner / Weighting: 20

Quality criterion - Name: Good paperwork and organisation / Weighting: 20

Quality criterion - Name: Awareness, understanding and knowledge of the issues facing
businesses in Cumbria and any relevant sector/business type/topic issues (where relevant the
issues facing female-led enterprise) / Weighting: 10

Quality criterion - Name: Availability / Weighting: 10

Price - Weighting: 0

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project:

II.2.14. Additional information

II.2. Description

II.2.1. Title

Business Planning/Strategy — BSUS

Lot No: 17

II.2.2. Additional CPV code(s)

79411100 Business development consultancy services

II.2.3. Place of performance

NUTS code: UKD1 Cumbria

II.2.4. Description of the procurement

Provision of business planning and strategy advice to new and recently established businesses.

II.2.5. Award criteria

Quality criterion - Name: Demonstrable relevant expertise, qualifications and experience / Weighting: 40

Quality criterion - Name: Proactive approach to client management and ensuring clients progress in a timely manner / Weighting: 20

Quality criterion - Name: Good paperwork and organisation / Weighting: 20

Quality criterion - Name: Awareness, understanding and knowledge of the issues facing businesses in Cumbria and any relevant sector/business type/topic issues (where relevant the issues facing female-led enterprise) / Weighting: 10

Quality criterion - Name: Availability / Weighting: 10

Price - Weighting: 0

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project:

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2016/S 081-143396](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Lot No: 1

Title:

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

05/07/2016

V.2.2. Information about tenders

Number of tenders received: 32

Number of tenders received from SMEs: 32

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 32

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Upeden Ltd

Postal address: Winton Hall

Town: Kirkby Stephen

NUTS code: UKD1 Cumbria

Postal code: CA17 4HS

Country: United Kingdom

Telephone: +44 7436839905

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Crux Associates

Postal address: 27 Lowther Street

Town: Whitehaven

NUTS code: UKD1 Cumbria

Postal code: CA28 7TY

Country: United Kingdom

Telephone: +44 7713564764

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Cumbria Business Consultancy

Postal address: Hesket Newmarket

Town: Wigton

NUTS code: UKD1 Cumbria

Postal code: CA7 8JG

Country: United Kingdom

Telephone: +44 7917891166

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Business Doctors Cumbria

Postal address: Fifteen Rosehill, Montgomery Way, Rosehill Estate

Town: Carlisle

NUTS code: UKD1 Cumbria

Postal code: CA1 2RW

Country: United Kingdom
Telephone: +44 7966686112
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Dodd & Co Chartered Accountants Limited
Postal address: Fifteen Rosehill, Montgomery way
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW
Country: United Kingdom
Telephone: +44 1228530913
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Life Coach Me
Postal address: 7 Redwater Gardens
Town: Barrow-in-Furness
NUTS code: UKD1 Cumbria
Postal code: LA13 0BU
Country: United Kingdom
Telephone: +44 7402812523
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Coulson Associates Ltd
Postal address: Pattinson House, Beresford Road
Town: Windermere
NUTS code: UKD1 Cumbria
Postal code: LA23 2JG
Country: United Kingdom
Telephone: +44 7866536050
The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 126 000,00 GBP
Total value of the contract/lot: 126 000,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 11

Title:

General Start-Up — BSUS

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

05/07/2016

V.2.2. Information about tenders

Number of tenders received: 37

Number of tenders received from SMEs: 37

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 37

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: A7 Advisory

Postal address: 140 Kingstown Road

Town: Carlisle

NUTS code: UKD1 Cumbria

Postal code: CA3 0AY

Country: United Kingdom

Telephone: +44 7887836646

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: JOWSA Consulting

Postal address: 6 Highcroft Close, Tallentire

Town: Cockermouth

NUTS code: UKD11 West Cumbria

Postal code: CA13 0NR

Country: United Kingdom

Telephone: +44 7980598746

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Harrison Network

Postal address: 6 Glenderamackin Terrace, Threlkeld

Town: Keswick

NUTS code: UKD1 Cumbria

Postal code: CA12 4TU

Country: United Kingdom

Telephone: +44 7766546751

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Mark Hurley Consulting Limited

Postal address: 30 Moorville Drive

Town: Carlisle

NUTS code: UKD1 Cumbria

Postal code: CA3 0AN

Country: United Kingdom

Telephone: +44 7711408814

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: 3 Peaks Consulting Limited

Postal address: 2 Butterbergh, High Bentham

Town: Lancaster

NUTS code: UKD1 Cumbria
Postal code: LA2 7FG
Country: United Kingdom
Telephone: +44 7733320063
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Unique Solutions
Postal address: 22 Waterside House, Denton Mill Close
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA2 5HF
Country: United Kingdom
Telephone: +44 7771846479
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Upeden Ltd
Postal address: winton hall
Town: Kirkby Stephen
NUTS code: UKD1 Cumbria
Postal code: CA17 4HS
Country: United Kingdom
Telephone: +44 7436839905
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Crux Associates
Postal address: 27 Lowther Street
Town: Whitehaven
NUTS code: UKD1 Cumbria
Postal code: CA28 7TY
Country: United Kingdom
Telephone: +44 7713564764
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Cumbria Business Consultancy
Postal address: Hesket Newmarket
Town: Wigton
NUTS code: UKD1 Cumbria
Postal code: CA7 8JG
Country: United Kingdom
Telephone: +44 7917891166
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Business Doctors Cumbria
Postal address: FIFTEEN Rosehill, Montgomery Way, Rosehill Estate
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW

Country: United Kingdom
Telephone: +44 7966686112
The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 125 336,00 GBP
Total value of the contract/lot: 125 336,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 12

Title:

Marketing — BSUS

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

05/07/2016

V.2.2. Information about tenders

Number of tenders received: 22

Number of tenders received from SMEs: 22

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 22

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Web Profit Solutions Limited

Postal address: 2 Union Place

Town: Ulverston

NUTS code: UKD1 Cumbria

Postal code: LA12 7HS

Country: United Kingdom

Telephone: +44 7950033272

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Life Coach Me

Postal address: 7 Redwater Gardens

Town: Barrow-in-Furness

NUTS code: UKD1 Cumbria

Postal code: LA13 0BU

Country: United Kingdom

Telephone: +44 7402812523

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 31 333,00 GBP

Total value of the contract/lot: 31 333,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 17

Title:

Business Planning/Strategy — BSUS

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

05/07/2016

V.2.2. Information about tenders

Number of tenders received: 33

Number of tenders received from SMEs: 33

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 33

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Upeden Ltd

Postal address: winton hall

Town: Kirkby Stephen

NUTS code: UKD1 Cumbria

Postal code: CA174HS

Country: United Kingdom

Telephone: +44 7436839905

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Crux Associates

Postal address: 27 Lowther Street

Town: Whitehaven

NUTS code: UKD1 Cumbria

Postal code: CA28 7TY

Country: United Kingdom

Telephone: +44 7713564764

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Cumbria Business Consultancy

Postal address: Hesketh Newmarket

Town: Wigton

NUTS code: UKD1 Cumbria

Postal code: CA7 8JG

Country: United Kingdom
Telephone: +44 7917891166
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Business Doctors Cumbria
Postal address: FIFTEEN Rosehill, Montgomery Way, Rosehill Estate
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW
Country: United Kingdom
Telephone: +44 7966686112
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Life Coach Me
Postal address: 7 Redwater Gardens
Town: Barrow-in-Furness
NUTS code: UKD1 Cumbria
Postal code: LA13 0BU
Country: United Kingdom
Telephone: +44 7402812523
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Coulson Associates Ltd
Postal address: Pattinson House, Beresford Road
Town: Windermere
NUTS code: UKD1 Cumbria
Postal code: LA23 2JG
Country: United Kingdom
Telephone: +44 7866536050
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Dodd & Co Chartered Accountants Limited
Postal address: Fifteen Rosehill, Montgomery way
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW
Country: United Kingdom
Telephone: +44 1228530913
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Web Profit Solutions Limited
Postal address: 2 Union Place
Town: Ulverston
NUTS code: UKD1 Cumbria
Postal code: LA12 7HS
Country: United Kingdom
Telephone: +44 7950033272

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 313 333,00 GBP

Total value of the contract/lot: 31 333,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 7

Title:

Business Planning/Strategy — Growth Hub

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

05/07/2016

V.2.2. Information about tenders

Number of tenders received: 32

Number of tenders received from SMEs: 32

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 32

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Upeden Ltd

Postal address: Winton Hall

Town: Kirkby Stephen

NUTS code: UKD1 Cumbria

Postal code: CA17 4HS

Country: United Kingdom

Telephone: +44 7436839905

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Crux Associates

Postal address: 27 Lowther Street

Town: Whitehaven

NUTS code: UKD1 Cumbria

Postal code: CA28 7TY

Country: United Kingdom

Telephone: +44 7713564764

The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Cumbria Business Consultancy

Postal address: Hesketh Newmarket

Town: Wigton
NUTS code: UKD1 Cumbria
Postal code: CA7 8JG
Country: United Kingdom
Telephone: +44 7917891166
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Business Doctors Cumbria
Postal address: Fifteen Rosehill, Montgomery Way, Rosehill Estate
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW
Country: United Kingdom
Telephone: +44 7966686112
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Coulson Associates Ltd
Postal address: Pattinson House, Beresford Road
Town: Windermere
NUTS code: UKD1 Cumbria
Postal code: LA23 2JG
Country: United Kingdom
Telephone: +44 7866536050
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Dodd & Co Chartered Accountants Limited
Postal address: Fifteen Rosehill, Montgomery way
Town: Carlisle
NUTS code: UKD1 Cumbria
Postal code: CA1 2RW
Country: United Kingdom
Telephone: +44 1228530913
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Web Profit Solutions Limited
Postal address: 2 Union Place
Town: Ulverston
NUTS code: UKD1 Cumbria
Postal code: LA127HS
Country: United Kingdom
Telephone: +44 7950033272
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Life Coach Me
Postal address: 7 Redwater Gardens
Town: Barrow-in-Furness
NUTS code: UKD1 Cumbria

Postal code: LA13 0BU
Country: United Kingdom
Telephone: +44 7402812523
The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 31 500,00 GBP

Total value of the contract/lot: 31 500,00 GBP

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

This is the third part of a four part Contract Award Notice in respect of Contract Notice [2016/S 081-143396](#)
(MT Ref:180890).

VI.4. Procedures for review

VI.4.1. Review body

Official name: Cumbria Chamber of Commerce and Industry Ltd
Postal address: Broadacre House, 16-20 Lowther Street
Town: Carlisle
Postal code: CA3 8DA
Country: United Kingdom
Telephone: +44 8452260040
Fax: +44 8452260050
Internet address: <http://www.cumbriachamber.co.uk>

VI.5. Date of dispatch of this notice

02/08/2016