

**United Kingdom-Manchester: Business and management consultancy and related services**  
**OJ S 107/2021 04/06/2021**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: GM Business Support Ltd

Postal address: Lee House, 90 Great Bridgewater St

Town: Manchester

NUTS code: UKD3 Greater Manchester

Postal code: M1 5JW

Country: United Kingdom

Contact person: Nick Batty

E-mail: [nick.batty@growthco.uk](mailto:nick.batty@growthco.uk)

Telephone: +44 1612374044

**Internet address(es):**

Main address: <http://www.businessgrowthhub.com/>

Address of the buyer profile: <http://www.businessgrowthhub.com/>

**I.4. Type of the contracting authority**

Other type: Private company running publicly funded projects

**I.5. Main activity**

Other activity: Support to local businesses via public funded projects

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Peer Networks – Cohort Delivery Framework

Reference number: T20058

**II.1.2. Main CPV code**

79400000 Business and management consultancy and related services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

GC Business Growth Hub is seeking to procure a panel of providers who will deliver the service on an individual cohort basis, with potential providers asked to specify the total number of cohorts they wish to deliver – or specify their lower and upper number (provide a band) to provide us with more flexible procurement and deployment options. An initial group of 16 pilot cohorts will be delivered, with a view to potentially expanding this number if additional funding is available during the autumn and if further extended.

### **II.1.6. Information about lots**

This contract is divided into lots: no

### **II.1.7. Total value of the procurement**

Value excluding VAT: 1 200 000,00 EUR

## **II.2. Description**

### **II.2.3. Place of performance**

NUTS code: UKD3 Greater Manchester

### **II.2.4. Description of the procurement**

Peer Networks is a national initiative that will be delivered locally through the Local Enterprise Partnership (LEP) network and local Growth Hubs. The Business Hub will be delivering this service in Greater Manchester.

The programme invites leaders and senior managers from the SME business community who meet the eligibility criteria below to participate in a local peer network that will meet regularly over several months.

Service Specification

Cohort size: Circa 11 owners/managers

Number of sessions: 9 virtual sessions by video conference of two hours each per cohort, led by a trained facilitator, or alternatively, 6 sessions of three hours each

Individual support: Each participant will also receive 1 hr of dedicated one to one engagement with the facilitator to determine what additional support they need.

Additional in-depth support will be provided by referral to the Business Growth Hub, for further support i.e. through account management/coaching/mentoring or specialist advice.

Participants will then receive a minimum of 3 ½ hours of individual support per participant..

Frequency of sessions: Fortnightly typically but can be varied, providing cohorts finish no later than the end of March 21.

Topic selection: participants will determine what subjects will be discussed, but we anticipate these may include:

Finance; HR; sales and marketing; adjusting to social distancing; business model innovation; change management; embedding formal management processes and systems; digital (incl adoption and implementation of technology, cyber security); use of data to drive value in the business; EU transition; Net zero.

The first wave of Cohorts will need to be completed by the end of March 2021

The value of activity under this framework up to 31 March 2021 is expected to be in the region of GBP 300 000. Including any extension periods, the total framework will not exceed a maximum of GBP 1 200 000 (excluding VAT).

Each complete cohort of support has been budgeted to cost between GBP 7 000 and GBP 10 000 (excluding VAT) and a maximum of 2 Cohorts will be award to a supplier each Cohort wave.

### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Cost criterion - Name: Price / Weighting: 20

### **II.2.11. Information about options**

Options: no

### **II.2.13.**

## Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:  
no

### II.2.14. Additional information

GC Business Growth Hub is the trading name of GM Business Support Ltd (GMBS), a wholly owned subsidiary of The Growth Company Ltd. GC Business Growth Hub helps ambitious business people to realise their growth potential by offering access to a range of practical services, from assessing growth options to unlocking finance or accessing experienced business mentors.

## Section IV: Procedure

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### IV.1. Description

#### IV.1.1. Type of procedure

Open procedure

#### IV.1.3. Information about a framework agreement or a dynamic purchasing system

#### IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

### IV.2. Administrative information

#### IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2020/S 170-412571](#)

#### IV.2.8. Information about termination of dynamic purchasing system

#### IV.2.9. Information about termination of call for competition in the form of a prior information notice

## Section V: Award of contract

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### Title:

Peer Networks – Cohort Delivery Framework

A contract/lot is awarded: yes

### V.2. Award of contract

#### V.2.1. Date of conclusion of the contract

#### V.2.2. Information about tenders

Number of tenders received: 22

The contract has been awarded to a group of economic operators: yes

#### V.2.3. Name and address of the contractor

Official name: Ostro Fayre Share Foundation

Town: London

NUTS code: UKI London

Country: United Kingdom

The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Chemitex International Limited T/A 23 Degrees Business Solutions  
Town: Stockport  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Know and Do Limited  
Town: Bury  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: University of Salford  
Town: Salford  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Manchester Metropolitan University  
Town: Manchester  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Greater Manchester Chamber of Commerce  
Town: Manchester  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Beever and Struthers  
Town: Manchester  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Asesoria Group Limited  
Town: Wiltshire  
NUTS code: UKK1 Gloucestershire, Wiltshire and Bristol/Bath area  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: pro-manchester  
Town: Manchester

NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Winning Pitch Trading Limited  
Town: Swinton  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Manchester Digital Ltd  
Town: Manchester  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Ruby Star Associates Ltd  
Town: Cheshire  
NUTS code: UKD6 Cheshire  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Bruntwood Group Ltd  
Town: Manchester  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Health Innovation Manchester  
Town: Manchester  
NUTS code: UKD3 Greater Manchester  
Country: United Kingdom  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: CIRCLE Leadership & Scale-up  
Town: Cheshire  
NUTS code: UKD6 Cheshire  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Biskit Ltd  
Town: shipley  
NUTS code: UKE4 West Yorkshire  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 1 200 000,00 GBP

Total value of the contract/lot: 1 200 000,00 GBP

**V.2.5. Information about subcontracting****Section VI: Complementary information**

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**VI.3. Additional information**

For more information about GC Business Growth Hub and GM Business Support Limited, please visit us at: <http://www.businessgrowthhub.com>

You are required to make your ITT submission via The Growth Company In-tend e-tendering platform. You are required to complete a basic registration as a supplier on the In-tend Supplier Platform at the following web address:

<https://in-tendhost.co.uk/manchestergrowthcompany.aspx/Home>.

Please note that all mandatory fields (highlighted in yellow on the In-Tend Portal) must be completed in order to register your organisation.

Due requirements of the funder to provide support to SMES during the Covid period, the accelerated procedure is being used.

**VI.4. Procedures for review****VI.4.1. Review body**

Official name: GM Business Support Ltd

Town: Manchester

Country: United Kingdom

**VI.4.2. Body responsible for mediation procedures**

Official name: GM Business Support Ltd

Town: Manchester

Country: United Kingdom

**VI.5. Date of dispatch of this notice**

01/06/2021