

289153-2026 - Result

Finland – Unmanned aerial vehicles – CONTRACT AWARD NOTICE: eVTOL Drone

OJ S 82/2026 28/04/2026

Contract or concession award notice – standard regime

Supplies

1. Buyer

1.1. Buyer

Official name: TEKNOLOGIAN TUTKIMUSKESKUS VTT OY

Email: kilpailutus@vtt.fi

Legal type of the buyer: Public undertaking

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: CONTRACT AWARD NOTICE: eVTOL Drone

Description: The object of the tender process was the procurement of an unmanned aerial vehicle (UAV) system capable of electric vertical take-off and landing (eVTOL), suitable for environmental monitoring and aerial surveillance (hereinafter referred to as "the Device" or "the drone"). The device complied with mandatory technical and other requirements specified in detail in the invitation to tender. It included all necessary equipment, software, and documentation for both the aerial vehicle and the Ground Control Station (GCS). The device incorporated a GCS solution as part of the system and was designed to comply with SAIL III (Specific Assurance and Integrity Level III) standards. It was equipped with an integrated LiDAR sensor, object tracking capabilities, and support for Points of Interest (POI) functionality. The device enabled quick and straightforward unpacking and immediate commencement of operation. It was also configurable for different use cases and payload configurations. The device was a reliable aerial vehicle suitable which had been factory tested prior to client's acceptance of the delivery. Therefore, it had to be a commercial product. To ensure the maturity of the drone model offered, the tenderer provided details of five (5) completed reference deliveries of similar contracts. The major components of these drones were identical. Maintenance checks and possible calibrations of equipment were available, if needed, from the Supplier also after the warranty period had ended. The Supplier guaranteed the availability of spare parts also after the warranty period (2 years) had ended. The object of the tender process was described in more detail in the invitation to tender documents. As a result of the competitive bidding VTT reserved the right to select a primary and a backup supplier. The backup supplier was used in case the primary supplier failed to deliver the device in time.

Procedure identifier: 16e10e1e-0fab-46a7-a2a7-2dc2c8c42b4f

Previous notice: 7ddd58a2-87cd-4262-bf04-5806a64a0008-01

Internal identifier: 56/206/2025

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 35613000 Unmanned aerial vehicles

Additional classification (cpv): 31000000 Electrical machinery, apparatus, equipment and consumables; lighting, 35000000 Security, fire-fighting, police and defence equipment

2.1.2. Place of performance

Postal address: Kaito

Town: Oulu

Postcode: 90570

Country subdivision (NUTS): Pohjois-Pohjanmaa (FI1D9)

Country: Finland

2.1.3. Value

Estimated value excluding VAT: 225 000,00 EUR

2.1.4. General information

Additional information: The object of the tender process was described in more detail in the invitation to tender documents.

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0000

Title: CONTRACT AWARD NOTICE: eVTOL Drone

Description: The object of the tender process was the procurement of an unmanned aerial vehicle (UAV) system capable of electric vertical take-off and landing (eVTOL), suitable for environmental monitoring and aerial surveillance (hereinafter referred to as "the Device" or "the drone"). The device complied with mandatory technical and other requirements specified in detail in the invitation to tender. It included all necessary equipment, software, and documentation for both the aerial vehicle and the Ground Control Station (GCS). The device incorporated a GCS solution as part of the system and was designed to comply with SAIL III (Specific Assurance and Integrity Level III) standards. It was equipped with an integrated LiDAR sensor, object tracking capabilities, and support for Points of Interest (POI) functionality. The device enabled quick and straightforward unpacking and immediate commencement of operation. It was also configurable for different use cases and payload configurations. The device was a reliable aerial vehicle suitable which had been factory tested prior to client's acceptance of the delivery. Therefore, it had to be a commercial product. To ensure the maturity of the drone model offered, the tenderer provided details of five (5) completed reference deliveries of similar contracts. The major components of these drones were identical. Maintenance checks and possible calibrations of equipment were available, if needed, from the Supplier also after the warranty period had ended. The Supplier guaranteed the availability of spare parts also after the warranty period (2 years) had ended. The object of the tender process was described in more detail in the invitation to tender documents. As a result of the competitive bidding VTT reserved the right to select a primary and a backup supplier. The backup supplier was used in case the primary supplier failed to deliver the device in time.

Internal identifier: 56/206/2025

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 35613000 Unmanned aerial vehicles

Additional classification (cpv): 31000000 Electrical machinery, apparatus, equipment and consumables; lighting, 35000000 Security, fire-fighting, police and defence equipment

Options:

Description of the options: The tenderer could offer a docking station for the GCS and provide an hourly rate for maintenance and fault correction. More detailed information is provided in the invitation to tender.

5.1.2. Place of performance

Postal address: Kaito

Town: Oulu

Postcode: 90570

Country subdivision (NUTS): Pohjois-Pohjanmaa (FI1D9)

Country: Finland

5.1.3. Estimated duration

Duration: 24 Months

5.1.5. Value

Estimated value excluding VAT: 225 000,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The object of the tender process was described in more detail in the invitation to tender documents.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Price of delivery

Description: See invitation to tender.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 50

Criterion:

Type: Quality

Name: Quality

Description: Quality is based on additional requirements.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 50

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: After the procurement decision, the statutory 14 days appeal period was observed prior to the signing of the contract.

Organisation signing the contract: TEKNOLOGIAN TUTKIMUSKESKUS VTT OY

6. Results

Value of all contracts awarded in this notice: 150 000,00 EUR

6.1. Result lot identifier: LOT-0000

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: Avy

Tender:

Tender identifier: tenderReference-4397728-913717

Identifier of lot or group of lots: LOT-0000

Value of the tender: 150 000,00 EUR

Subcontracting: No

Contract information:

Identifier of the contract: eVTOL Drone

Date on which the winner was chosen: 29/08/2025

Date of the conclusion of the contract: 23/09/2025

Organisation signing the contract: TEKNOLOGIAN TUTKIMUSKESKUS VTT OY

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 1

8. Organisations

8.1. ORG-0001

Official name: Markkinaoikeus

Registration number: 3006157-6

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: markkinaoikeus@oikeus.fi

Telephone: +358 295643300

Internet address: <http://www.oikeus.fi/markkinaoikeus>

Roles of this organisation:

Review organisation

8.1. ORG-0002

Official name: TEKNOLOGIAN TUTKIMUSKESKUS VTT OY

Registration number: 2647375-4

Postal address: PL 1000

Town: VTT

Postcode: 02044

Country subdivision (NUTS): Pohjois-Pohjanmaa (FI1D9)

Country: Finland

Contact point: VTT Technical Research Centre of Finland Ltd

Email: kilpailutus@vtt.fi

Telephone: +358 207227001

Internet address: <https://www.vttresearch.com/fi>

Roles of this organisation:

Buyer

Organisation signing the contract

8.1. ORG-0003

Official name: Avy

Size of the economic operator: Small

Registration number: Avy

Postal address: Donauweg 21

Town: Amsterdam

Postcode: 1043AJ

Country subdivision (NUTS): Kop van Noord-Holland (NL321)

Country: Netherlands

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0000

8.1. ORG-0004

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: eSender

Email: tekninen@hankintailmoitukset.fi

Telephone: 029 55 636 30

Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 3ec20daf-32ec-42b8-a0ad-23c4fcde221a - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

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