

290322-2026 - Result

Denmark, Sweden – Geotechnical engineering services – Cable Burial and Protection to Konti-Skan Connect

OJ S 82/2026 28/04/2026

Contract or concession award notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Energinet Eltransmission A/S

Email: procurement@energinet.dk

Legal type of the buyer: Public undertaking

Activity of the contracting entity: Electricity-related activities

1.1. Buyer

Official name: Svenska kraftnät

Email: registrator@svk.se

Activity of the contracting entity: Electricity-related activities

2. Procedure

2.1. Procedure

Title: Cable Burial and Protection to Konti-Skan Connect

Description: As part of the current project development phase, Energinet and Svenska kraftnät (the Clients) are jointly undertaking the Konti-Skan Connect HVDC Interconnector project to renew and modernize the electricity transmission link between Denmark and Sweden. The Consultant is requested to provide engineering services that support the development of a comprehensive cable protection strategy. This includes evaluating seabed conditions, human activity (e.g., anchoring, fishing), and geotechnical risks to ensure the cables are safeguarded against foreseeable hazards throughout their operational lifespan. In addition, the Consultant shall incorporate a Security by Design assessment as a complementary layer to the Cable Protection and Burial Study, specifically addressing risks related to Hybrid Warfare at Sea. This assessment should enhance the overall protection strategy by ensuring resilience against emerging and unconventional threats beyond conventional activity risks. The tender is divided into the following: • Work Package A – Part One – Preliminary Risk Based Cable Protection Design Study • Work Package A – Part Two – Shoreline Morphology and Cable Burial Assessment at Sæby Beach Landfall • Work Package B – Revised threat and risk assessment • Work Package C – Assessment of cable installation methods • Option - Work Package D – Client's engineer, cable tender phase • Option – Work Package E – Client's engineer, cable installation phase For further details regarding the purchase, reference is made to the tender documents. The tendered contract has a duration of 9 years until 1. December 2034. The contract is task-based, and it will be possible to extend the duration of the contract until the task has been completed satisfactorily for the Client. The value of the contract is expected to amount to 500,000 EURO.

Procedure identifier: 82e5c15a-8bcf-45a8-9940-c6f19f63b99d

Previous notice: 9d40e12d-c164-4b3e-9578-a077dbf40934-01

Internal identifier: 25/11658

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: The tenders submitted must be valid for a period of six (6) months from the specified time limit for the submission of tenders. If the tenderer during the negotiation phase, prepares and submits revised tenders, such tenders must also be valid for the period of six (6) months from the specified time limit for these revised tenders.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71332000 Geotechnical engineering services

2.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: The consultant's home office.

2.1.3. Value

Estimated value excluding VAT: 500 000,00 EUR

2.1.4. General information

Call for competition is terminated

Additional information: It should be noted that this is a negotiated procedure. With the exception of basic elements, changes may be made to tender documents and their contents as a consequence as part of the negotiation process. The tenderer's legal form is not required. If you wish to apply to participate in this tender process, the corresponding ESPD must be filled in. The ESPD for this tender process can be found in EU-Supply. The ESPD must be filled in in EU-Supply, after which it is submitted via "My answer". Guidelines for completing the ESPD can be found on the website of the Konkurrence- og Forbrugerstyrelsen, www.kfst.dk (The contracting entity does not take responsibility for the content of the guidance). Please note the following: - An applicant who participates alone, but relies on the capacity of one or more other entities (e.g. a parent company or sister company or subcontractor) shall ensure that the application is accompanied by both the applicant's own ESPD and a separate ESPD for each entity on which it wishes to rely, with a completed Part II "Information on the economic operator" and Part III "Grounds for exclusion" as well as relevant information concerning Part IV "Selection criteria" and Part V: "Limiting the number of qualified applicants". The attached ESPD from those other entities should be duly completed and signed. In addition, the submission of final evidence must also be accompanied by evidence of the commitment of these entities/subcontractors in this respect in the form of a statement of support. - Where groups of economic operators, including temporary associations, apply together, a full ESPD shall be filled in separately for each participating economic operator containing the required information. The final documentation must also be accompanied by a Consortium Declaration, by which the parties declare to be a consortium or other form of association jointly and severally, unconditionally, and directly liable for the fulfilment of the contract tendered.

Legal basis:

Directive 2014/25/EU

Applicable cross-border law: • The contract and the tendering process are governed by Danish law. • The Security Protection Agreement is governed by Swedish law.

5. Lot

5.1. Lot: LOT-0000

Title: Cable Burial and Protection to Konti-Skan Connect

Description: As part of the current project development phase, Energinet and Svenska kraftnät (the Clients) are jointly undertaking the Konti-Skan Connect HVDC Interconnector project to renew and modernize the electricity transmission link between Denmark and Sweden. The Consultant is requested to provide engineering services that support the development of a comprehensive cable protection strategy. This includes evaluating seabed conditions, human activity (e.g., anchoring, fishing), and geotechnical risks to ensure the cables are safeguarded against foreseeable hazards throughout their operational lifespan. In addition, the Consultant shall incorporate a Security by Design assessment as a complementary layer to the Cable Protection and Burial Study, specifically addressing risks related to Hybrid Warfare at Sea. This assessment should enhance the overall protection strategy by ensuring resilience against emerging and unconventional threats beyond conventional activity risks. The tender is divided into the following: • Work Package A – Part One – Preliminary Risk Based Cable Protection Design Study • Work Package A – Part Two – Shoreline Morphology and Cable Burial Assessment at Sæby Beach Landfall • Work Package B – Revised threat and risk assessment • Work Package C – Assessment of cable installation methods • Option - Work Package D – Client's engineer, cable tender phase • Option – Work Package E – Client's engineer, cable installation phase For further details regarding the purchase, reference is made to the tender documents. The tendered contract has a duration of 9 years until 1. December 2034. The contract is task-based, and it will be possible to extend the duration of the contract until the task has been completed satisfactorily for the Client. The value of the contract is expected to amount to 500,000 EURO.

Internal identifier: 25/11658

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71332000 Geotechnical engineering services

Options:

Description of the options: • Option - Work Package D – Client's engineer, cable tender phase • Option – Work Package E – Client's engineer, cable installation phase The tendered contract has a duration of 9 years until 1. December 2034. The contract is task-based, and it will be possible to extend the duration of the contract until the task has been completed satisfactorily for the Client.

5.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: The consultant's home office.

5.1.3. Estimated duration

Duration: 9 Years

5.1.4. Renewal

Maximum renewals: 0

5.1.5. Value

Estimated value excluding VAT: 500 000,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: It should be noted that this is a negotiated procedure. With the exception of basic elements, changes may be made to tender documents and their contents as a consequence as part of the negotiation process. The tenderer's legal form is not required. If you wish to apply to participate in this tender process, the corresponding ESPD must be filled in. The ESPD for this tender process can be found in EU-Supply. The ESPD must be filled in in EU-Supply, after which it is submitted via "My answer". Guidelines for completing the ESPD can be found on the website of the Konkurrence- og Forbrugerstyrelsen, www.kfst.dk (The contracting entity does not take responsibility for the content of the guidance). Please note the following: - An applicant who participates alone, but relies on the capacity of one or more other entities (e.g. a parent company or sister company or subcontractor) shall ensure that the application is accompanied by both the applicant's own ESPD and a separate ESPD for each entity on which it wishes to rely, with a completed Part II "Information on the economic operator" and Part III "Grounds for exclusion" as well as relevant information concerning Part IV "Selection criteria" and Part V: "Limiting the number of qualified applicants". The attached ESPD from those other entities should be duly completed and signed. In addition, the submission of final evidence must also be accompanied by evidence of the commitment of these entities/subcontractors in this respect in the form of a statement of support. - Where groups of economic operators, including temporary associations, apply together, a full ESPD shall be filled in separately for each participating economic operator containing the required information. The final documentation must also be accompanied by a Consortium Declaration, by which the parties declare to be a consortium or other form of association jointly and severally, unconditionally, and directly liable for the fulfilment of the contract tendered.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Price

Description: Documentation: Prices must be stated in the attached Price List (doc.no. 25 /11658-4) and the defined price elements must be completed herein. Prices must be stated exclusive of VAT but inclusive of all other expenses associated with the purchase. Prices must be stated in EUR
Evaluation: When evaluating 'Price', the Contracting Authority will evaluate the total cost (for evaluation purpose), cf. the Price List item 1000.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name: Methodology and time schedule

Description: Documentation: The tenderer should include the following documentation: 1. A methodology/method statement demonstrating how the Tenderer intends to perform the services comprised by Scope of Services, including procedures, methods and tools (i.e. IT software) for assuring the technical quality of all deliverables to the Contracting Authority under the Consultancy Agreement (approximately 10 pages as a guideline). 2. A project timeline in accordance with Energinet's and Svenska kraftnäts plan including • Contract milestones and key dates template filled out by tenderer and • Detailed time schedule in which the use of a Gantt chart or similar is encouraged. Evaluation: The evaluation of the sub criterion "Methodology and time schedule" will be based on 1. Tenderer's understanding of the project as such, demonstrated by the suitability of the proposed procedures, methods and tools for performing the services comprised by the Scope of Services. 2. To which extent the time schedule is robust and at the same time ensures a short and efficient process. Note that

Energinet and Svenska kraftnät milestones (cf. Scope of Services section 4) must be met and that earlier delivery will be rated positively. 3. The extent to which the tenderer complies with Scope of Services, including the scope and content of any reservations in relation thereto. Hence, any reservation may lead to a reduction in the score depending on its content, clarity and consequence. An overall evaluation will be made of the 'Methodology and time schedule' For all other sub-criteria than "Price" it is a minimum requirement that the tenderers reach a minimum score of 4.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name: CV and Organization

Description: Documentation: The Tenderer should prepare the following documentation: 1.

CVs 2. Organization description The tenderer should enclose CVs of the Key Personnel who will be allocated to the assignment, including (as a minimum) 1. Project Manager 2.

Engineering specialists covering (as a minimum) the following fields of expertise: • Subsea cable threat analysis. • Risk analysis, risk assessment, and risk management. • Geoscience, seabed geology, morphology, and geotechnical conditions. • Subsea cable installation tools, trenchers, and protection methodologies. • Utility crossing design, rock berm stability assessment. The Contracting Authority accepts that the same specialist may cover more than one of the listed fields of expertise. CVs The CVs should include a description of experience and competences of relevance to the tendered assignment considering the position for which the key personnel is offered (e.g. experience within that position, experience with similar assignments etc.). Max. number of pages per CV is limited to three (3) pages; if the CV contains more than three (3) pages only the first three (3) pages will be evaluated.

Organization description The tenderer should enclose a description of the project specific organizational structure, including organization chart (2-3 pages as a guideline). Evaluation:

The evaluation of the sub criterion "CVs and Organization" will be based on whether the experience and professional qualifications of the individual Key Personnel is recent and relevant and how they complement each other. Further, the evaluation will be based on whether the proposed organizational structure is found to be operational and efficient taking into consideration the scope and complexity of the assignment. An overall evaluation will be made of the "CV and Organization". For all other sub-criteria than "Price" it is a minimum requirement that the tenderers reach a minimum score of 4.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name: Contract

Description: Documentation: The tenderer must as part of the sub-criterion "Contract Terms" include the following (if applicable): • A list of proposed deviations to the attached contractual terms, cf. legal documents (incl. appendices): o General Conditions based on ABR18 (25/11658-3) o Consultancy Contract (25/11658-10) which shall be stated in the "Clarification List" under the sheet "Legal". The proposed deviations should be explicit and with explanation as to why they are made. Evaluation The tendered assignment must be performed on the basis of the attached contract terms. With the exception of the following sections in: • The legal conditions stated in the Consultancy Contract (25/11658-10): o Sub-clause 2.1 (Documents forming the Agreement) o Sub-clause 5.2.a-h) • The legal conditions stated in the General Conditions based on ABR18 (25/11658-3): o Sub-Clause 3(1) (Governing Law) o Sub-clause 35(1) (Payment, final date for payment) o Clauses 59-63 – chapter J (Disputes and Applicable

Law) • Appendix 1 D: Svenska kraftnät – Template – Protective Security Agreement (25/11658-23) which is not part of the evaluation of “Contract terms”. These terms are mandatory. It is possible for the tenderer to make explicit and well-explained deviations. These will be included in the evaluation of the sub-criterion "Contract terms" and it is noted that any deviations may lead to a reduction in the score depending on the content, clarity and consequence. In this regard it is explicitly noted that deviations which intend to limit liability and shift the financial risk in favor of the tenderer will be of particular importance in the evaluation. No deviations, and thereby absolute fulfillment of the contract terms, will result in the maximum score of 10. An overall evaluation will be made of this sub-criterion. For all other sub-criteria than 'Price' it is a minimum requirement that the tenderers reach a minimum score of 4.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Klagenævnet for Udbud

Information about review deadlines: Complaints regarding a candidate not being pre-qualified must be filed with The Complaints Board for Public Procurement within 20 calendar days starting the day after the contracting authority has sent notification to the candidates involved, provided that the notification includes a short account of the relevant reasons for the decision. Other complaints must be filed with The Complaints Board for Public Procurement within: 1. 45 calendar days after the contracting authority has published a contract award notice in the Official Journal of the European Union (with effect from the day following the publication date); 2. 30 calendar days starting the day after the contracting authority has informed the tenderers in question, that the contracting authority has entered a contract based on a framework agreement through reopening of competition or a dynamic purchasing system, provided that the notification includes a short account of the relevant reasons for the decision; 3. 6 months starting the day after the contracting authority has sent notification to the candidates/tenderers involved that the contracting authority has entered into the framework agreement, provided that the notification included a short account of the relevant reasons for the decision.

Organisation providing additional information about the procurement procedure: Energinet Eltransmission A/S

Organisation providing offline access to the procurement documents: Energinet Eltransmission A/S

Organisation providing more information on the review procedures: Konkurrence- og Forbrugerstyrelsen

Organisation whose budget is used to pay for the contract: Energinet Eltransmission A/S, Svenska kraftnät

Organisation executing the payment: Energinet Eltransmission A/S, Svenska kraftnät

Organisation signing the contract: Energinet Eltransmission A/S, Svenska kraftnät

6. Results

Value of all contracts awarded in this notice: 460 853,00 EUR

6.1. Result lot identifier: LOT-0000

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: Primo Marine The Netherlands B.V.

Tender:

Tender identifier: Cable Burial and Protection to Konti-Skan Connect - Primo Marine The Netherlands B.V.

Identifier of lot or group of lots: LOT-0000

Value of the tender: 460 853,00 EUR

The tender is a variant: no

Country of origin of the product or the service: Netherlands

Subcontracting: No

Contract information:

Identifier of the contract: Cable Burial and Protection to Konti-Skan Connect - Primo Marine The Netherlands B.V.

Date of the conclusion of the contract: 15/04/2026

Organisation signing the contract: Energinet Eltransmission A/S, Svenska kraftnät

6.1.4. Statistical information

Summary of the review requests the buyer received:

Number of complainants: 0

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 3

Range of tenders:

Value of the lowest admissible tender: 460 853,00 EUR

Value of the highest admissible tender: 499 150,00 EUR

8. Organisations

8.1. ORG-0001

Official name: Energinet Eltransmission A/S

Registration number: 39 31 48 78

Postal address: Tonne Kjærsvej 65

Town: Fredericia

Postcode: 7000

Country subdivision (NUTS): Syddjylland (DK032)

Country: Denmark

Contact point: Procurement - S

Email: procurement@energinet.dk

Telephone: +45 70 10 22 44

Internet address: <https://eu.eu-supply.com/ctm/supplier/publictenders?B=ENERGINET>

Buyer profile: <https://eu.eu-supply.com/ctm/company/companyinformation/index/228008>

Roles of this organisation:

Buyer

Group leader

Organisation providing additional information about the procurement procedure

Organisation providing offline access to the procurement documents

Organisation signing the contract

Organisation whose budget is used to pay for the contract
Organisation executing the payment

8.1. **ORG-0002**

Official name: Klagenævnet for Udbud
Registration number: 37795526
Postal address: Nævnenes Hus, Toldboden 2
Town: Viborg
Postcode: 8800
Country subdivision (NUTS): Vestjylland (DK041)
Country: Denmark
Email: kfu@naevneneshus.dk
Telephone: +45 72 40 56 00
Internet address: <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>

Roles of this organisation:

Review organisation

8.1. **ORG-0003**

Official name: Konkurrence- og Forbrugerstyrelsen
Registration number: 10294819
Postal address: Carl Jacobsen Vej 35
Town: Valby
Postcode: 2500
Country subdivision (NUTS): Byen København (DK011)
Country: Denmark
Email: kfst@kfst.dk
Telephone: +45 41715000
Internet address: <http://www.kfst.dk>

Roles of this organisation:

Organisation providing more information on the review procedures

8.1. **ORG-0004**

Official name: Svenska kraftnät
Registration number: 202100-4284
Postal address: Sturegatan 1
Town: Sundbyberg
Postcode: 172 24
Country subdivision (NUTS): Stockholms län (SE110)
Country: Sweden
Email: registrator@svk.se
Telephone: +46 10 475 80 00

Roles of this organisation:

Buyer
Organisation signing the contract
Organisation whose budget is used to pay for the contract
Organisation executing the payment

8.1. **ORG-0005**

Official name: Primo Marine The Netherlands B.V.
Size of the economic operator: Micro, small, or medium
Registration number: 24296958

Postal address: Wijnhaven 21
Town: Rotterdam
Postcode: 3011WH
Country subdivision (NUTS): Groot-Rijnmond (NL366)
Country: Netherlands
Email: info@primo-marine.com

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0000

8.1. ORG-0006

Official name: Merzell Holding ASA
Registration number: 980921565
Postal address: Askekroken 11
Town: Oslo
Postcode: 0277
Country subdivision (NUTS): Oslo (NO081)
Country: Norway
Contact point: eSender
Email: publication@merzell.com
Telephone: +47 21018800
Fax: +47 21018801
Internet address: <http://merzell.com/>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 1095a071-46da-4276-81e8-33404c7eb63f - 01
Form type: Result
Notice type: Contract or concession award notice – standard regime
Notice subtype: 30
Notice dispatch date: 24/04/2026 13:09:45 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 24/04/2026 13:09:45 (UTC+00:00) Western European Time, GMT
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