

293052-2026 - Consultation

Finland – Construction work – Market Dialogue on Ramps and Passenger Boarding Bridges

OJ S 83/2026 29/04/2026

Pre-market consultation notice

Works

1. Buyer

1.1. Buyer

Official name: Port of Helsinki Ltd / Helsingin Satama Oy

Email: lp-hankinnat@portofhelsinki.fi

Legal type of the buyer: Body governed by public law, controlled by a local authority

2. Procedure

2.1. Procedure

Title: Market Dialogue on Ramps and Passenger Boarding Bridges

Description: DESCRIPTION OF THE MARKET DIALOGUE NOTICE This notice is an invitation to a market dialogue concerning the Port of Helsinki Ltd's (hereinafter the client) upcoming contract works procurements. The purpose of the market dialogue is to survey the market in relation to these contract works procurements. This notice does not initiate any procurement procedure, and therefore it does not constitute a contract notice, a call for competition, or a call for tenders. By means of this notice, the client is only seeking interested economic operators to participate in a market dialogue concerning the content of its upcoming contract works procurements. This market dialogue does not oblige the client to carry out the said procurements, nor are the details described in this market dialogue binding on the client or on any candidates/tenderers in any possible contract notices or calls for competition/tenders that may be published at a later stage. The market dialogue concerns contract works procurements related to the client's development programme. Upcoming procurements in West Harbour (the West Project): A. Berth LJ6 Passenger boarding bridge - a nominated subcontract under the berth LJ6 quay construction contract (main contract), including engineering, procurement and construction Preliminary measurements: - total weight approx. 100 t - passenger gallery in two levels (10,3 & 14,7 N2000) - distance between rails 23m - inclination +/-12,50 % B. Berth LJ6 Lower ramp - a nominated subcontract under the berth LJ6 quay construction contract (main contract), including engineering, procurement and construction Preliminary measurements: - total weight approx. 210 t - main dimensions 16,5m x 32 m Upcoming procurement in Vuosaari Harbour: VF3 Berth C. Upper ramp (hydraulically operated linkspan with hinged flap) + lower ramp (hydraulically operated) + fixed elevated ramp section - Engineering, Procurement and Construction type Contract Preliminary measurements - total weight approx. 680 t - 30,5m x 20m (Lower ramp) - 8m x 42m (Upper ramp / linkspan with flap) - 8m x 58m (Fixed elevated ramp section). OBJECTIVES OF THE MARKET DIALOGUE The client's objectives for the market dialogue are to a) share information about upcoming procurements b) obtain information for preparing the selection and award criteria for the tendering procedures so that they correspond to market conditions and ensure sufficient competition c) obtain information on construction schedules and construction resource availability d) obtain information on issues to be taken into account in design and procurement e) receive comments and ideas related to the implementation of the contracts. DESCRIPTION OF THE MARKET DIALOGUE The client will arrange a market

dialogue, in which all economic operators who have expressed their willingness to participate will be invited to a general briefing. The briefing will be held remotely via Microsoft Teams. The briefing lasts about 1.5 hours. The attendees will be provided with the material from the briefing and a voluntary electronic questionnaire to be completed. The electronic questionnaire is described in more detail below under "ELECTRONIC QUESTIONNAIRE". The client will arrange one-to-one dialogues related to the passenger boarding bridge contract (A) with up to six (6) economic operators, and one-to-one dialogues related to the ramp contracts (B+C) with up to six (6) economic operators. The duration of an individual one-to-one dialogue is a maximum of 1.5 hours. The client will select the economic operators for the one-to-one dialogues in accordance with the following selection criteria: a) sufficient turnover to carry out the respective contracts; and b) sufficient technical competence corresponding to the implementation of the respective contracts (to be demonstrated with reference information by responding to the electronic questionnaire). One-to-one dialogues will be organised at the client's premises in Helsinki (remote participation is possible where necessary). The recommended maximum number of participants in the one-to-one dialogues is five (5) persons per economic operator. The one-to-one dialogues are divided into two rounds, of which the second round will be held if necessary. The client will decide unilaterally on the need for the second round, but there will be no elimination between the rounds. Timeline of the market dialogue: - public market dialogue notice (Hilma: <https://www.hankintailmoitukset.fi/en/>), 27 April 2026 - market dialogue briefing (contracts A–C), 12 May 2026 at 13:00 (UTC+3) - one-to-one dialogues, 1st round (contract A), preliminarily in weeks 21–22/2026 - one-to-one dialogues, 1st round (contracts B+C), preliminarily in weeks 21–22/2026 - one-to-one dialogues, 2nd round (contract A), preliminarily in Q4/2026 (if necessary) - one-to-one dialogues, 2nd round (contracts B+C), preliminarily in Q4/2026 (if necessary).
Internal identifier: 611107

2.1.1. Purpose

Main nature of the contract: Works

Main classification (cpv): 45000000 Construction work

Additional classification (cpv): 45241000 Harbour construction works

2.1.2. Place of performance

Postal address: Olympiaranta 3

Town: Helsinki

Postcode: 00140

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

2.1.4. General information

Additional information: RESPONSE TO THE MARKET DIALOGUE NOTICE Willingness to participate is requested to be indicated in Cludia Supplier Portal (tarjouspalvelu.fi/hkisatama) by using the form provided in this notice. Additional information may be requested in Cludia Supplier Portal by the deadline for submitting questions. The client's answers to the most frequently asked questions will be published in Cludia Supplier Portal for all those who have viewed this notice. ELECTRONIC QUESTIONNAIRE The client will provide all respondents with the material from the briefing and a voluntary electronic questionnaire. The deadline for responding to the electronic questionnaire will be indicated in the questionnaire itself. Through the electronic questionnaire, feedback, any questions and an indication of the willingness to participate in the one-to-one dialogues will be requested. The results of the electronic questionnaire will be processed confidentially, and it may be answered anonymously. The results of the questionnaire will not be published. OTHER CLARIFICATIONS Although the

information obtained through the market dialogue will be used in any potential procurements, participation in the market dialogue is neither a prerequisite nor a commitment for economic operators to participate in any tendering procedures that may be organised at a later stage. Responding to this notice or participating in the market dialogue will not affect an economic operator's position in any potential tendering procedures. No compensation will be paid to attendees or participants in the market dialogue.

Legal basis:

Other

5. Lot

5.1. Lot: LOT-0000

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Internal identifier: 611107

5.1.1. Purpose

Main nature of the contract: Works

Main classification (cpv): 45000000 Construction work

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5.1.2. Place of performance

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Town: Helsinki

Postcode: 00140

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

5.1.6. General information

Additional information: RESPONSE TO THE MARKET DIALOGUE NOTICE Willingness to participate is requested to be indicated in Cludia Supplier Portal (tarjouspalvelu.fi/hkisatama) by using the form provided in this notice. Additional information may be requested in Cludia Supplier Portal by the deadline for submitting questions. The client's answers to the most frequently asked questions will be published in Cludia Supplier Portal for all those who have viewed this notice. ELECTRONIC QUESTIONNAIRE The client will provide all respondents with the material from the briefing and a voluntary electronic questionnaire. The deadline for responding to the electronic questionnaire will be indicated in the questionnaire itself. Through the electronic questionnaire, feedback, any questions and an indication of the willingness to participate in the one-to-one dialogues will be requested. The results of the electronic questionnaire will be processed confidentially, and it may be answered anonymously. The results of the questionnaire will not be published. OTHER CLARIFICATIONS Although the information obtained through the market dialogue will be used in any potential procurements, participation in the market dialogue is neither a prerequisite nor a commitment for economic operators to participate in any tendering procedures that may be organised at a later stage. Responding to this notice or participating in the market dialogue will not affect an economic operator's position in any potential tendering procedures. No compensation will be paid to attendees or participants in the market dialogue.

5.1.11. Procurement documents

Deadline for requesting additional information: 08/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/hkisatama?id=611107&tpk=60f7efb1-1c7c-403d-81cd-126cdf8f953f>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/hkisatama?id=611107&tpk=60f7efb1-1c7c-403d-81cd-126cdf8f953f>

Languages in which tenders or requests to participate may be submitted: English

Deadline for receipt of answers: 11/05/2026 09:00:00 (UTC+00:00) Western European Time, GMT

8. Organisations

8.1. ORG-0001

Official name: Port of Helsinki Ltd / Helsingin Satama Oy

Registration number: 2630555-8

Postal address: Olympiaranta 3

Town: Helsinki

Postcode: 00140

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

Contact point: Port of Helsinki Ltd / Helsingin Satama Oy

Email: lp-hankinnat@portofhelsinki.fi

Telephone: +358 207641000

Internet address: <https://www.portofhelsinki.fi/>

Roles of this organisation:

Buyer

8.1. ORG-0002

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (F11B1)

Country: Finland

Contact point: eSender

Email: tekninen@hankintailmoitukset.fi

Telephone: 029 55 636 30

Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 1e0c9cb0-93c9-435c-a648-fac2aa9efee7 - 01

Form type: Consultation

Notice type: Pre-market consultation notice

Notice subtype: E1

Notice dispatch date: 27/04/2026 16:33:34 (UTC+00:00) Western European Time, GMT

Notice dispatch date (eSender): 27/04/2026 16:33:36 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English

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