

United Kingdom-Manchester: Health services
OJ S 161/2015 21/08/2015
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: NHS England Lancashire and Greater Manchester

Postal address: 4th Floor, 3 Piccadilly Place

Town: Manchester

Postal code: M1 3BN

Country: United Kingdom

Contact person: Primary Care (Dental)

For the attention of: Janna Rigby

E-mail: necsu.neprocurement@nhs.net

Telephone: +44 1138255200

Internet address(es):

General address of the contracting authority: <http://www.england.nhs.uk>

Address of the buyer profile: <https://in-tendhost.co.uk/necs/aspx/Home>

I.2. Type of the contracting authority

Body governed by public law

I.3. Main activity

Health

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title

Central Dental Referral Management Service (CDRMS).

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 25: Health and social services

Main site or place of performance: Lancashire and Greater Manchester.

NUTS code UKD3 Greater Manchester

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

II.1.4. Short description of the contract or purchase(s)

NHS England — Lancashire and Greater Manchester (the Contracting Authority) has commissioned a Central Dental Referral Management Service (CDRMS) to cover the whole of Greater Manchester (GM). Initially, this service is required to provide a robust CDRMS to facilitate the appropriate allocation of cases referred for specialist dental care to the most

appropriate service.

The CDRMS for GM will be a component part of pathway management, to ensure that pathways are adhered to and providers manage the available pathways appropriately and in their entirety. The requirement is for the successful service provider to manage referrals received from all primary dental care providers across the GM cluster. All referrals for specialist care from NHS and private primary care dentists practising within the NHS GM boundaries will be directed for processing and management by the successful service provider. The CDRMS will serve to provide 2 main functions. There will be an outward-facing service with a central hub to receive, process and (where specified) triage dental referrals for all dental specialities, ensuring referrals are received by the most appropriate clinical service providers across GM.

Data generated by the service will have several functions relating to pathways management, commissioning plans, as well as for education and development purposes. Analysis and reporting will therefore be a key component of the service.

Further to this, there will be a significant requirement to maintain a comprehensive and robust dataset of referral data that will be analysed and presented in regular reports to the Contracting Authority. This will provide intelligence about quality assurance, clinician referral behaviours, and clinical pathway outcomes, to inform future, and current, commissioning decisions.

It is the intention that there will be a fundamental shift over time, that, as the quality and appropriate direction of referrals increase, the requirement for clinical triage will reduce (in a controlled/ managed way) as this occurs the detail and range of reporting requirements will increase.

The service is to commence on 1.12.2015 for a period of 3 years with the option to extend the contract by a further 1 x 24 month period subject to satisfactory contractual performance and at the discretion of the Contracting Authority.

There is an opportunity within the scope of this service for a potential 50 % service expansion in contract value across a larger geographical footprint in the future, specifically the area covered by Lancashire.

The potential service expansion is not a guaranteed development, and the decision to proceed with the service expansion will be made by the Contracting Authority and negotiated with the successful provider at any point within the time-frame of the contract.

In terms of the estimated potential additional activity for Lancashire, the Contracting Authority has estimated 37 000 referrals per year (total) and an approximate budget of 250 000 GBP per year (total). These figures are approximate and are not a guarantee. The breakdown is approximately 50 % to that of Greater Manchester figures and therefore will be proportionate by specialty by proxy.

It is anticipated that the Transfer of Undertakings (Protection of Employment) Regulations 2006 as amended by the Collective Redundancies and Transfer of Undertakings (Protection of Employment) (Amendment) Regulations 2014 (TUPE) may apply for this contract. Tenderers are advised to form their own view on whether TUPE applies, obtaining their own legal advice and carrying out due diligence.

II.1.5. CPV code(s)

85100000 Health services

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Value: 2 753 250 GBP
excluding VAT

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of

1. Service Delivery. Weighting 50
2. Information Management & Technology. Weighting 15
3. Clinical Governance. Weighting 10
4. Presentation. Weighting 10
5. Finance. Weighting 10
6. Workforce. Weighting 5

IV.2.2. Information about electronic auction

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

NECS117

IV.3.2. Previous publication concerning this procedure

Contract notice

Notice number in the OJ S: [2015/S 67-120062](#) of 4.4.2015

Section V: Award of contract

Contract No: NECS117

Lot title: Central Dental Referral Management Service

V.1. Date of conclusion of the contract

11.8.2015

V.2. Information about tenders

Number of tenders received: 2

V.3. Name and address of the contractor

Official name: FDS Consultants Ltd

Postal address: 6 The Offices, Stannian Fold, Pool Lane, Lymm, Cheshire

Town: Warrington

Postal code: WA13 9AB

Country: United Kingdom

Telephone: +44 1925755835

Internet address: www.fds-consult.co.uk

V.4. Information on value of the contract/lot

Total value of the procurement:
Value: 2 753 250 GBP
If annual or monthly value:
Number of years: 5

V.5. Information about subcontracting

Section VI: Complementary information

VI.1. Information about European Union funds

VI.2. Additional information

Option to extend the contract after the initial 3 years by a further 1 x 24 month period subject to satisfactory contractual performance and at the discretion of the Contracting Authority. There is an opportunity within the scope of this service for a potential 50 % service expansion in contract value across a larger geographical footprint in the future, specifically the area covered by Lancashire.

The potential service expansion is not a guaranteed development, and the decision to proceed with the service expansion will be made by the Contracting Authority and negotiated with the successful provider at any point within the time-frame of the contract.

In terms of the estimated potential additional activity for Lancashire, the Contracting Authority has estimated 37 000 referrals per year (total) and an approximate budget of 250 000 GBP excluding VAT per year (total). These figures are approximate and are not a guarantee. The breakdown is approximately 50 % to that of Greater Manchester figures and therefore will be proportionate by specialty by proxy.

Provisional timetable for recourse to these options:

in months: 36 (from the commencement date of the contract)

(MT Ref:160419).

VI.3. Procedures for review

VI.3.1. Review body

Official name: North of England Commissioning Support Unit
Postal address: UnitTeesdale House, Westpoint Road, Thornaby
Town: Stockton-on-Tees
Postal code: TS17 6BL
Country: United Kingdom
E-mail: necsu.neprocurement@nhs.net
Telephone: +44 1642746916
Internet address: <https://in-tendhost.co.uk/necs/asp/Home>

VI.3.2. Review procedure

Precise information on deadline(s) for review procedures: The Contracting Authority will act in accordance with Regulation 32 and Part 9 of the Public Contract Regulations 2006 (SI 2006 no 5) as amended by the Public Contract (Amendment) Regulations 2009 (SI 2009 no 2992). Part 9 of these Regulations provides for appeals to be made to the High Court subject to the time limitations and other required procedural steps. The rules relating to appeal are complex and a dissatisfied tenderer is advised to take their own prompt legal advice.

VI.3.3. Service from which information about the review procedure may be obtained

Official name: Royal Courts of Justice — the High Court
Postal address: Strand

Town: London
Postal code: WC2A 2LL
Country: United Kingdom

VI.4. Date of dispatch of this notice
17.8.2015