

296128-2025 - Competition

Greece – Aircraft refuelling services – Provision of Third Party Into-Plane Fuel Handling Services to Airport Users

OJ S 89/2025 08/05/2025

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Athens International Airport S.A.

Email: procurement@aia.gr

Activity of the contracting entity: Airport-related activities

2. Procedure

2.1. Procedure

Title: Provision of Third Party Into-Plane Fuel Handling Services to Airport Users

Description: Athens International Airport S.A. (hereinafter called AIA) in compliance with Article 13 of the Airport Development Agreement (ADA) as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95) and amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.2.2019), and the stipulations of the applicable legislation, intends to grant to natural persons and/ or companies or consortia or groups of companies (hereinafter called the 'Suppliers'), the Airport Rights in relation to the provision of Into-Plane Fuel Handling Services to Airport users at Athens International Airport 'Eleftherios Venizelos'. The suppliers will undertake the financing, the procurement of the necessary equipment and the operation related to the provision of those services. AIA intends to award one (1) additional Airport Right for the aforementioned category of ground handling services.

Procedure identifier: 00ae69dc-15b6-4fb8-b029-52ff3ea5b9b5

Type of procedure: Restricted

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63733000 Aircraft refuelling services

2.1.2. Place of performance

Country subdivision (NUTS): Ανατολική Αττική (EL305)

Country: Greece

2.1.4. General information

Additional information: In 2022 the Airport's actual traffic reached 22.73 million passengers and 213,351 air traffic movements (ATMs), while in 2023, traffic increased to 28.17 million passengers and 241,604 ATMs, rising in 2024 further to 31.85 million passengers and 268,301 ATMs. With regards to fuel throughput, during the above mentioned time period (2022-2024), fuel volumes reached 736.000, 854.000 and 1.000.000 cubic meters respectively. AIA's overall goal in relation to the Into-Plane Fuel Handling services at the Airport is to promote competition while safeguarding the quality of the service to be provided to the Airport users under high level of safety, security and environmental consciousness. The airport's tank farm

area includes storage facilities with four storage tanks, offering a combined maximum operational capacity of 24,000 cubic meters, which is sufficient to supply the Airport's daily fuel needs during five days. Since 2023, an additional tank with an operational capacity of 9,000 cubic meters has been under construction, and should be also operational by the time the airport right is granted in 2026. A state-of-the-art hydrant refuelling system distributes the fuel to the majority of the aircraft parking positions. The system consists of a dual 20 inch size main pipeline and a series of 10 inch branch pipelines distributing the fuel via 125 hydrant valve pits. The Fuel Into-Plane Handling will primarily involve a hydrant dispenser vehicle service but each company and/or groups of companies must be also equipped with refuelling and de-fuelling vehicles. For accommodation purposes there is adequate facilities including office, storage, maintenance and parking space Documents required under 5.1.9 should be submitted by all applicants (in case of consortium by each individual member). Interested applicants must be established within the European Union, as provided in Article 4.5 of the Basic Ground Handling Regulation. Applicants may be requested to supply additional information and attend interviews. Further indicative dates: dispatch of invitations to tender by AIA is estimated for early July 2025 and the submission of proposals by short-listed tenderers for September 2025. The award of the Airport Rights is expected to take place by April 2026. The minimum time frame during which the applicants must maintain the tender is until 30/11 /2026. AIA reserves the right not to proceed with the contract at any stage of the tender process. The contract will be subject to Greek Law.

Legal basis:

Other

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: Provision of Third Party Into-Plane Fuel Handling Services to Airport Users

Description: For the purpose of this tender Into-Plane Fuel Handling means: the organization and execution of fuelling and defuelling operations including the control of the quality and quantity fuel deliveries.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63733000 Aircraft refuelling services

5.1.2. Place of performance

Country subdivision (NUTS): Ανατολική Αττική (EL305)

Country: Greece

5.1.3. Estimated duration

Start date: 01/04/2026

Duration end date: 31/10/2029

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

This is a recurrent procurement

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not yet known

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Reference to the relevant law, regulation or administrative provision:

This tender is construed in accordance with the stipulations of EU Directive 96/67 and its implementation into Greek Law by Presidential Decree 285/98(Government Gazette A'207/07.09.98), the Basic Ground-Handling Regulation (Ministerial Decision No. D3/B/16067/3831, Government Gazette B'1138/03.06.11) and AIA's Local Ground-Handling Regulation (Ministerial Decision No. D3/B/37696/6702, Government Gazette B'1836/5.10.99). More specifically, these Airport Rights are granted in accordance with the procedures of Articles 4 and 5 of the Basic Ground-Handling Regulation and of Articles 5, 6 and 8a of the Local Ground-Handling Regulation.

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Relevant educational and professional qualifications

Description of selection criterion: Information and formalities necessary for evaluating if the requirements are met: Details of company profile, company structure, including link with parent company and/ or other consortium or group of company members, if applicable. Names, professional qualifications (CVs) and experience of principal officers and key personnel that is likely to be responsible for the project. Services that applicant is interested in providing at Athens International Airport. Documentation evidencing the appointment of a nominated tender representative. The representative must have delegated powers to reply, on behalf of the applicant, to any questions AIA might have and to sign the contract. In case of consortium or group of companies, they should nominate one representative only. In addition to the above the following are also required: Certificate(s) (original or duly certified) of enrolment on the professional or trade register under the conditions laid down by the laws of the State in which the applicant(s) is (are) established.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: Other economic or financial requirements

Description of selection criterion: Audited accounts for each of the previous two (2) financial years (if applicable), including the applicant's overall turnover, or separate accounts as per applicable legislation in respect of the services to which this contract relates. Income tax declaration of the previous two (2) financial years in case the applicant is a natural person. Bank references. Evidence of insurance coverage against any loss or damage arising as a result of the supplier's actions.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Criterion: References on specified services

Description of selection criterion: Proof of expertise regarding the provision of relevant ground-handling services at other airports in a hydrant environment with annual traffic of at least 3 million passengers each, during the previous three (3) consecutive calendar years. For each airport or project of relevance the following information must be provided: List of services provided, the duties and the responsibilities held and the resources (human, as well as equipment) mobilised; List of airport company references including names and contact details;

List of airport users served and services provided to each of them at the airport of reference including relevant representatives' names and contact details; Number and nature of competitors; Market share achieved, throughout volumes and refuelling operations annually handled at each airport of reference; Description of each Airport of reference fuel facilities, the traffic patterns and the type of Aircraft served; Range of applicant's current activities. Evidence of quality management system in effect, including any certificates of registration issued by an accredited certification body. Applicants will be assessed on the basis of equal opportunities in respect to their professional credentials and reliability, their financial status and ability to cope with the scope and size of the respective project and their operational expertise/ know-how in the provision of services. The threshold for pre-selection qualification for the combination of economic and financial ability and technical capacity for the criterion under 5.1.9 is set at 50 %. The criteria will be used to select the candidates to be invited for the second stage of the procedure

Information about the second stage of a two-stage procedure:

Maximum number of candidates to be invited for the second stage of the procedure: 6

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.11. Procurement documents

Access to certain procurement documents is restricted

Languages in which the procurement documents are officially available: English

Information about restricted documents is available at: <https://apps.aia.gr/current-tenders>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 02/07/2025

Security clearance is required

Description: Security clearance will be required for employees to obtain access permits

Terms of submission:

Electronic submission: Not allowed

Justification for why electronic submission is not possible: Tools, devices, or file formats not generally available

Description: The Expression of Interest statement (cover letter signed by the representative(s) of each organisation) and all requested documents must be submitted in two (2) copies (one (1) of which must be in hard copy and clearly marked as 'Original' and initialled whilst the other shall be in soft copy (on CDs or USBs) in a sealed envelope, carrying the indication 'Pre-selection of organisations for the award of Airport Rights related to Into-Plane Fuelling services' to be sent to: Athens International Airport S.A., Administration Building (17), Procurement Department, for the attention of Mr. S. Lountzis, GR-Spata 190 19, Greece. The Expressions of Interest must be submitted until 15:00 hrs (local Greek time) on 6th June 2025. As stated, the official tender submission language of the tender is English. However, certificates and official documents issued by judicial or administrative authorities in Greece may be submitted in Greek language. In case applicant is not established in Greece, official documents issued by administrative or judicial authorities or before a notary, of the country of origin of the applicant, shall be officially translated and submitted in English.

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Description of the financial guarantee: The short-listed applicants will be asked to submit, with their proposals, a Participation Bond, to be returned following award of the contract, in

accordance with the terms and conditions of the tender documents. The awarded suppliers will then submit a Performance Bond upon signing of the contract. Details and prerequisites will be provided for in the tender documents.

Deadline for receipt of requests to participate: 06/06/2025 15:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: Not yet known

Conditions relating to the performance of the contract: Details will be provided in the tender documents

Legal form that must be taken by a group of tenderers that is awarded a contract: The short-listed applicants that participate in the tender as a consortium or group of companies may be required to execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details will be provided for in the tender documents.

Financial arrangement: To be detailed in the tender documents.

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Will be detailed in the Tender Documents (if applicable)

Review organisation: Will be detailed in the Tender Documents (if applicable)

Information about review deadlines: Will be detailed in the Tender Documents (if applicable)

Organisation providing additional information about the procurement procedure: Athens International Airport S.A.

Organisation providing offline access to the procurement documents: Athens International Airport S.A.

Organisation receiving requests to participate: Athens International Airport S.A.

Organisation processing tenders: Athens International Airport S.A.

8. Organisations

8.1. ORG-0001

Official name: Athens International Airport S.A.

Registration number: 2229601000

Postal address: Administration Building (17)/ Procurement Department, Spata

Town: Athens

Postcode: 19019

Country subdivision (NUTS): Ανατολική Αττική (EL305)

Country: Greece

Contact point: Mr. Spiros Lountzis

Email: procurement@aia.gr

Telephone: +30 210 3536490

Internet address: <https://www.aia.gr/company-and-business/business/current-tenders/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure
Organisation providing offline access to the procurement documents
Organisation receiving requests to participate
Organisation processing tenders

8.1. ORG-0002

Official name: Will be detailed in the Tender Documents (if applicable)

Registration number: 2229601000

Town: Athens

Postcode: 190 19

Country subdivision (NUTS): Ανατολική Αττική (EL305)

Country: Greece

Roles of this organisation:

Review organisation

Mediation organisation

8.1. ORG-0000

Official name: Publications Office of the European Union

Registration number: PUBL

Town: Luxembourg

Postcode: 2417

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Email: ted@publications.europa.eu

Telephone: +352 29291

Internet address: <https://op.europa.eu>

Roles of this organisation:

TED eSender

Notice information

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