

**United Kingdom-Sale: Data services**  
**OJ S 162/2015 22/08/2015**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

---

**I.1. Name and addresses**

Official name: Trafford Clinical Commissioning Group  
Postal address: Crossgate House, Cross Street  
Town: Sale  
Postal code: M33 7FT  
Country: United Kingdom  
For the attention of: Brooks Kenny  
E-mail: [brookskenny@nhs.net](mailto:brookskenny@nhs.net)  
Telephone: +44 1618736080

**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

Health

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

---

**II.1. Description**

**II.1.1. Title**

Trafford Risk Stratification Service.

**II.1.2. Type of contract and place of performance or delivery**

Services  
Service category No 7: Computer and related services  
NUTS code UKD31 Greater Manchester South

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Data services. Database software package. Database-management system. Electronic data management (EDM). Database systems. Electronic data exchange services. Data-processing services. Data conversion services. Data entry services. Data preparation services. Data capture services. Data collection and collation services. Data analysis services. Data storage services. Data transmission services. Database services. Data management services. Information systems. Software package and information systems. Electronic message and information services. Administration services. Medical analysis services. NHS Trafford CCG and key partners have progressed integrated care in Trafford for several years and it remains the key strategic objective throughout Trafford's Health Economy, as set out in Trafford's

Strategic Plan.

Developing a new model of care for patients with more activity delivered in an out of hospital setting has to deliver improved patient pathways and provide an alternative to secondary care with greater integrated working between primary care, community services and the social care system, ensuring patients receive their care by the right person, in the right environment and at the right time.

A number of initiatives are being undertaken by the CCG to ensure the fundamental systems are in place to drive integrated care at scale and pace across Trafford's health economy; the procurement of a Risk Stratification solution being a key part of this programme.

Trafford CCG requires a dynamic Risk Stratification solution to help gain a greater understanding of the changing health needs of Trafford's population and to support intelligent commissioning of health services. This will assist with a pro-active health system.

The Risk Stratification solution will also help enable care to be delivered differently. The CCG will be able to identify those patients with an increasing risk of hospitalisation or other interventions, including the need for higher levels of social care, and offer appropriate alternative support through greater utilisation of community and primary care services, social services and, potentially, third sector services.

Switching the commissioning of services to deliver pro-active services and the co-ordination of care will be substantially supported through the recently commissioned Trafford Care Co-ordination Centre (TCCC) where Risk Stratification will play a central role.

The contract will be based upon the standard NHS Terms and Conditions for Services.

The contract term will be 60 months.

This contract will not be open to other purchasers.

#### **II.1.5. CPV code(s)**

72300000 Data services, 48611000 Database software package, 48612000 Database-management system, 48613000 Electronic data management (EDM), 48610000 Database systems, 64216110 Electronic data exchange services, 72310000 Data-processing services, 72311100 Data conversion services, 72312000 Data entry services, 72312100 Data preparation services, 72313000 Data capture services, 72314000 Data collection and collation services, 72316000 Data analysis services, 72317000 Data storage services, 72318000 Data transmission services, 72320000 Database services, 72322000 Data management services, 48810000 Information systems, 48000000 Software package and information systems, 64216000 Electronic message and information services, 75100000 Administration services, 85148000 Medical analysis services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

Value: 319 460 GBP

excluding VAT

### **Section IV: Procedure**

---

#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Open

## **IV.2. Award criteria**

### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Functional Requirements. Weighting 13
2. Technical and Functional Overview. Weighting 4
3. Risk Modelling and Data. Weighting 16
4. Analysis and Reporting. Weighting 17
5. Support Services and System Availability. Weighting 11
6. Trafford Overview. Weighting 7
7. Interface. Weighting 4
8. Implementation. Weighting 12
9. Finance. Weighting 8
10. Bidder Presentation/Demonstration. Weighting 8

### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

## **IV.3. Administrative information**

### **IV.3.1. File reference number attributed by the contracting authority**

### **IV.3.2. Previous publication concerning this procedure**

no

## **Section V: Award of contract**

---

### **V.1. Date of conclusion of the contract**

### **V.2. Information about tenders**

### **V.3. Name and address of the contractor**

Official name: MedeAnalytics

Postal address: The Podium, 1 Eversholt Street, Suite 101

Town: London

Postal code: NW1 2DN

Country: United Kingdom

E-mail: [sales@medeanalytics.co.uk](mailto:sales@medeanalytics.co.uk)

### **V.4. Information on value of the contract/lot**

### **V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

## **Section VI: Complementary information**

---

### **VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:

no

### **VI.2. Additional information**

To view this notice, please click here: <https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=156325636>

GO Reference: GO-2015819-PRO-6953488.

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

19.8.2015