

300701-2026 - Result

France – Legal services – Prestations de conseil et de représentation juridique liées à la mise en œuvre et au suivi du financement des avions Airbus

OJ S 85/2026 04/05/2026

Contract or concession award notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Bpifrance Assurance Export

Email: achats@bpifrance.fr

Legal type of the buyer: Body governed by public law, controlled by a central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: Prestations de conseil et de représentation juridique liées à la mise en œuvre et au suivi du financement des avions Airbus

Description: La consultation a pour objet de sélectionner des cabinets d'avocats pour réaliser :
- des prestations de conseil juridique (i.) pour structurer et rédiger, examiner et négocier la documentation relative aux Transactions Airbus Concernées, et (ii.) en ce qui concerne le suivi et la gestion continue de ces Transactions Airbus Concernées, leur restructuration et/ou les mesures d'exécution et de recouvrement y afférentes ; et - des prestations de représentation juridique, aux fins de procédures contentieuses et d'arbitrage et/ou de litiges liés aux Transactions Airbus Concernées, à leur restructuration et/ou aux mesures d'exécution et de recouvrement y afférentes,

Procedure identifier: b6a0c528-8403-4371-965e-0f8b9e51f181

Previous notice: 4ebbf0e1-c92d-4d6e-b259-4927dc879c2c-01

Internal identifier: DJG AO 001

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79100000 Legal services

2.1.2. Place of performance

Country subdivision (NUTS): Val-de-Marne (FR107)

Country: France

2.1.3. Value

Estimated value excluding VAT: 0,00 EUR

Maximum value of the framework agreement: 40 000 000,00 EUR

2.1.4. General information

Legal basis:

5. Lot

5.1. Lot: LOT-0001

Title: Prestations de conseil et de représentation juridique liées à la mise en œuvre et au suivi du financement des avions Airbus

Description: Prestations de conseil juridique (i.) pour structurer et rédiger, examiner et négocier la documentation relative aux Transactions Airbus Concernées, et (ii.) en ce qui concerne le suivi et la gestion continue de ces Transactions Airbus Concernées, leur restructuration et/ou les mesures d'exécution et de recouvrement y afférentes ; et Prestations de représentation juridique, aux fins de procédures contentieuses et d'arbitrage et/ou de litiges liés aux Transactions Airbus Concernées, à leur restructuration et/ou aux mesures d'exécution et de recouvrement y afférentes

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79100000 Legal services

5.1.2. Place of performance

Anywhere

5.1.3. Estimated duration

Duration: 48 Months

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Critères techniques pondérés à 80% sur la base des critères présentés dans le règlement de la consultation.

Description of the method to be used if weighting cannot be expressed by criteria: Critères techniques pondérés à 80% sur la base des critères présentés dans le règlement de la consultation.

5.1.15. Techniques

Framework agreement:

Framework agreement, with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Bpifrance Assurance Export

Information about review deadlines: Les recours relatifs à la passation du présent Accord-Cadre s'exercent dans les cas et les conditions prévues par l'Ordonnance n° 2009-515 du 7 mai 2009 relative aux procédures de recours applicables aux contrats de la commande publique devant la juridiction suivante : Tribunal Judiciaire de Paris Parvis du Tribunal de Paris 75859 Paris Cedex 17 Tel : 01 44 32 51 51

Organisation providing more information on the review procedures: Bpifrance Assurance Export

Organisation signing the contract: Bpifrance Assurance Export

6. Results

Approximate value of the framework agreements

:

40 000 000,00

EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

Framework agreement:

Re-estimated value of the framework agreement: 40 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: Allen Overy Shearman Sterling LLP

Tender:

Tender identifier: Offre 2

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Subcontracting: No

Contract information:

Identifier of the contract: DJG AO 001

Date of the conclusion of the contract: 28/04/2026

Organisation signing the contract: Bpifrance Assurance Export

Winner:

Official name: White & Case LLP

Tender:

Tender identifier: Offre 4

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Subcontracting: No

Contract information:

Identifier of the contract: DJG AO 001

Date of the conclusion of the contract: 28/04/2026

Organisation signing the contract: Bpifrance Assurance Export

Winner:

Official name: Watson Farley & Williams LLP

Tender:

Tender identifier: Offre 5

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Subcontracting: No

Contract information:

Identifier of the contract: DJG AO 001

Date of the conclusion of the contract: 28/04/2026

Organisation signing the contract: Bpifrance Assurance Export

Winner:

Official name: Dentons UK and Middle East LLP

Tender:

Tender identifier: Offre 6

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Subcontracting: No

Contract information:

Identifier of the contract: DJG AO 001

Date of the conclusion of the contract: 28/04/2026

Organisation signing the contract: Bpifrance Assurance Export

Winner:

Official name: Norton Rose Fulbright

Tender:

Tender identifier: Offre 9

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Subcontracting: No

Contract information:

Identifier of the contract: DJG AO 001

Date of the conclusion of the contract: 28/04/2026

Organisation signing the contract: Bpifrance Assurance Export

6.1.3. Non-winning tenderers

Non-winning tenderers

:

Official name: SVMH AVOCATS LYON

Subcontracting: No

Non-winning tenderers

:

Official name: Clyde & Co LLP

Subcontracting: No

Non-winning tenderers

:

Official name: Clifford Chance LLP

Subcontracting: No

Non-winning tenderers

:

Official name: Reed Smith LLP

Subcontracting: No

Non-winning tenderers

:

Official name: SOTALY Avocat

Subcontracting: No

Non-winning tenderers

:

Official name: Stephenson Harwood AARPI

Subcontracting: No

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 11

8. Organisations

8.1. ORG-0001

Official name: Bpifrance Assurance Export

Registration number: 48379006900015

Postal address: 27-31 avenue du Général Leclerc

Town: Maisons-alfort cedex

Postcode: 94710

Country subdivision (NUTS): Val-de-Marne (FR107)

Country: France

Contact point: Direction Achats Groupe

Email: achats@bpifrance.fr

Telephone: 01 45 18 85 03

Information exchange endpoint (URL): https://www.achatpublic.com/sdm/ent/gen/ent_detail.do?PCSLID=CSL_2025_XPWAbnX9Fd

Buyer profile: <https://www.achatpublic.com/sdm/ent2/gen/index.jsp>

Roles of this organisation:

Buyer

Review organisation

Organisation providing more information on the review procedures

Organisation signing the contract

8.1. ORG-0002

Official name: SVMH AVOCATS LYON

Size of the economic operator: Micro

Registration number: FR52901406819

Town: LYON

Postcode: 69002

Country subdivision (NUTS): Rhône (FRK26)

Country: France

Roles of this organisation:

Tenderer

8.1. ORG-0003

Official name: Allen Overy Shearman Sterling LLP

Size of the economic operator: Medium

Registration number: 737731146

Town: London

Postcode: E1 6AD

Country: United Kingdom

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0005

Official name: Clyde & Co LLP

Size of the economic operator: Medium
The organisation is a natural person
Registration number: OC326539
Town: London
Postcode: EC3A 7AR
Country: United Kingdom

Roles of this organisation:

Tenderer

8.1. ORG-0006

Official name: White & Case LLP
Size of the economic operator: Medium
Registration number: 302 980 685 00036
Town: Paris
Postcode: 75001
Country subdivision (NUTS): Paris (FR101)
Country: France

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0007

Official name: Watson Farley & Williams LLP
Size of the economic operator: Medium
Registration number: OC312252
Town: London
Postcode: EC2A 2HB
Country: United Kingdom

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0008

Official name: Dentons UK and Middle East LLP
Size of the economic operator: Medium
Registration number: GB 100 1095 89
Town: London
Postcode: EC4M 7WS
Country: United Kingdom

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0009

Official name: Clifford Chance LLP
Registration number: OC312404
Town: London
Postcode: E14 5JJ
Country: United Kingdom

Roles of this organisation:

Tenderer

8.1. ORG-0010

Official name: Reed Smith LLP
Registration number: OC303620
Town: London
Postcode: E1 6RS
Country: United Kingdom
Roles of this organisation:
Tenderer

8.1. ORG-0011

Official name: Norton Rose Fulbright
Size of the economic operator: Medium
Registration number: 499 171 486 00032
Town: Paris
Postcode: 75008
Country subdivision (NUTS): Paris (FR101)
Country: France
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0001

8.1. ORG-0012

Official name: SOTALY Avocat
Registration number: 983 510 645 00028
Town: ARLES
Postcode: 13200
Country subdivision (NUTS): Bouches-du-Rhône (FRL04)
Country: France
Roles of this organisation:
Tenderer

8.1. ORG-0014

Official name: Stephenson Harwood AARPI
Registration number: 49075647500045
Town: Paris
Postcode: 75001
Country subdivision (NUTS): Paris (FR101)
Country: France
Roles of this organisation:
Tenderer

Notice information

Notice identifier/version: bb490e21-0a07-4ddb-beba-c5d1327f18e6 - 01
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