

303995-2026 - Competition

Estonia – Business development consultancy services – Globaalne ja strateegiline äriarenduse teenus e-residentsuse sihtturgudel

OJ S 85/2026 04/05/2026

Contract or concession notice – standard regime - Change notice
Services

1. Buyer

1.1. Buyer

Official name: Ettevõtlike ja Innovatsiooni Sihtasutus

Email: eis@eis.ee

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: Globaalne ja strateegiline äriarenduse teenus e-residentsuse sihtturgudel

Description: Hanke eesmärgiks on äriarendusega seotud tegevuste elluviimine. Tegevused viiakse ellu põhiliselt välisriikidele suunatult, kuid ka Eestis. / Kõrvaldamise alused ja

kvalifitseerimistingimused: Vaata hanke alusdokumentidest

Procedure identifier: acbb3a4b-d158-4d30-8362-fd4300b1f5a9

Internal identifier: 307567-0000

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: Avatud hankemenetlus

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 79300000 Market and economic research; polling and statistics

2.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: keskendunult Saksamaa, Ühendkuningriik, Itaalia, Prantsusmaa, Hispaania ja Ladina-Ameerika riigid (peaasjalikult Mehhiko, Argentiina, Tšiili, Uruguay, Brasiilia).

2.1.3. Value

Estimated value excluding VAT: 1 000 000,00 EUR

2.1.4. General information

Additional information: Riigihange ei ole ühe menetluse raames osadeks jaotatud, sest hankelepingu esemeks on funktsionaalselt koos toimivad ja sama eesmärgi saavutamiseks vajalikud teenused.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

5. Lot

5.1. Lot: LOT-0000

Title: Globaalne ja strateegiline äriarenduse teenus e-residentsuse sihtturgudel

Description: Hanke eesmärgiks on äriarendusega seotud tegevuste elluviimine. Tegevused viiakse ellu põhiliselt välisturgudele suunatult, kuid ka Eestis. / Kõrvaldamise alused ja kvalifitseerimistingimused: Vaata hanke alusdokumentidest

Internal identifier: 307567-0000

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 79300000 Market and economic research; polling and statistics

5.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: keskendunult Saksamaa, Ühendkuningriik, Itaalia, Prantsusmaa, Hispaania ja Ladina-Ameerika riigid (peaasjalikult Mehhiko, Argentiina, Tšiili, Uruguay, Brasiilia).

5.1.3. Estimated duration

Duration: 36 Months

5.1.5. Value

Estimated value excluding VAT: 1 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Riigihange ei ole ühe menetluse raames osadeks jaotatud, sest hankelepingu esemeks on funktsionaalselt koos toimivad ja sama eesmärgi saavutamiseks vajalikud teenused.

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: Pakkuja poolt digitaalsel kujul esitatavad materjalid peavad olema salvestatud ja edastatud optimaalse mahuga, et vältida otstarbetult suuri andmefaile ning seega vähendada digireostust.

Approach to reducing environmental impacts: Climate change mitigation

5.1.8. Accessibility criteria

Accessibility criteria for persons with disabilities are not included because the procurement is not intended for use by natural persons

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Price

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

Criterion:

Type: Cost

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

Criterion:

Type: Quality

Description: Vaata hanke alusdokumentidest

Category of award weight criterion: Weight (points, exact)

Award criterion number: 25

5.1.11. Procurement documents

Address of the procurement documents: <https://riigihanked.riik.ee/rhr-web/#/procurement/10051405/documents?group=B>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://riigihanked.riik.ee/rhr-web/#/procurement/10051405/tenders>

Languages in which tenders or requests to participate may be submitted: Estonian, English

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 18/05/2026 12:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 18/05/2026 13:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Place: <https://riigihanked.riik.ee/rhr-web/#/>

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Riigihangete vaidlustuskomisjon

Review organisation: Riigihangete vaidlustuskomisjon

Information about review deadlines: <https://fin.ee/riigihanked-riigiabi-osalused/riigihanked/vaidlustusmenetlus>

Organisation providing additional information about the procurement procedure: Ettevõtluse ja Innovatsiooni Sihtasutus

Organisation receiving requests to participate: Ettevõtluse ja Innovatsiooni Sihtasutus

8. Organisations

8.1. ORG-0001

Official name: Ettevõtluse ja Innovatsiooni Sihtasutus

Registration number: 90006012

Postal address: Sepise tn 7

Town: Tallinn

Postcode: 11415

Country subdivision (NUTS): Põhja-Eesti (EE001)

Country: Estonia

Contact point: ANNIKE VALLAU

Email: eis@eis.ee

Telephone: +372 58817024

Internet address: www.eis.ee

Buyer profile: www.eis.ee

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Riigihangete vaidlustuskomisjon

Registration number: 1000123

Postal address: Tartu mnt 85

Town: Tallinn

Postcode: 10115

Country subdivision (NUTS): Extra-Regio NUTS 3 (EEZZZ)

Country: Estonia

Email: vako@fin.ee

Telephone: +3726113713

Roles of this organisation:

Review organisation

Mediation organisation

8.1. ORG-0003

Official name: Riigihangete register

Registration number: TED64

Postal address: Lökke tn 4

Town: Tallinn
Postcode: 10122
Country subdivision (NUTS): Extra-Regio NUTS 3 (EEZZZ)
Country: Estonia
Email: register@riigihanked.riik.ee
Telephone: +3726113693
Roles of this organisation:
TED eSender

10. Change

Version of the previous notice to be changed
:
aea03205-6caa-4fe7-88cb-eee512955786-01
Main reason for change
:
Information updated

10.1. Change

Section identifier: PROCEDURE

Notice information

Notice identifier/version: 6c751d7c-00f2-4df9-9858-2bd62b1b93f7 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 30/04/2026 13:05:26 (UTC+03:00) Eastern European Summer Time, Istanbul, Mayotte
Notice dispatch date (eSender): 30/04/2026 13:30:00 (UTC+03:00) Eastern European Summer Time, Istanbul, Mayotte
Languages in which this notice is officially available: Estonian
Notice publication number: 303995-2026
OJ S issue number: 85/2026
Publication date: 04/05/2026