

## 305308-2026 - Result

### Germany – Foreign economic-aid-related services – 81322848 - Development of sustainable financial instruments in Senegal

OJ S 86/2026 05/05/2026

Contract or concession award notice – standard regime

Services

## 1. Buyer

---

### 1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: [vahram.hovhannisyan@giz.de](mailto:vahram.hovhannisyan@giz.de)

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

## 2. Procedure

---

### 2.1. Procedure

Title: 81322848 - Development of sustainable financial instruments in Senegal

Description: The project "Strengthening sustainable finance in Senegal" (02/25-01/28), mandated by the German Federal Ministry for Economic Cooperation and Development (BMZ) aims to strengthen sustainable financing in the financial sector in Senegal. It advises and develops the skills of political decision-makers as well as financial sector actors. A main activity is supporting the development and implementation of the Senegalese green finance taxonomy. The project also includes advisory services to financial institutions to develop and apply innovative sustainable financing instruments. In this way, the project contributes to improving the conditions for a green and socially just financial market in Senegal. On a macro level, the project cooperates closely with the the Ministry of Finance and Budget (MFB), Ministry of Environment and Ecological Transition (METE), Ministry of Economy and Planning (MEPC) and the Central Bank of West African States (BCEAO). The downstream project structures also include the public development banks, primarily the National Development Bank (BNDE), the Agricultural Bank (LBA), a state-owned investment fund (FONSIS) as well as commercial banks and to a lesser extend microfinance institutions. The topics of cooperation include scaling sustainable financing through innovative financial instruments, sustainable business models and pipeline building, and risk management strategies. The project intervenes primarily at macro and meso level. It supports senior officials from the all relevant ministries and regulatory and supervisory entities who aim to enhance their policy-making and financial oversight skills regarding sustainable financing. Additionally, senior staff from financial institutions and private sector companies are also targeted. The project encompasses two primary outputs. Output 1 focuses on policy advice. It involves providing advice and capacity building to the Ministry of Finance and other stakeholders within the financial sector on developing a gender-sensitive national strategy and ensuring policy coherence for sustainable finance, including advice on gender mainstreaming. Moreover, it includes advising on the development and implementation of a green taxonomy. Output 2 addresses financial instruments and tools for sustainable financing. This involves consulting with financial sector stakeholders to develop innovative sustainable financing instruments, products, and models, such as green bonds. It also includes providing technical advice to financial sector stakeholders on creating risk assessment and de-risking strategies, as well as

offering technical advice on developing ESG risk management tools to address climate change and environmental-specific portfolio risks, along with financial disclosure. Furthermore, it entails mapping planned sustainable large-scale public and private sector projects regarding financing capacity, including identifying potential financing sources, mechanisms, and instruments, and assessing their alignment with green taxonomy and responsible investors" requirements. The output also supports networking and matchmaking between project developers and investors for selected large-scale projects, and facilitates peer learning through international networks and initiatives focused on climate, environment, and sustainability finance. The tasks to be performed belong to Output 2 and focus on close collaboration and implementation with local public and private financial institutions aiming to increase the availability of sustainable financial instruments and tools in Senegal.

Procedure identifier: f67b1f56-16fa-40d8-99fc-6a85982b0af6

Internal identifier: 81322848

Type of procedure: Open

The procedure is accelerated: no

#### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 75211200 Foreign economic-aid-related services

Additional classification (cpv): 66170000 Financial consultancy, financial transaction processing and clearing-house services, 66171000 Financial consultancy services

#### 2.1.2. Place of performance

Postal address: Rte de la Corniche, behind FBNBank Senegal

Town: Ngor-Almadies, Dakar

Postcode: 0000

Country: Senegal

Additional information: Rte de la Corniche, behind FBNBank Senegal, Ngor-Almadies, Dakar, Senegal

#### 2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YTPGP2RCH# All communication takes place in English via communication tool in the project area of the procurement portal.

##### Legal basis:

Directive 2014/24/EU

vgv -

## 5. Lot

---

### 5.1. Lot: LOT-0001

Title: 81322848 - Development of sustainable financial instruments in Senegal

Description: To fulfil the objective of this tender, there are four work packages (WP) that are structured according to the different instruments and tools that should be supported in the financial sector in Senegal. WP1 aims to support the readiness for a green bond issuance of up to two financial institutions (FTs). It includes supporting the FIs based on their demands and capacities, reviewing Senegal's 2023 Sustainable Finance Framework, leading sensitization workshops, setting up work plans, ensure alignment with the regional and national green bond framework and taxonomy, identifying eligible projects, developing investor engagement strategies, and implementing capacity-building measures. The second WP aims to develop financial models for specific sectors and economic activities that are relevant in FI's portfolio. It will support one bank in screening its project portfolio, selecting promising ideas,

and developing financial models for three sectors such as eco-smart agriculture, energy efficiency, or improved water treatment. Tasks include setting up a work plan, defining eligibility criteria, conducting market research, adapting due diligence processes, designing loan products, and implementing capacity-building measures. WP3 focuses on strengthening the inclusion of ESG elements in the M&E System of the FIs. The scope of this work package will be to clarifying strategy, overall objectives and support with the drawing up of a model action plan for M&E system development and technical notes on Green Finance that can be applied to a multiplicity of FIs. Tasks include establishing a working group, designing ESG report structures, supporting the adaptation of action plans, overseeing input from member FIs, and implementing capacity-building activities. Lastly, WP4 addresses the lack of procedures to manage ESG portfolio risks in Senegal's FIs. It involves selecting one advanced FI as a model case and developing a toolkit for assessing and managing environmental and climate-related portfolio risks. Tasks include setting up an in-house work group, analyzing the existing risk framework, developing a ESG risk model, supporting outline of compliance measures, and implementing capacity-building measures. All activities are tailored to the needs and demands for the financial sector partners. Thus, the tender also includes a potential extension of services on green and blue bonds and flexibility in the implementation is expected. All activities are to be conducted in close cooperation with the main implementing partners the financial institutions and the GIZ project team, as well as the political partner Ministry of Finance (MFB). An important criterion for the services to be provided is to cooperate with other service providers working on the implementation of the Senegalese green taxonomy and considering the work on the policy level for the cooperation with the financial institutions.

Internal identifier: 81322848

#### **5.1.1. Purpose**

Main nature of the contract: Services

Main classification (cpv): 75211200 Foreign economic-aid-related services

Additional classification (cpv): 66170000 Financial consultancy, financial transaction processing and clearing-house services, 66171000 Financial consultancy services

##### **Options:**

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. Place of performance**

Postal address: Rte de la Corniche, behind FBNBank Senegal

Town: Ngor-Almadies, Dakar

Postcode: 0000

Country: Senegal

Additional information: Rte de la Corniche, behind FBNBank Senegal, Ngor-Almadies, Dakar, Senegal

#### **5.1.3. Estimated duration**

Duration: 18 Months

#### **5.1.4. Renewal**

Maximum renewals: 3

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### 5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

#### 5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: See section 2.5 of the terms of reference.

Aim of strategic procurement: Fulfilment of social objectives

Description: See section 2.5 of the terms of reference.

Approach to reducing environmental impacts: Pollution prevention and control, Other

Social objective promoted: Gender equality, Human rights due diligence in global supply chains

#### 5.1.10. Award criteria

##### Criterion:

Type: Price

Name: Price

Description: Consideration of the price through the valuation method "Bestangebots-Quotienten-Methode"

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

##### Criterion:

Type: Quality

Name: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Description: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 70

##### Criterion:

Type: Quality

Name: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Description: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Category of award threshold criterion: Minimum score

Award criterion number: 500

#### 5.1.15. Techniques

##### Framework agreement:

No framework agreement

##### Information about the dynamic purchasing system:

No dynamic purchase system

#### 5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before

submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.  
Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## 6. Results

---

Value of all contracts awarded in this notice: 434 750,00 EUR

### 6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

#### 6.1.2. Information about winners

**Winner:**

Official name: IPC

**Tender:**

Tender identifier: 10 - 92043

Identifier of lot or group of lots: LOT-0001

Value of the tender: 434 750,00 EUR

The tender is a variant: no

Subcontracting: Not yet known

**Contract information:**

Identifier of the contract: 1

Title: IPC, 60486 Frankfurt am Main

Date of the conclusion of the contract: 09/04/2026

#### 6.1.4. Statistical information

**Received tenders or requests to participate:**

Type of received submissions: Tenders

Number of tenders or requests to participate received: 11

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 11

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 4

Type of received submissions: Tenders verified and inadmissible because of an abnormally low price or cost

Number of tenders or requests to participate received: 0

**Range of tenders:**

Value of the lowest admissible tender: 403 440,00 EUR

Value of the highest admissible tender: 483 925,00 EUR

## 8. Organisations

---

### 8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: [vahram.hovhannisyan@giz.de](mailto:vahram.hovhannisyan@giz.de)

Telephone: +49 6196792710

Fax: +49 6196791115

Internet address: <https://www.giz.de>

**Roles of this organisation:**

Buyer

Organisation providing additional information about the procurement procedure

### 8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

**Roles of this organisation:**

Review organisation

### 8.1. ORG-0003

Official name: IPC

Size of the economic operator: Medium

Registration number: HRB 105360

Postal address: Voltastraße 31 - 33

Town: Frankfurt am Main

Postcode: 60486

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

Email: [contact@ipcgbh.com](mailto:contact@ipcgbh.com)

Telephone: +49 699050188-0

**Roles of this organisation:**

Tenderer

**Beneficial owner:**

Nationality of the owner: Germany

**Winner of these lots: LOT-0001**

## 8.1. ORG-0004

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Telephone: +49228996100

### Roles of this organisation:

TED eSender

## Notice information

---

Notice identifier/version: a77dd4c7-8634-42cf-80d6-eaadfec5e2b - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

Notice dispatch date: 01/05/2026 18:56:52 (UTC+02:00) Eastern European Time, Central European Summer Time

Languages in which this notice is officially available: German

Notice publication number: 305308-2026

OJ S issue number: 86/2026

Publication date: 05/05/2026