

## 306449-2026 - Competition

Spain – Business development consultancy services – Servicio de asesoramiento y apoyo en destino a las empresas de la Comunitat Valenciana para su internacionalización en el Sudeste Asiático Continental

OJ S 86/2026 05/05/2026

Contract or concession notice – standard regime  
Services

### 1. Buyer

---

#### 1.1. Buyer

Official name: Presidencia del Instituto Valenciano de Competitividad Empresarial (IVACE)

Email: [reyes\\_joa@ivace.gva.es](mailto:reyes_joa@ivace.gva.es)

Legal type of the buyer: Body governed by public law, controlled by a regional authority

Activity of the contracting authority: General public services

### 2. Procedure

---

#### 2.1. Procedure

Title: Servicio de asesoramiento y apoyo en destino a las empresas de la Comunitat Valenciana para su internacionalización en el Sudeste Asiático Continental

Description: Servicio de asesoramiento y apoyo en destino a las empresas de la Comunitat Valenciana para su internacionalización en el Sudeste Asiático Continental

Procedure identifier: adbcc099-4762-4b83-b9b7-01c87883358a

Internal identifier: IVACE 7/2026

Type of procedure: Open

The procedure is accelerated: no

##### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

##### 2.1.2. Place of performance

Country: Viet Nam

Additional information: Vietnam

##### 2.1.3. Value

Estimated value excluding VAT: 320 000,00 EUR

##### 2.1.4. General information

**Legal basis:**

Directive 2014/24/EU

##### 2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Conflict of interest due to its participation in the procurement procedure: Conflicto de intereses debido a su participación en este procedimiento de contratación

### 5. Lot

---

## 5.1. Lot: LOT-0000

Title: Servicio de asesoramiento y apoyo en destino a las empresas de la Comunitat Valenciana para su internacionalización en el Sudeste Asiático Continental

Description: Servicio de asesoramiento y apoyo en destino a las empresas de la Comunitat Valenciana para su internacionalización en el Sudeste Asiático Continental

Internal identifier: IVACE 7/2026

### 5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

### 5.1.2. Place of performance

Country: Viet Nam

Additional information: Vietnam

### 5.1.3. Estimated duration

Duration: 24 Months

### 5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: El plazo máximo de la prórroga será de 24 meses

### 5.1.6. General information

#### Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

### 5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Professional risk indemnity insurance

Description of selection criterion: Seguro de indemnización

Criterion: General yearly turnover

Description of selection criterion: Cifra anual de negocio

Criterion: References on specified services

Description of selection criterion: Trabajos realizados

### 5.1.10. Award criteria

#### Criterion:

Type: Quality

Description: Dominio del idioma local por el equipo de trabajo.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 7

#### Criterion:

Type: Quality

Description: Personal adicional en destino.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 8

#### Criterion:

Type: Price

Description: Precio.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 45

**Criterion:**

Type: Quality

Description: Entrevista a las personas que ocupan las jefaturas de oficina.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 20

**Criterion:**

Type: Quality

Description: Planteamiento de supuesto práctico sobre implantación de empresas en Vietnam.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

**Criterion:**

Type: Quality

Description: Resolución de caso práctico para determinar el manejo de bases de datos .

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

**5.1.11. Procurement documents**

Address of the procurement documents: [https://contrataciondelestado.es/wps/poc?uri=deeplink:detalle\\_licitacion&idEvl=Tsd2R6WPQ5d%2FP7IJ7Fu0SA%3D%3D](https://contrataciondelestado.es/wps/poc?uri=deeplink:detalle_licitacion&idEvl=Tsd2R6WPQ5d%2FP7IJ7Fu0SA%3D%3D)

**5.1.12. Terms of procurement**

**Terms of submission:**

Electronic submission: Required

Address for submission: [https://contrataciondelestado.es/wps/poc?uri=deeplink:detalle\\_licitacion&idEvl=Tsd2R6WPQ5d%2FP7IJ7Fu0SA%3D%3D](https://contrataciondelestado.es/wps/poc?uri=deeplink:detalle_licitacion&idEvl=Tsd2R6WPQ5d%2FP7IJ7Fu0SA%3D%3D)

Languages in which tenders or requests to participate may be submitted: Spanish

Electronic catalogue: Allowed

Deadline for receipt of tenders: 09/06/2026 14:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 2 Months

**Information about public opening:**

Opening date: 07/07/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Place: Ciutat Administrativa 9 d'Octubre. Torre 2: planta primera

**Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: no

Electronic payment will be used: yes

**5.1.15. Techniques**

**Framework agreement:**

No framework agreement

**Information about the dynamic purchasing system:**

No dynamic purchase system

**5.1.16. Further information, mediation and review**

Review organisation: Presidencia del Instituto Valenciano de Competitividad Empresarial (IVACE) - Tribunal Administrativo Central de Recursos Contractuales (TACRC)

Information about review deadlines: El plazo de presentación del recurso especial en materia de contratación será de 15 días hábiles a contar desde el día siguiente de la publicación de los pliegos en la plataforma de contratación del sector público

Organisation providing more information on the review procedures: Presidencia del Instituto Valenciano de Competitividad Empresarial (IVACE) - Tribunal Administrativo Central de Recursos Contractuales (TACRC)

## 8. Organisations

---

### 8.1. ORG-0001

Official name: Presidencia del Instituto Valenciano de Competitividad Empresarial (IVACE)

Registration number: 40979430141703

Registration number: Q4640001F

Town: Valencia

Postcode: 46018

Country subdivision (NUTS): Valencia / València (ES523)

Country: Spain

Contact point: Presidencia del Instituto Valenciano de Competitividad Empresarial (IVACE)

Email: [reyes\\_joa@ivace.gva.es](mailto:reyes_joa@ivace.gva.es)

Telephone: 961209735

Fax: 961247998

Buyer profile: <https://contrataciondelestado.es/wps/poc?uri=deeplink:perfilContratante&idBp=XXuvPjvuCiEQK2TEfXGy%2BA%3D%3D>

#### **Other contact points:**

Official name: Tribunal Administrativo Central de Recursos Contractuales (TACRC)

Town: Madrid

Postcode: 28020

Country subdivision (NUTS): Madrid (ES300)

Country: Spain

Email: [tribunal\\_recursos.contratos@hacienda.gob.es](mailto:tribunal_recursos.contratos@hacienda.gob.es)

Telephone: 913491441

Internet address: <https://www.hacienda.gob.es/es-ES/Areas%20Tematicas/Contratacion/TACRC/Paginas/tribunal%20administrativo%20central%20de%20recursos%20contractuales.asp>

#### **Other contact points:**

Official name: Tribunal Administrativo Central de Recursos Contractuales (TACRC)

Town: Madrid

Postcode: 28020

Country subdivision (NUTS): Madrid (ES300)

Country: Spain

Email: [tribunal\\_recursos.contratos@hacienda.gob.es](mailto:tribunal_recursos.contratos@hacienda.gob.es)

Telephone: 913491441

Internet address: <https://www.hacienda.gob.es/es-ES/Areas%20Tematicas/Contratacion/TACRC/Paginas/tribunal%20administrativo%20central%20de%20recursos%20contractuales.asp>

#### **Roles of this organisation:**

Buyer

Review organisation

## Notice information

---

Notice identifier/version: 217ba844-2040-4383-bfdd-8665d8b222a3 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 04/05/2026 07:31:06 (UTC+02:00) Eastern European Time, Central European Summer Time

Languages in which this notice is officially available: Spanish

Notice publication number: 306449-2026

OJ S issue number: 86/2026

Publication date: 05/05/2026