

**UK-Andover: adult and other education services**  
**OJ S 187/2012 28/09/2012**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: DE&S Commercial, C&C

Postal address: Army Headquarters, Ramillies Building (IDL 437), Marlborough Lines,  
Monxton Road

Town: Andover

Postal code: SP11 8HT

Country: United Kingdom

For the attention of: Jackie Vickery

E-mail: [DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk](mailto:DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk)

Telephone: +44 1264381326

**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity**

Defence

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Delivery and programme management of elective learndirect vocational qualifications for rn, soldiers, Crown servants and wider Defence Community.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 24: Education and vocational education services

NUTS code UKJ3 Hampshire and Isle of Wight

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Adult and other education services. The Army and Navy Torch Hub hold an agreement with learndirect to provide a grant towards funding the delivery of e-learning elective courses and vocational qualifications to the Army and Royal Navy (RN). The Torch Hub is the brand for learndirect delivery within the Army and RN.

As part of the learndirect service, the Training Provider is required to deliver the assessment and verification of vocational qualifications, provide programme management of Information Technology Qualification (ITQ) and the Institute of Leadership and Management qualifications

(iLM), provide subject specialist support to soldiers, RN personnel, Crown Servants and the wider military community, as well as providing CPD for e-Learning Centre staff. There may be a further requirement to undertake the programme management for other qualifications as directed by the Authority or learndirect. The requirement for the delivery of vocational qualifications is demand-led and there is scope for the current portfolio to change.

An established network of 90+ learning centres exists throughout the UK, Germany, Cyprus and Gibraltar offering e-learning courses, but specifically NVQs at Level 2-3 in Business Administration, Customer Service, Management and Plant Operations. Tutor support is already provided by MOD e-Learning Centre personnel for ITQ qualifications at level 1-3 and ILM in team leading at level 2. In addition, MOD e-LC staff provide general NVQ advice and guidance.

The Contractor will be expected to work in accordance with extant Authority guidelines, Skills Funding Agency (SFA) guidelines, learndirect Learning Service and Operational agreements, Sector Skills Council (SSC), Ofsted requirements and meet Awarding Organisation (AO) criteria, which will include but not be limited to: full induction including literacy and numeracy initial screening, registration of learners with the AO, support learners to meet knowledge or training gaps through learndirect e-learning, robust assessment (e-portfolio is currently being used), work closely with AO and Standard Verifiers and utilise the Army Webex on-line conference facility to support stakeholders where appropriate. The Authority may also require the Contractor to manage the learner fee and refund system.

In order to deliver this requirement, the Contractor must hold and maintain Accredited Centre status, provide qualified and experienced assessors and verifiers and quality assure their provision of delivery.

The learndirect agreement and SFA funding is provided on an annual basis, therefore the Contract would be let on the basis of 5 years; one year certain, with 4 further optional 1-year periods or part thereof commencing 1 September 2012. The requirement is entirely dependent on the availability of guaranteed annual SFA funding. Funding available to the Contractor will reflect the MOD contribution to delivery.

Potential Contractors will be required to ensure that their proposals for delivery allow for incorporating emerging Government initiatives, as well as comply with all current and future Government, Army and RN requirements; such as CRB checks, safeguarding of learners and protection of data, quality standards and processes.

Information given below is based upon historic figures, is indicative for estimating purposes only, and cannot be guaranteed. It should be noted that a percentage of learners will be on an agreed break in learning, largely through operational deployments or career courses.

In the 2010-11 contract year 2 450 learners achieved NVQ qualifications and 2 265 ITQ L2 achievements. The 2011-12 contract year estimated profile is based on 3 130 NVQ achievements, with a further 250 Level 3 NVQ enrolments and 2 200 ITQ L2 achievements.

Further information on the Army and Navy Torch Hub can be found at <http://learner.torchhub.co.uk>.

#### **II.1.5. CPV code(s)**

80400000 Adult and other education services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

Value: 8 000 000 GBP

excluding VAT

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Award of a contract without prior publication of a call for competition in the Official Journal of the European Union in the cases listed below

Justification for the award of the contract without prior publication of a call for competition in the Official Journal of the European Union:

Directive 2004/18/EC

**1) Justification for the choice of the negotiated procedure without prior publication of a contract notice in the OJEU in accordance with Directive 2004/18/EC**

**2) Other justification for the award of the contract without prior publication of a call for competition in the Official Journal of the European Union**

The contract has as its object services listed in Annex II B to the directive.

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Technical evaluation. Weighting 100

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

HQLF2/1898

#### **IV.3.2. Previous publication concerning this procedure**

no

## **Section V: Award of contract**

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Contract No: HQLF2/1898

### **V.1. Date of conclusion of the contract**

24.8.2012

### **V.2. Information about tenders**

Number of tenders received: 3

### **V.3. Name and address of the contractor**

Official name: Pearson in Practice Technology Limited

Postal address: Aynhoe Park

Town: Aynho

Postal code: OX17 3BQ

Country: United Kingdom

Telephone: +44 1869812726

### **V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 8 000 000 GBP

excluding VAT

Total value of the procurement:

Value: 8 000 000 GBP

excluding VAT

If annual or monthly value:

Number of months: 60

#### **V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

### **Section VI: Complementary information**

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#### **VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:

no

#### **VI.2. Additional information**

Suppliers interested in working with the Ministry of Defence should register on the MOD Supplier Information Database (SID) Register, available at [www.contracts.mod.uk](http://www.contracts.mod.uk). The MOD SID is a database of active and potential suppliers available to all MOD and UK Defence procurement personnel, and is the main supplier database of MOD Procurement organisations. Please note: the registration and publication of a company profile on the MOD SID does not mean or imply that the supplier has in any way been vetted or approved by the MOD. Suppliers wishing to compete for advertised MOD contracts must respond to any specific call for competition by submitting a separate expression of interest in accordance with the instructions of the purchasing organisation.

Advertising Regime OJEU:- This contract opportunity is published in the Official Journal of the European Union (OJEU), the MoD Defence Contracts Bulletin and [www.contracts.mod.uk](http://www.contracts.mod.uk) GO Reference: GO-2012925-DCB-4268173.

#### **VI.3. Procedures for review**

##### **VI.3.1. Review body**

Official name: DE&S Commercial, C&C

Postal address: Army Headquarters, Ramillies Building (IDL 437), Marlborough Lines, Monxton Road

Town: Andover

Postal code: SP11 8HT

Country: United Kingdom

E-mail: [DES-ComrcI-CC-ArmyHQ-Proc2b-SO2@mod.uk](mailto:DES-ComrcI-CC-ArmyHQ-Proc2b-SO2@mod.uk)

Telephone: +44 1264381326

##### **Body responsible for mediation procedures**

Official name: DE&S Commercial, C&C

Postal address: Army Headquarters, Ramillies Building (IDL 437), Marlborough Lines, Monxton Road

Town: Andover

Postal code: SP11 8HT

Country: United Kingdom

E-mail: [DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk](mailto:DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk)

Telephone: +44 1264381326

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

Official name: DE&S Commercial, C&C

Postal address: Army Headquarter, Rammillies Building (IDL 437), Marlborough Lines,  
Monxton Road

Town: Andover

Postal code: SP11 8HT

Country: United Kingdom

E-mail: [DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk](mailto:DES-Comrcl-CC-ArmyHQ-Proc2b-SO2@mod.uk)

Telephone: +44 1264381326

**VI.4. Date of dispatch of this notice**

25.9.2012