

**United Kingdom-Birmingham: Printed matter and related products**  
**OJ S 119/2021 22/06/2021**  
**Contract award notice**  
**Supplies**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: HealthTrust Europe LLP (HTE) acting as agent for the University Hospitals of Coventry and Warwickshire NHS Trust ('UHCW')

Postal address: 19 George Road

Town: Birmingham

NUTS code: UK United Kingdom

Postal code: B15 1NU

Country: United Kingdom

Contact person: Polly Morgan

E-mail: [Polly.Morgan@htepg.com](mailto:Polly.Morgan@htepg.com)

Telephone: +44 08458875000

**Internet address(es):**

Main address: <https://healthtrusteurope.bravosolution.co.uk>

**I.2. Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Health

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Framework Agreement for External Print and Digit Services

Reference number: 2020-042470

**II.1.2. Main CPV code**

22000000 Printed matter and related products

**II.1.3. Type of contract**

Supplies

**II.1.4. Short description**

This Tender is to establish a framework agreement for external print and digital services. The duration of the framework agreement will be four (4) years at a maximum; three (3) years initial period with option of extending for period of 12 months.

### **II.1.6. Information about lots**

This contract is divided into lots: no

### **II.1.7. Total value of the procurement**

Lowest offer: 10 000 000,00 GBP / Highest offer: 30 000 000,00 GBP taken into consideration

## **II.2. Description**

### **II.2.2. Additional CPV code(s)**

22100000 Printed books, brochures and leaflets, 22300000 Postcards, greeting cards and other printed matter, 22458000 Bespoke printed matter, 30197630 Printing paper, 30197645 Card for printing

### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

### **II.2.4. Description of the procurement**

External print and digital services is for the provision of a fully outsourced solution which enables the strategic management of prints and digital services. The framework agreement will comprise the entire services for external print and digital services including: supply of goods or services, stock management, storage, pick and pack, despatch and management information. This Framework Agreement will cover the complete service to optimise, manage and produce an organisations external print requirements including the production of reprographics (Artwork and Design), printing and personalisation of documents, finishing and binding and stock management. Moreover, the framework agreement is designed to support those Participating Authorities who want to migrate from a traditional in-house print process to the appointment of strategic supplier for all external print and associated service requirements and the successful supplier will be required to support the Participating Authority through generating concepts to production.

Terms and Conditions/Activity Based Income (ABI) The terms and conditions of this framework agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this framework agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE.

Submission of expressions of interest and procurement information. This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows:

- register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>
- login to the portal with username/password,
- click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier,
- click on the relevant SQ/ ITT to access the content,
- click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You can

Access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e- Tendering Help Desk at [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk). Sid4Gov HTE utilises the sid4gov supplier information database. Candidates should register on sid4gov at <https://sid4gov.cabinetoffice.gov.uk/organisation/register> and submit their

Sid4gov company profile for publication on the database. Candidates already registered on sid4gov must ensure information is up to date. Where access to sid4gov is unavailable, please contact the sid4gov Helpdesk at [sid4gov@gps.gsi.gov.uk](mailto:sid4gov@gps.gsi.gov.uk). Please note that sid4gov does not prepopulate any fields of the SQ on HTE's Bravo portal. Candidates must complete the Qualification and Technical Envelopes of the SQ in Bravo in full.

#### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 65

Price - Weighting: 35

#### **II.2.11. Information about options**

Options: yes

Description of options:

Option to extend by 12 months.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Restricted procedure

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2020/S 202-492052](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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#### **Title:**

External Print and Digital Services

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

27/05/2021

**V.2.2. Information about tenders**

Number of tenders received: 10

The contract has been awarded to a group of economic operators: yes

**V.2.3. Name and address of the contractor**

Official name: Allied Publicity Services (Manchester) Ltd

Town: Manchester

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Collector Set Printers Ltd

Town: Kent

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Cubiquity Ltd

Town: Surrey

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Harlow Printing Ltd

Town: Tyne and Wear

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: SF Taylor

Town: Stockport

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Lowest offer: 30 000 000,00 GBP / Highest offer: 100 000 000,00 GBP taken into consideration

**V.2.5. Information about subcontracting****Section VI: Complementary information**

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**VI.3. Additional information****VI.4. Procedures for review****VI.4.1. Review body**

Official name: Legal Department, HealthTrust Europe LLP

Town: Birmingham

Country: United Kingdom

**VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

HTE incorporated a standstill period at the point information on the award of the framework agreement was communicated to tenderers. That notification provided full information on the award decision. The standstill period, was for a minimum of 10 calendar days, providing time for unsuccessful tenderers to challenge the award decision before the agreement was entered into.

**VI.4.4. Service from which information about the review procedure may be obtained**

Official name: Legal Department, HealthTrust Europe LLP

Town: Birmingham

Country: United Kingdom

**VI.5. Date of dispatch of this notice**

17/06/2021