

## 317914-2026 - Result

Norway – Printed books, brochures and leaflets – Printed and digital teaching aids

OJ S 89/2026 08/05/2026

Contract or concession award notice – standard regime

Supplies

### 1. Buyer

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#### 1.1. Buyer

Official name: Trondheim kommune

Email: [hakon.haave.avelsgaard@trondheim.kommune.no](mailto:hakon.haave.avelsgaard@trondheim.kommune.no)

Legal type of the buyer: Body governed by public law, controlled by a local authority

Activity of the contracting authority: General public services

#### 1.1. Buyer

Official name: Bakklandet Menighets Omsorgsenter

Email: [bakklandet-omss.postmottak@trondheim.kommune.no](mailto:bakklandet-omss.postmottak@trondheim.kommune.no)

Legal type of the buyer: Entity with special or exclusive rights

Activity of the contracting authority: Health

#### 1.1. Buyer

Official name: Trondhjems Hospital

Email: [trondhjems-hosp.postmottak@trondheim.kommune.no](mailto:trondhjems-hosp.postmottak@trondheim.kommune.no)

Legal type of the buyer: Entity with special or exclusive rights

Activity of the contracting authority: Health

#### 1.1. Buyer

Official name: Kystad helse- og velferdssenter

Email: [kystad-helse.postmottak@trondheim.kommune.no](mailto:kystad-helse.postmottak@trondheim.kommune.no)

Legal type of the buyer: Entity with special or exclusive rights

Activity of the contracting authority: Health

### 2. Procedure

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#### 2.1. Procedure

Title: Printed and digital teaching aids

Description: The contracting authority would like to enter into a framework agreement for the delivery of textbooks, teaching material and literature for training. Books shall also be procured for the school libraries for the municipality, fiction and specialised books. This applies to both printed and digital teaching aids. We would like to enter into a framework agreement with a tenderer for printed teaching aids within book group book groups 1 to 9, with the exception of book group 8.0, and a web-based platform for the procurement, overview and pupil and teacher viewing agreement with a tenderer for digital teaching aids within book group 8.0, and a web-based platform for procurements, overview, pupil and teacher viewing and administration of licences.

Procedure identifier: 423ec8bb-fddf-434b-9cf5-3ee2e5a4aeb0

Previous notice: cef05ff6-2683-4bfd-90db-7105a54f056e-01

Internal identifier: 2025/36689

Type of procedure: Open

The procedure is accelerated: no  
Main features of the procedure: Contract award notice

### 2.1.1. Purpose

Main nature of the contract: Supplies  
Main classification (cpv): 22100000 Printed books, brochures and leaflets  
Additional classification (cpv): 22000000 Printed matter and related products, 22111000 School books, 2212000 Textbooks, 30211300 Computer platforms, 48000000 Software package and information systems, 48100000 Industry specific software package, 48190000 Educational software package, 75121000 Administrative educational services, 80100000 Primary education services, 80420000 E-learning services

### 2.1.2. Place of performance

Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway

### 2.1.3. Value

Maximum value of the framework agreement: 159 000 000,00 NOK

### 2.1.4. General information

Call for competition is terminated

#### Legal basis:

Directive 2014/24/EU

Anskaffelsesforskriften - The procurement will be made in accordance with the Act from 17 June 2016 no. 73 on public procurements (LOA) and the regulations 18 August 2016 no. 974 on public procurements (FOA) parts I and III.

## 5. Lot

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### 5.1. Lot: LOT-0001

Title: Printed teaching aids

Description: We would like to enter into a framework agreement with a tenderer for printed teaching aids within book groups 1 to 9, except book group 8.0: school books/textbooks for primary and secondary schools, including disposable books, work books, textbooks and copy originals for these books, as well as printed additional resources for the textbooks, literature and materials, including subject books for the professional market, non-fiction, fiction, cheap books, works, commissioned books, laws, research reports etc. as well as audio books and e-books That the contracting authority needs a digital additional resource for a printed teaching aid, this shall also be offered. The main orders for printed teaching aids will occur in the following periods: May and June, December and January In addition there is a need for continuous supplementary orders, rush orders and orders of copies for review. The contracting authority also needs a web-based platform for purchasing and an overview of printed teaching aids, with pupil and teacher viewing and with separate roles for school owners, school managers, teachers and pupils.

Internal identifier: 2025/36689-1

#### 5.1.1. Purpose

Main nature of the contract: Supplies  
Main classification (cpv): 22100000 Printed books, brochures and leaflets  
Additional classification (cpv): 22000000 Printed matter and related products, 22111000 School books, 2212000 Textbooks, 30211300 Computer platforms, 48000000 Software package and information systems, 48100000 Industry specific software package, 75121000

Administrative educational services, 80100000 Primary education services, 80420000 E-learning services

**5.1.2. Place of performance**

Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)

Country: Norway

**5.1.3. Estimated duration**

Start date: 31/03/2026

Duration end date: 31/03/2028

**5.1.4. Renewal**

Maximum renewals: 2

Other information about renewals: 1+1 year.

**5.1.5. Value**

Estimated value excluding VAT: 66 000 000,00 NOK

**5.1.6. General information**

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

**5.1.10. Award criteria**

**Criterion:**

Type: Price

Name: Price

Description: Prices shall be stated in the order requested in annex 2. The price shall be stated in NOK excluding VAT. The discounts on a guiding price from the different publishers and the manufacturers/suppliers shall be fixed throughout the entire contract period. A guiding price list of available printed teaching aids from different publishers and manufacturers or suppliers shall be enclosed with the tender, or information shall be provided where the recommended prices are publicly available. All the stated prices shall be excluding VAT. The price lists shall be dated and valid as of January 2026. The stated discount rates shall apply for all teaching aids included in this competition. The contracting authority will not accept any fees, in the form of invoice fees, environmental fees, administration fees etc. All duties or fees shall be taken into account and calculated in the tender price. With special tender campaigns/prices from the tenderer, the contracting authority has the possibility to use these on an equal basis with other actors. The Contracting Authority shall always have the best prices that the market offers.

Calculation of points on price: The lowest price will achieve the maximum number of points.

Other tenders will be awarded points in relation to the lowest price.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 75

**Criterion:**

Type: Quality

Name: Quality

Description: The web based platform for procurements and overviews shall be intuitive and user friendly user interface with good functionality. Tenderers are requested to enclose a link and access (possibly a user name and password) so that the contracting authority can go into the system and evaluate functionality, user friendliness, roles. A short and user-friendly user guide/manual shall also be enclosed. Tenderers are requested to describe the different user

roles that are possible to assign in the solution. Tenderers are requested to describe any other functions in the system that could be useful for the contracting authority. Procurement judgement is used for the evaluation of the criterion.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 25

#### **5.1.15. Techniques**

##### **Framework agreement:**

Framework agreement, without reopening of competition

##### **Information about the dynamic purchasing system:**

No dynamic purchase system

Electronic auction: no

#### **5.1.16. Further information, mediation and review**

Review organisation: Trøndelag tingrett

Information about review deadlines: Deadlines for appeals are in accordance with the law and regulations on public procurements.

### **5.1. Lot: LOT-0002**

Title: Digital teaching aids

Description: We would like to enter into a framework agreement with a tenderer for digital teaching aids within book group 8.0: digital teaching aids, digital tools and complete digital teaching aids (the list is not exhaustive)The contracting authority also needs a web based platform for the procurement, overview, pupil and teacher viewing and administration of licences: user friendly, resource efficient and future orientated system for the distribution and handling of licenses for digital teaching aids, with simple routines for choosing, ordering digital teaching aids for both the entities and municipal administration roles for school owners, school managers, teachers and students,Trondheim municipality uses cloud-based office support and collaboration solutions from Google: Google Workspace for Education in schools and Google Workspace for Business in the other organisation. Students use Chromebooks (based on Chrome OS), while employees use both Chromebooks and Windows PCs.

Internal identifier: 2025/36689-2

#### **5.1.1. Purpose**

Main nature of the contract: Supplies

Main classification (cpv): 22100000 Printed books, brochures and leaflets

Additional classification (cpv): 22000000 Printed matter and related products, 22111000

School books, 22120000 Textbooks, 30211300 Computer platforms, 48000000 Software

package and information systems, 48100000 Industry specific software package, 75121000

Administrative educational services, 80100000 Primary education services, 80420000 E-learning services

#### **5.1.2. Place of performance**

Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)

Country: Norway

#### **5.1.3. Estimated duration**

Start date: 31/03/2026

Duration end date: 31/03/2028

#### **5.1.4. Renewal**

Maximum renewals: 2

Other information about renewals: 1+1 year.

#### **5.1.5. Value**

Estimated value excluding VAT: 40 000 000,00 NOK

#### **5.1.6. General information**

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

#### **5.1.10. Award criteria**

##### **Criterion:**

Type: Price

Name: Price

Description: The tender form shall be completed in accordance with the guideline. The following internal weighting will be used for the evaluation. Each of the three elements will be evaluated separately: Price per licence - one year contract: weighted 70% of this award criteria discount on a guiding licence price for the other assortment: weighted 20% of this award criteria. web based platform: Weighted 10% of this award criteria The stated discount rates shall apply for all teaching aids included in this sub-contract. The contracting authority will not accept any fees, in the form of invoice fees, environmental fees, administration fees etc. All duties or fees shall be taken into account and calculated in the tender price. With special tender campaigns/prices from the tenderer, the contracting authority has the possibility to use these on an equal basis with other actors. The Contracting Authority shall always have the best prices that the market offers. Calculation of points on price: The lowest price in each price item will achieve the maximum score for the item. Other tenders will be awarded points in relation to the lowest price.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 50

##### **Criterion:**

Type: Quality

Name: Quality - assortment

Description: Tenderers shall describe their assortment. This applies to both national and international digital teaching aids. Tenderers are asked to describe to what degree they will be able to meet the contracting authority's need for acquiring digital teaching aids that the tenderer does not have in their portfolio. This applies to both national and international digital teaching aids. Tenderers are requested to describe how their assortment safeguards disabilities, cultural differences and integration, and vulnerable pupil groups, as well as how they work to expand the assortment in this area. The responses should be written and no longer than two A4 pages with a font type Calibri and font size 12, single spaced and normal margins. The contracting authority will not take responses beyond this number of pages, nor the information referred to in the reply. There is no template attached for this reply. The reply will be uploaded as an annex to the tender. Procurement judgement is used for the evaluation of the criterion.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

##### **Criterion:**

Type: Quality

Name: Quality - Web-based platform for purchase, overview and administration

Description: The platform for the procurement, overview and administration of licences shall be intuitive and user friendly user interface with good functionality. Tenderers are requested to enclose a link and access (possibly a user name/password), so that the contracting authority

can go into the system and evaluate functionality, user friendliness, roles. A short and user-friendly user guide shall also be enclosed. Tenderers are requested to describe the different user roles that are possible to assign in the solution. Tenderers are requested to describe the possibilities for tagging various municipal services/licences. The contracting authority would like a web system that provides a full overview of each individual licence as regards cost, duration, content and notice period. Tenderers are asked to describe which of this data is available in the current system and give an account of any plans for future implementation. Tenderers are requested to describe how licences are administered in multi-year or ongoing contracts. Tenderers are requested to describe any other functions in the system that could be useful for the contracting authority. The responses should be written and no longer than two A4 pages with a font type Calibri and font size 12, single spaced and normal margins. The contracting authority will not take responses beyond this number of pages, nor the information referred to in the reply. There is no template attached for this reply. The reply will be uploaded as an annex to the tender. Procurement judgement is used for the evaluation of the criterion. Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 15

**Criterion:**

Type: Quality

Name: Quality - Implementation of a webbed platform

Description: The contracting authority intends to have the system technically ready for use by 01.08.2026. Trondheim municipality continuously assesses the need for a specific pupil view /interface and the extent of this is currently not yet determined. Tenderers are requested to describe how the system facilitates different viewings for teachers and pupils and how any pupil viewing can be activated or scaled up at a later date as needed. Emphasis will be put on the system being flexible as regards future development and user patterns. The tenderer will be responsible for the technical implementation and the necessary training. A proposal for an implementation plan shall be prepared that shall be enclosed with the tender. The plan must highlight which resources the tenderer needs from the contracting authority, and take into account that the actual roll-out with pupils can be done gradually or adjusted during the process. The responses should be written and no longer than two A4 pages with a font type Calibri and font size 12, single spaced and normal margins. The contracting authority will not take responses beyond this number of pages, nor the information referred to in the reply. There is no template attached for this reply. The reply will be uploaded as an annex to the tender. The implementation plan is not part of a limit of the length of the response. Procurement judgement is used for the evaluation of the criterion.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 5

**Criterion:**

Type: Quality

Name: Quality - Case

Description: Case 1 Selsbakk school is practising period teaching in some disciplines, which means that pupils and teachers only need digital teaching aids for a limited period (e.g. January to March). The contracting authority asks the tenderer to describe the possibilities for entering into licence agreements for a shorter duration than 12 months. Price comparisons are requested between monthly licence costs and annual licences. In addition a description shall be enclosed of how administration of such time limited licences is handled in the platform. This applies for both school and municipal level. Case 2 Trondheim municipality would like to enter into a contract for access to Canva for Education. The system shall be rolled out to all pupils in the 5th - 10th years, as well as all educational employees at all schools. This includes a large number of users and the municipality is dependent on a system that requires minimal manual

administration. Describe how you as a service provider will assist Trondheim municipality in establishing, maintaining and terminating user accesses in the system. We emphasise automation, security and user friendliness. The response shall include: system for Feide integration and Single Sign-On (SSO) method for automated commissioning (establishment /change) of users. how the solution automatically distinguishes between the pupil and employee roles Process for termination of user account \_\_\_\_\_ Responses in each case should be in writing and no longer than two A4 pages of type Calibri and font size 12, single spaced and normal margins. The contracting authority will not take responses beyond this number of pages, nor the information referred to in the reply. There is no template attached for this reply. The reply will be uploaded as an annex to the tender. Procurement judgement is used for the evaluation of the criterion.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

#### **5.1.15. Techniques**

##### **Framework agreement:**

Framework agreement, without reopening of competition

##### **Information about the dynamic purchasing system:**

No dynamic purchase system

Electronic auction: no

#### **5.1.16. Further information, mediation and review**

Review organisation: Trøndelag tingrett

Information about review deadlines: Deadlines for appeals are in accordance with the law and regulations on public procurements.

Organisation signing the contract: Trondheim kommune

## **6. Results**

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Maximum value of the framework agreements in this notice: 265 000 000,00 NOK

Approximate value of the framework agreements

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106 000 000,00

NOK

#### **6.1. Result lot identifier: LOT-0001**

Winner selection status: At least one winner was chosen.

##### **Framework agreement:**

Maximum value of the framework agreement: 99 000 000,00 NOK

Re-estimated value of the framework agreement: 66 000 000,00 NOK

#### **6.1.2. Information about winners**

##### **Winner:**

Official name: LÆRE AS

##### **Tender:**

Tender identifier: Trykte læremidler

Identifier of lot or group of lots: LOT-0001

Value of the tender: 66 000 000,00 NOK

Subcontracting: No

##### **Contract information:**

Identifier of the contract: Trykte læremidler  
Date on which the winner was chosen: 13/03/2026  
Date of the conclusion of the contract: 24/03/2026

#### 6.1.4. Statistical information

##### Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically  
Number of tenders or requests to participate received: 1

#### 6.1. Result lot identifier: LOT-0002

Winner selection status: At least one winner was chosen.

##### Framework agreement:

Maximum value of the framework agreement: 60 000 000,00 NOK  
Re-estimated value of the framework agreement: 40 000 000,00 NOK

#### 6.1.2. Information about winners

##### Winner:

Official name: LÆRE AS

##### Tender:

Tender identifier: Digitale  
Identifier of lot or group of lots: LOT-0002  
Value of the tender: 40 000 000,00 NOK  
Subcontracting: No

##### Contract information:

Identifier of the contract: Digitale  
Date on which the winner was chosen: 13/03/2026  
Date of the conclusion of the contract: 05/05/2026

##### Information about European Union funds:

Organisation signing the contract: Trondheim kommune

#### 6.1.4. Statistical information

##### Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically  
Number of tenders or requests to participate received: 2

## 8. Organisations

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#### 8.1. ORG-0001

Official name: Trondheim kommune  
Registration number: 942110464  
Postal address: Erling Skakkes gate 14  
Town: TRONDHEIM  
Postcode: 7004  
Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway  
Contact point: Håkon Avelsgaard  
Email: [hakon.haave.avelsgaard@trondheim.kommune.no](mailto:hakon.haave.avelsgaard@trondheim.kommune.no)  
Telephone: +47 72540000  
Internet address: <https://www.trondheim.kommune.no>

##### Roles of this organisation:

Buyer

Group leader  
Organisation signing the contract

**8.1. ORG-0002**

Official name: Bakklandet Menighets Omsorgsenter  
Registration number: 970 161 414  
Town: Trondheim  
Postcode: 7015  
Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway  
Email: [bakklandet-omss.postmottak@trondheim.kommune.no](mailto:bakklandet-omss.postmottak@trondheim.kommune.no)  
Telephone: 72544500

**Roles of this organisation:**

Buyer

**8.1. ORG-0003**

Official name: Trondhjems Hospital  
Registration number: 938 658 374  
Town: Trondheim  
Postcode: 7012  
Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway  
Email: [trondhjems-hosp.postmottak@trondheim.kommune.no](mailto:trondhjems-hosp.postmottak@trondheim.kommune.no)  
Telephone: 72544200

**Roles of this organisation:**

Buyer

**8.1. ORG-0004**

Official name: Kystad helse- og velferdssenter  
Registration number: 875383922  
Town: Trondheim  
Postcode: 7026  
Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway  
Email: [kystad-helse.postmottak@trondheim.kommune.no](mailto:kystad-helse.postmottak@trondheim.kommune.no)  
Telephone: 72545520

**Roles of this organisation:**

Buyer

**8.1. ORG-0005**

Official name: Trøndelag tingrett  
Registration number: 926722794  
Town: Trondheim  
Postcode: 7004  
Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)  
Country: Norway

**Roles of this organisation:**

Review organisation

**8.1. ORG-0006**

Official name: LÆRE AS  
Size of the economic operator: Small

Registration number: 989639722  
Postal address: Alf Bjerckes vei 20  
Town: OSLO  
Postcode: 0582  
Country subdivision (NUTS): Oslo (NO081)  
Country: Norway  
Contact point: LÆRE AS  
Email: [hei@laere.no](mailto:hei@laere.no)  
Telephone: 23242050

**Roles of this organisation:**

Tenderer

**Winner of these lots: LOT-0001, LOT-0002**

**The winner is listed on a regulated market**

## Notice information

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Notice identifier/version: 93432070-da60-4479-b4bc-14840c7fa4f5 - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

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