

## 319484-2025 - Direct award preannouncement

Norway – Apparatus for sound, video-recording and reproduction – 25/00435 Procurement of a camera based infrared system for whale detection

OJ S 95/2025 19/05/2025

Voluntary ex-ante transparency notice

Supplies

### 1. Buyer

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#### 1.1. Buyer

Official name: Havforskningsinstituttet

Email: [cheo.wanzie.ntohnwi@hi.no](mailto:cheo.wanzie.ntohnwi@hi.no)

Legal type of the buyer: Public undertaking

### 2. Procedure

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#### 2.1. Procedure

Title: 25/00435 Procurement of a camera based infrared system for whale detection

Description: Intention announcement: The Norwegian Institute of Marine Research (HI) intends to enter into an agreement for the direct procurement of a picture based situation comprehension system that shall be specifically used for detection of whales from Kongsberg Discovery AS.

Procedure identifier: 3468c933-b771-4dea-b3a5-782b80302722

Internal identifier: 25/00435

Type of procedure: Negotiated without prior call for competition

##### 2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 32330000 Apparatus for sound, video-recording and reproduction

Additional classification (cpv): 31516000 Infrared lamps, 32323000 Video monitors, 32333200 Video camcorders, 38110000 Navigational instruments, 38112100 Global navigation and positioning systems (GPS or equivalent), 38114000 Echo sounders, 38650000 Photographic equipment

##### 2.1.2. Place of performance

Country: Norway

Anywhere in the given country

##### 2.1.4. General information

**Legal basis:**

Directive 2014/24/EU

Anskaffelsesforskriften - The Public Procurement Regulations (FOA) § 13-4 letter b) 3, as Kongsberg Discover AS is the sole supplier.

### 5. Lot

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#### 5.1. Lot: LOT-0000

Title: 25/00435 Procurement of a camera based infrared system for whale detection

Description: Intention announcement: The Norwegian Institute of Marine Research (HI) intends to enter into an agreement for the direct procurement of a picture based situation comprehension system that shall be specifically used for detection of whales from Kongsberg Discovery AS.

Internal identifier: 25/00435

#### 5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 32330000 Apparatus for sound, video-recording and reproduction  
Additional classification (cpv): 31516000 Infrared lamps, 32323000 Video monitors, 32333200 Video camcorders, 38110000 Navigational instruments, 38112100 Global navigation and positioning systems (GPS or equivalent), 38114000 Echo sounders, 38650000 Photographic equipment

#### 5.1.2. Place of performance

Country: Norway

Anywhere in the given country

#### 5.1.6. General information

The procurement is covered by the Government Procurement Agreement (GPA): yes

#### 5.1.15. Techniques

**Framework agreement:**

No framework agreement

**Information about the dynamic purchasing system:**

No dynamic purchase system

#### 5.1.16. Further information, mediation and review

Review organisation: Oslo tingrett

## 6. Results

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Value of all contracts awarded in this notice: 2 905 000,00 NOK

#### **Direct award**

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Justification for direct award: The contract can be provided only by a particular economic operator because of exclusive rights, including intellectual property rights

Other justification: • Lack of real alternatives: Kongsberg has developed its system and no other suppliers offer an identical system with the same performance, security and functionality. HI requires a system that can very easily be integrated with other navigation and sensor systems (such as inertia navigation system (INS), echo sounder etc.) that are on board HI's many vessels. HI shall retain the rights to further develop this system in order to meet specific needs (e.g. whale counting and articulation). . • Exclusive supplier: Kongsberg sells its system directly without distributors in Norway. See the attached 'Confirmation Letter'. .

#### 6.1. Result lot identifier: LOT-0000

#### 6.1.2. Information about winners

**Winner:**

Official name: Kongsberg Discovery AS

**Tender:**

Tender identifier: 25/00435

Identifier of lot or group of lots: LOT-0000

Value of the tender: 2 905 000,00 NOK

**Contract information:**

Identifier of the contract: 25/00435

## 8. Organisations

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### 8.1. ORG-0001

Official name: Havforskningsinstituttet

Registration number: 971349077

Postal address: Postboks 1870 Nordnes

Town: BERGEN

Postcode: 5817

Country subdivision (NUTS): Vestland (NO0A2)

Country: Norway

Contact point: Cheo Wanzie Ntohnwi

Email: [cheo.wanzie.ntohnwi@hi.no](mailto:cheo.wanzie.ntohnwi@hi.no)

Telephone: 55238500

Internet address: <http://www.hi.no>

**Roles of this organisation:**

Buyer

### 8.1. ORG-0002

Official name: Kongsberg Discovery AS

Registration number: 930770426

Department: SEATEX

Postal address: Strandpromenaden 50

Town: HORTEN

Postcode: 3183

Country subdivision (NUTS): Østfold (NO083)

Country: Norway

Contact point: Levon Goossens

Email: [discovery.support@kd.kongsberg.com](mailto:discovery.support@kd.kongsberg.com)

Telephone: +4733032407

Internet address: <https://www.kongsberg.com/newsroom/stories/2014/12/kongsberg-seatex/>

**Roles of this organisation:**

Tenderer

**Winner of these lots: LOT-0000**

### 8.1. ORG-0003

Official name: Oslo tingrett

Registration number: 926725939

Town: Oslo

Postcode: 0125

Country subdivision (NUTS): Oslo (NO081)

Country: Norway

Email: [oslo.tingrett@domstol.no](mailto:oslo.tingrett@domstol.no)

Telephone: 22035200

**Roles of this organisation:**

Review organisation

## Notice information

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