

## 327772-2026 - Result

Norway – Public-telephone services – Procurement of telephony services for the defence sector.  
OJ S 92/2026 13/05/2026  
Contract or concession award notice – standard regime  
Services

### 1. Buyer

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#### 1.1. Buyer

Official name: FORSVARSMATERIELL  
Email: [henersen@mil.no](mailto:henersen@mil.no)  
Legal type of the buyer: Defence contractor  
Activity of the contracting authority: Defence

### 2. Procedure

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#### 2.1. Procedure

Title: Procurement of telephony services for the defence sector.  
Description: Prequalification for the coming procurement of telephony services for the defence sector Defence Materiel Agency invites tenderers to prequalification for a coming procurement of telephony services for the defence sector. The procurement includes the following areas: Mobile and landline communication platforms and integrations Administration and Self-Service Infrastructure and Technical Operation Coverage Improvement (outdoor and indoor) The services shall support digitalisation of work processes and be technically and operatively robust in stand-by, crisis and war. Tenderers shall be able to adapt the services to changes in volume and needs, including an increased number of users and geographical expansion as a result of the Norwegian Armed Forces long-term plan. A framework agreement shall be signed with one tenderer, who shall cover the need for secure and stable telephony services in the sector. Tenderers wishing to participate in the prequalification must document technical and professional qualifications, financial capacity, as well as the ability to deliver in accordance with the requirements in the qualification documentation. The procurement's value Based on the expected development in need and service extent, the estimated total value for the interval IS NOK 364,000,000 – NOK 776 million. The maximum contract value, including all options, is set at NOK 950 million. This value represents an upper financial framework that cannot be exceeded. The contracting authority reserves the right to terminate the framework agreement when the maximum value is reached.

Procedure identifier: 3f8ebf9c-5dd5-4b11-81df-6013bf75ffc7

Previous notice: f37040a3-8a2d-4a12-a2f9-f7b2ae85dda1-01

Internal identifier: DL2025014429

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

##### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64211000 Public-telephone services

Additional classification (cpv): 32540000 Switchboards, 32550000 Telephone equipment, 64210000 Telephone and data transmission services, 64212000 Mobile-telephone services,

64214000 Dedicated-business telephone network services, 64214200 Telephone switchboard services, 64214400 Communication land-line rental, 64215000 IP telephone services, 64216000 Electronic message and information services, 79511000 Telephone operator services

#### **2.1.2. Place of performance**

Country: Norway  
Anywhere in the given country

#### **2.1.3. Value**

Maximum value of the framework agreement: 950 000 000,00 NOK

#### **2.1.4. General information**

##### **Legal basis:**

Directive 2009/81/EC

Forsvar og sikkerhet - The procurement will be made in accordance with the Act from 17 June 2016 no. 73 on public procurements (the Public Procurement Act - LOA) and the regulations 4 October 2013 no. 1185 on defence and security procurements (FOSA), parts I and II.

## **5. Lot**

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### **5.1. Lot: LOT-0000**

Title: Procurement of telephony services for the defence sector.

Description: Prequalification for the coming procurement of telephony services for the defence sector Defence Materiel Agency invites tenderers to prequalification for a coming procurement of telephony services for the defence sector. The procurement includes the following areas: Mobile and landline communication platforms and integrations Administration and Self-Service Infrastructure and Technical Operation Coverage Improvement (outdoor and indoor) The services shall support digitalisation of work processes and be technically and operatively robust in stand-by, crisis and war. Tenderers shall be able to adapt the services to changes in volume and needs, including an increased number of users and geographical expansion as a result of the Norwegian Armed Forces long-term plan. A framework agreement shall be signed with one tenderer, who shall cover the need for secure and stable telephony services in the sector. Tenderers wishing to participate in the prequalification must document technical and professional qualifications, financial capacity, as well as the ability to deliver in accordance with the requirements in the qualification documentation. The procurement's value Based on the expected development in need and service extent, the estimated total value for the interval IS NOK 364,000,000 – NOK 776 million. The maximum contract value, including all options, is set at NOK 950 million. This value represents an upper financial framework that cannot be exceeded. The contracting authority reserves the right to terminate the framework agreement when the maximum value is reached.

Internal identifier: dfdb9db7-a740-46d1-9435-f411169698c2

#### **5.1.1. Purpose**

Main nature of the contract: Services

Main classification (cpv): 64211000 Public-telephone services

Additional classification (cpv): 32540000 Switchboards, 32550000 Telephone equipment, 64210000 Telephone and data transmission services, 64212000 Mobile-telephone services, 64214000 Dedicated-business telephone network services, 64214200 Telephone switchboard

services, 64214400 Communication land-line rental, 64215000 IP telephone services, 64216000 Electronic message and information services, 79511000 Telephone operator services

**5.1.2. Place of performance**

Country: Norway  
Anywhere in the given country

**5.1.5. Value**

Maximum value of the framework agreement: 950 000 000,00 NOK

**5.1.6. General information**

Procurement Project not financed with EU Funds.

**5.1.10. Award criteria**

**Criterion:**

Type: Price

Name: Price

Description: Price

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 40

**Criterion:**

Type: Quality

Name: Quality

Description: Sub-criteria: -Coverage - Robustness and stand-by -Security - Implementation, service and user support.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 60

**5.1.15. Techniques**

**Framework agreement:**

Framework agreement, without reopening of competition

**Information about the dynamic purchasing system:**

No dynamic purchase system

**5.1.16. Further information, mediation and review**

Information about review deadlines: Notification of contract award to affected tenderers, cf. FOSA § 13-3: 10.04.2026 Waiting period: 10 days after award of contract. The waiting period expired: 20.04.2026, 23:59

Organisation providing information concerning the general regulatory framework for taxes applicable in the place where the contract is to be performed: Oslo Tingrett

Organisation signing the contract: FORSVARSMATERIELL

## 6. Results

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Maximum value of the framework agreements in this notice: 950 000 000,00 NOK

Approximate value of the framework agreements

:

776 000 000,00

NOK

### 6.1. Result lot identifier: LOT-0000

Winner selection status: At least one winner was chosen.

#### Framework agreement:

Maximum value of the framework agreement: 950 000 000,00 NOK

Re-estimated value of the framework agreement: 776 000 000,00 NOK

### 6.1.2. Information about winners

#### Winner:

Official name: Telenor Norge AS (hovedenhet)

#### Tender:

Tender identifier: Telenor - innlevering 5 - endelig

Identifier of lot or group of lots: LOT-0000

Value of the tender: 298 279 800,00 NOK

The tender was ranked: yes

Rank in the list of winners: 1

The tender is a variant: no

Subcontracting: No

#### Contract information:

Identifier of the contract: 2025014429

Date on which the winner was chosen: 10/04/2026

Date of the conclusion of the contract: 27/04/2026

The contract is awarded within a framework agreement: no

Organisation signing the contract: FORSVARSMATERIELL

### 6.1.4. Statistical information

#### Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 2

## 8. Organisations

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### 8.1. ORG-0001

Official name: FORSVARSMATERIELL

Registration number: 916075855

Department: Anskaffelser

Postal address: Grev Wedels plass 1

Town: OSLO

Postcode: 0151

Country subdivision (NUTS): Oslo (NO081)

Country: Norway

Contact point: Hanne Cecilie Enersen

Email: [henersen@mil.no](mailto:henersen@mil.no)

Telephone: 67862981

Internet address: <https://FMA.NO>

#### Roles of this organisation:

Buyer

Central purchasing body awarding public contracts or concluding framework agreements for works, supplies or services intended for other buyers

Organisation signing the contract

### 8.1. ORG-0002

Official name: Oslo Tingrett  
Registration number: 974714647  
Postal address: Postboks 2106 Vika  
Town: Oslo  
Postcode: 0125  
Country subdivision (NUTS): Oslo (NO081)  
Country: Norway

**Roles of this organisation:**

Organisation providing information concerning the general regulatory framework for taxes applicable in the place where the contract is to be performed

**8.1. ORG-0003**

Official name: Telenor Norge AS (hovedenhet)  
Registration number: 976967631  
Postal address: Snarøyveien 30  
Town: FORNEBU  
Postcode: 1331  
Country subdivision (NUTS): Akershus (NO084)  
Country: Norway  
Contact point: Telenor Norge AS (hovedenhet)  
Telephone: 67114370

**Roles of this organisation:**

Tenderer

**Winner of these lots: LOT-0000**

## Notice information

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Notice identifier/version: 968ac68a-a2e3-4ced-bceb-35cdeff1003a - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 31

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Notice dispatch date (eSender): 12/05/2026 11:16:12 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English

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