

Norway-Oslo: Business development consultancy services

OJ S 106/2023 05/06/2023

Contract notice – utilities

Services

Legal Basis:

Directive 2014/25/EU

Section I: Contracting entity

I.1. Name and addresses

Official name: Vygruppen AS

National registration number: 984 661 177

Postal address: Schweigaards gate 23

Town: Oslo

NUTS code: NO081 Oslo

Postal code: 0191

Country: Norway

Contact person: Gry Andersen

E-mail: gry.lund.andersen@vy.no**Internet address(es):**Main address: www.vy.noAddress of the buyer profile: <https://kgv.doffin.no/ctm/Company/CompanyInformation/Index/3792>**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: https://vy-supplier.ivalua.app/page.aspx/en/rfp/request_browse_public

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted to the abovementioned address

I.6. Main activity

Railway services

Section II: Object

II.1. Scope of the procurement**II.1.1. Title**

Group contract - Consultancy services for business development

Reference number: BPM000207

II.1.2. Main CPV code

79411100 Business development consultancy services

II.1.3. Type of contract

Services

II.1.4. Short description

The procurement will cover Vygruppen's need for consultancy services within business development. Vygruppen has a broad project and assignment portfolio that varies in scope

and workload over time. As a result, Vygruppen periodically needs to call on external capacity and expertise.

The contract value/volume of the procurement is estimated at NOK 10 to 20 million excluding VAT per year, based on historical figures and expected activity, but reservations are taken in that the volume may vary significantly from year to year and that spending depends on needs and available budgetary funds. The maximum financial ceiling for the framework agreement is set at NOK 120 million excluding VAT.

II.1.5. Estimated total value

Value excluding VAT: 120 000 000,00 NOK

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.2. Additional CPV code(s)

79411000 General management consultancy services, 79420000 Management-related services, 72221000 Business analysis consultancy services, 79400000 Business and management consultancy and related services, 79410000 Business and management consultancy services

II.2.3. Place of performance

NUTS code: NO081 Oslo

Main site or place of performance: Oslo

II.2.4. Description of the procurement

The framework agreement will mainly include purchases from Vygruppen c/o Strategy & Business Development, Improvement, Sustainability, Mobility & Business Development and Vy Tog Norge. However, the agreement will be able to cover the needs of the entire group for assistance, including Vy Buss, CargoNet and Vygruppen's activities in Sweden. For these, it is not obligatory to use the framework agreement.

• The framework agreement is expected to cover the following service areas:

1. Streamlining and process improvement
2. Reorganisation and transformation
3. Organisation development
4. Goal setting and performance management
5. Innovation, business and product development (commercial, not technical)
6. Analysis and implementation of sustainability measures
7. Analysis of markets, framework conditions and trends
8. Other strategic project support, including support for tender work

See the tender documentation for a further description.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 120 000 000,00 NOK

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

The contract is valid for 3 years with an option for extension for a further 1 + 1 year.

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged minimum number: 8Maximum number: 15Objective criteria for choosing the limited number of candidates:

Qualification Requirement:

* Tenderers must have their affairs in order regarding payment of tax and payroll tax.

* Tenderers must be a legally established company or group of such companies.

* Tenderers must have sufficient financial capacity to execute the contract.

* Tenderers must agree to comply with Vygruppen AS's ethical requirements for suppliers, cf. Annex J.

* If the Tenderer processes personal data on behalf of the companies in Vygruppen, a data processing agreement must be signed. Consent to the use of a data processing agreement, attachment N.

* A minimum of 4 of the listed service areas should be part of the existing service portfolio of the Tenderer.

* Selection criteria:

The tenderer's relevant experience in the various offered service areas.

Relevant experience from the transport sector is emphasised.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: yes

Description of options:

The framework agreement will be valid for 3 years with an option for extension for a further 1 + 1 year.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Negotiated procedure with prior call for competition

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operatorsEnvisaged maximum number of participants to the framework agreement: 6

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 05/07/2023 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.2.4. Languages in which tenders or requests to participate may be submitted

Norwegian

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 15/11/2023

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Oslo tingrett

Town: Oslo

Country: Norway

VI.5. Date of dispatch of this notice

31/05/2023