

334687-2026 - Result

Germany – Travel agency, tour operator and tourist assistance services – 81317395-Global travel management services

OJ S 94/2026 18/05/2026

Contract or concession award notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: clara.schmitz@twobirds.com

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 81317395-Global travel management services

Description: GIZ invites tenders for services in connection with global business travel in two lots. Within lot 1, global travel agency services are being tendered. In lot 2, the service for auditing and processing of expense report audits for GIZ in Germany is put out to tender. Lot 1: Global Travel Agency Services With this tender GIZ initiates the changeover to global and unified travel agency services for its internal structure in Germany and its field structure for the first time. GIZ is looking for a global travel management agency that provides travel agency services for Germany and for as many of the 100 worldwide GIZ-locations as possible. The aim is to offer travelers an optimal and efficient service through convenient tools and services. Therefore, GIZ has made a strategic decision in favor of the SAP system. In Germany, SAP Concur Travel and SAP Expense will be already in use by the start of the new contract. In the GIZ-field structure (with up to 100 countries) SAP Travel should be implemented at the same time as the roll-out of the new travel agency in the respective countries. In addition, offline bookings will continue to be required for complex trips. GIZ aims to have a maximum contract duration of 8 years. The expected term of the contract will be 4 years with the possibility of two two-year contract extensions (4+2+2). The services shall initially go-live in Germany after implementation phase on July 1, 2026 and then gradually be rolled out worldwide.

Procedure identifier: c2cc1415-5492-4e3e-ad4d-64ed41964f78

Internal identifier: 81317395

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63500000 Travel agency, tour operator and tourist assistance services

2.1.2. Place of performance

Anywhere

Additional information: Please see details in tender documents

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRYY6YTVNPAL5J# All communication takes place in English via communication tool in the project area of the procurement portal. We do not reserve the right to award the contract on the basis of initial tenders without entering into negotiations. Instead, negotiations will be held with all tenderers who have submitted a tender in due form and time. Please note the following special features of the tender: - The minimum requirements of the technical criteria do not have to be met in the initial bids. Rather, GIZ reserves the right to adjust the minimum criteria and, in some cases, the evaluation criteria after the initial bids and the negotiation(s). In particular, if all tenderers are unable to meet certain minimum criteria or provide certain services, these will be adjusted. - In addition, a tenderer must only provide the services advertised for at least Germany and 60% of the countries listed. The more countries are covered, the better the technical evaluation will be. If, in addition, the service is not offered for a country, the price of the most expensive tenderer for this service will be included in the evaluation for evaluation purposes only. However, the service will not become the subject of the contract; the price will be used purely for evaluation purposes.

Legal basis:

Directive 2014/24/EU

vgv -

5. Lot

5.1. Lot: LOT-0001

Title: 81317395-Global travel management services

Description: With this tender GIZ initiates the changeover to global and unified travel agency services for its internal structure in Germany and its field structure for the first time. GIZ is looking for a global travel management agency that provides travel agency services for Germany and for as many of the 100 worldwide GIZ-locations as possible. The aim is to offer travelers an optimal and efficient service through convenient tools and services. Therefore, GIZ has made a strategic decision in favor of the SAP system. In Germany, SAP Concur Travel and SAP Expense will be already in use by the start of the new contract. In the GIZ-field structure (with up to 100 countries) SAP Travel should be implemented at the same time as the roll-out of the new travel agency in the respective countries. In addition, offline bookings will continue to be required for complex trips. The service catalog of the travel management agency should include the following services, which can be called up according to country-specific requirements: - Advising GIZ employees on business travel based on economic and sustainability aspects, - Preparation of offers and issuing of flight and train tickets, hotel bookings and, in exceptional cases rental car bookings, in accordance with travel requests, - providing evaluations, in particular on GIZ's travel volume and CO2 emissions, - possibly handling group bookings for international delegation trips, including rail/air tickets, hotels, conference rooms and bus transfers via TMC in Germany, and - in certain cases, the application for visas. GIZ aims to have a maximum contract duration of 8 years. The expected term of the contract will be 4 years with the possibility of two two-year contract extensions (4+2+2). The services shall initially go-live in Germany after an implementation phase on July 1, 2026 and then gradually be rolled out worldwide.

Internal identifier: 81317395

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 63500000 Travel agency, tour operator and tourist assistance services

Options:

Description of the options: Upon conclusion of the contract, the service is commissioned for Germany. However, GIZ aims to include as many countries as possible in this contract. Whether and when a country is included depends on the current contract terms of the individual country offices with travel service providers and on whether economic reasons argue against inclusion in this contract. GIZ has the right to optionally include up to 100 additional countries in the service provision in accordance with the prices offered in the price list. All countries offered by the contractor can therefore be optionally included in the contract. GIZ will inform the contractor in good time if a further country is to be included in the service provision. If the service is commissioned for another country, GIZ may, for example, in the event that the country office of that country already has negotiated airline rates, adapt the servicing model offered before implementing the services for the country in question. This is subject to the contractor offering a different service model. In justified cases, the staffing model offered may also be adjusted by GIZ.

5.1.2. Place of performance

Anywhere

Additional information: Please see details in tender documents

5.1.3. Estimated duration

Duration: 48 Months

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: The agreement comes into force upon notification of its award. The anticipated implementation must begin in good time so that the services tendered can commence on 1 July 2026 and ends on 30th of June 2030 with the option of extending the agreement 2 times, by 2 years in each case. Unless the agreement is terminated by GIZ in text form at least 3 months before the end of the respective term, it shall be automatically extended by one year. The agreement may not be extended beyond the end of the eighth contractual year.

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: See tender documents

Aim of strategic procurement: Innovative purchase

Description: See tender documents

Aim of strategic procurement: Fulfilment of social objectives

Description: See tender documents

Approach to reducing environmental impacts: Pollution prevention and control

Social objective promoted: Accessibility for all, Gender equality, Fair working conditions

Innovation procurement: The procured works, supplies, or services entail process innovation,

The procured works, supplies, or services entail product innovation

5.1.10. Award criteria

Criterion:

Type: Price

Name: Price

Description: Consideration of the price through the valuation method "Bestangebots-Quotienten-Methode"

Category of award weight criterion: Weight (points, exact)

Award criterion number: 40

Criterion:

Type: Quality

Name: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Description: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 60

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

6. Results

Value of all contracts awarded in this notice: unpublished

Justification code: Commercial interests of an economic operator

Justification for publishing later: Der Angebotspreis ist Teil des Betriebs- und Geschäftsgeheimnisses des Zuschlagsempfängers.

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: FCM Travel

Tender:

Tender identifier: 2 - 92959

Identifier of lot or group of lots: LOT-0001

Value of the tender: 26 594 742,00 EUR

The tender is a variant: no

Subcontracting: No

Contract information:

Identifier of the contract: 1

Title: FCM Travel, 10559 Berlin

Date of the conclusion of the contract: 25/04/2026

6.1.4. Statistical information**Received tenders or requests to participate:**

Type of received submissions: Tenders

Number of tenders or requests to participate received: 4

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 4

Type of received submissions: Requests to participate

Number of tenders or requests to participate received: 6

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders verified and inadmissible

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders verified and inadmissible because of an abnormally low price or cost

Number of tenders or requests to participate received: 0

Range of tenders:

Value of the lowest admissible tender: 24 561 726,00 EUR

Value of the highest admissible tender: 26 594 742,00 EUR

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: clara.schmitz@twobirds.com

Telephone: +49 8935816197

Fax: +49 6196791115

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: FCM Travel

Size of the economic operator: Large

Registration number: DE309716750

Postal address: Perlebergerstrasse 42b

Town: Berlin

Postcode: 10559

Country subdivision (NUTS): Berlin (DE300)

Country: Germany

Email: carla.tauvel@fr.fcm.travel

Telephone: +49 030 52002076

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

The winner is listed on a regulated market

8.1. ORG-0004

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

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