

**United Kingdom-Torquay: Platform interconnectivity software package**

OJ S 192/2014 07/10/2014

Contract award notice

Supplies

Directive 2004/18/EC

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: South Devon Healthcare NHS Foundation Trust

Postal address: Procurement Department, Regent House, Regent Close

Town: Torquay

Postal code: TQ2 7AN

Country: United Kingdom

Contact person: Procurement Department

For the attention of: Adam Wilby

E-mail: [adam.wilby@nhs.net](mailto:adam.wilby@nhs.net)

Telephone: +44 1803653356

**Internet address(es):**General address of the contracting authority: <http://www.sdhct.nhs.uk/>Address of the buyer profile: <https://tactica-live.advanced365.com/>**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

Health

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: yes

**Section II: Object of the contract**

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**II.1. Description****II.1.1. Title**

SDH132 — Provision of an Information Exchange and Clinical Viewer solution.

**II.1.2. Type of contract and place of performance or delivery**

Supplies

Purchase

Main site or place of performance: Torbay Hospital, Lawes Bridge, Torquay.

NUTS code UKK42 Torbay

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)****II.1.4. Short description of the contract or purchase(s)**

In support of the Trust's strategic objectives and the national NHS England IT strategic objectives, South Devon Healthcare NHS Trust sought to procure and deploy a Health Information Exchange. The Information Exchange will be used to support the Trust's interactions with organisations in the local health economy, between systems inside the Trust

and with national systems.

The Trust's IT strategy focuses on using multiple heterogeneous systems procured according to a 'best of breed' approach as and when required. The need for information sharing between clinical systems means that the Trust requires an Information Exchange, based on multiple open interoperability standards.

SDHCT provides a comprehensive range of acute healthcare services to a resident population of 280 000 and a service to an additional 100 000 holidaymakers who visit the region each year. The Trust operates Torbay Hospital, a medium-sized district general hospital on the outskirts of Torquay and a HIS (Health Informatics Service) for the South Devon Health Community. Patient information from the Acute Hospital Trust, and from GP systems and from the Community are within the scope of these requirements, as is access by clinical and non-clinical staff in all three areas of the same patient information. The viewer must support authorised access only and enable local configuration based on clinician role and facility /organisation.

Phasing and usability need to allow for the following:

The Trust plans to enable access in the first instance to five or six key systems, and over the next 3 years to add all key clinical systems to this environment.

This access will enable viewing of historical and on-going transactions processed by the Trust's information exchange processor, and seamless secure access into the systems themselves. This type of access will take the user with the requisite access approvals directly into the patient context being reviewed.

Phase 1 access should include laboratory results, radiology, operations notes and electronic document storage, in addition to alerts and demographic information.

Access will be required both from PCs and laptops within the hospital environment, and from hand-held devices throughout the Community in hospitals, clinics and patients' homes.

Easily readable screen layouts, ease of use and speed of retrieval are vital.

About 1 000 users are likely to require access to the system 24/7 but this may expand throughout the contract to allow more users from different organisations to access the solution.

In line with the Trust's IT strategy the goal of the information exchange is not to simply exchange information, but to allow the Trust to develop solutions to problems within the local health economy. It is critical, therefore, that the platform should support the following capabilities:

Extendable, both technically and commercially.

Supporting local and custom business processes

Notify people and systems upon key events, in real time

Business intelligence analysis over the population set covered by the Information Exchange.

Additional requirements for the system design include:

The chosen solution or solutions must be scalable or otherwise adaptable to meet the needs of a possible future enlarged Trust that may arise as a result of any local NHS reorganisation.

The solution must be flexible in response to any future physical development of the Trust's estate which may impact the size or geographical spread of the Trust's premises.

The solution must be capable of being hosted at the Trust's data centre.

Finally, the Trust is seeking a well proven, established and coherent platform for their strategic Health-information Exchange. Specifically, as the Trust will run and manage the platform, the Trust do not wish to assume the risk of putting together a platform involving many suppliers unless that specific combination can be demonstrated by way of definitive comparable reference sites and the consortium are prepared to form a single legal entity prior to entering into the contract.

The contract on offer is for the supply, installation and support of the system with an initial 10 year term with possible extension up to 20+ years in duration.

#### **II.1.5. CPV code(s)**

48211000 Platform interconnectivity software package, 48516000 Exchange software package

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

Value: 3 899 534 GBP  
excluding VAT

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Restricted

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Cost. Weighting 30
2. Clinical viewer functionality and controls. Weighting 25
3. Project Plans. Weighting 15
4. Post Implementation Support. Weighting 10
5. Demonstration. Weighting 20

##### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

SDH132

##### **IV.3.2. Previous publication concerning this procedure**

###### **Contract notice**

Notice number in the OJ S: [2013/S 168-291192](#) of 30.8.2013

### **Section V: Award of contract**

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Contract No: 1

Lot No: 1

- Lot title: Information Exchange and Clinical Viewer

#### **V.1. Date of conclusion of the contract**

16.9.2014

#### **V.2. Information about tenders**

Number of tenders received: 3

#### **V.3. Name and address of the contractor**

Official name: Intersystems Corporation  
Postal address: Intersystems House, Tangier Lane  
Town: Eton  
Postal code: SL4 6BB  
Country: United Kingdom  
Internet address: <http://www.intersystems.co.uk/>

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: excluding VAT  
Total value of the procurement:  
excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**VI.2. Additional information**

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

Precise information on deadline(s) for review procedures: South Devon Healthcare NHS Foundation Trust incorporated a minimum 10 calendar day standstill period at the point information on the award of the contract was communicated to tenderers. This period allows unsuccessful tenderers to seek further debriefing from the contracting authority before the contract was entered into. Public Contracts Regulation 2006 and subsequent amendments provide details for appeals process. aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

2.10.2014