

IRL-Letterkenny: business development consultancy services
OJ S 212/2012 03/11/2012
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: Udaras na Gaeltachta

Postal address: Páirc Ghnó Ghaoth Dobhair, Doirí Beaga, Co. Dhún an nGall

Town: Leitir Ceanainn

Country: Ireland

For the attention of: Seán O'Gallachoir

E-mail: ss.ogall@udaras.ie

Telephone: +353 749560100

Internet address(es):

General address of the contracting authority: <http://www.udaras.ie/index.php>

I.2. Type of the contracting authority

Regional or local agency/office

I.3. Main activity

Other: Economic, social and cultural development

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: North East Partnership

Postal address: Ecos Centre, Kernohan's Lane

Town: Ballymena

Postal code: BT43 7QA

Country: United Kingdom

Section II: Object of the contract

II.1. Description

II.1.1. Title

North East partnership - consultancy services - innovation and growth initiative.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 11: Management consulting services [6] and related services

Main site or place of performance: Donegal, Ballymena, Antrim, Ballymoney, Carrickfergus, Coleraine, Larne, Moyle, Newtownabbey.

NUTS code IE011 Border,UKN Northern Ireland

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

II.1.4. Short description of the contract or purchase(s)

The Authority is looking for a competent delivery agent to deliver the innovation and growth

programme ("IGP"), which aims to support the creation of a dynamic, environmentally and economically sustainable enterprise culture, in particular for Small to Medium Enterprises ("SMEs"), throughout the North-East counties of Northern Ireland and County Donegal in the Republic of Ireland.

The IGP has been specifically designed to increase innovation activity within the SME sector to make it nationally and internationally competitive. It aims to achieve this by assisting SME's to define, identify, develop and realise opportunities for business expansion at the lowest possible risk and cost.

The IGP essentially promotes overseas collaboration and involves the owners of a product or service providing the rights for a specified market area to another company. This may be through a joint venture, licensing agreement or other form of strategic alliance. Therefore the delivery agent must have experience in the negotiation of licences and distribution agreements, both within the local and overseas markets. It is a truly global project and the countries involved shall be dictated by where the best opportunities are found for participants.

II.1.5. CPV code(s)

79411100 Business development consultancy services, 73220000 Development consultancy services

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Value: 697 765,00 GBP

Including VAT. VAT rate (%) 23,00

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of

1. Quality. Weighting 75

2. Value for money. Weighting 25

IV.2.2. Information about electronic auction

An electronic auction has been used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

IV.3.2. Previous publication concerning this procedure

Contract notice

Notice number in the OJ S: [2012/S 051-083334](#) of 9.3.2012

Section V: Award of contract

Contract No: 1

V.1. Date of conclusion of the contract

30.8.2012

V.2. Information about tenders

Number of tenders received: 5

V.3. Name and address of the contractor

Official name: International Business Initiatives Limited

Postal address: 19A Omagh Business Enterprise Centre Great Northern Road Co. Tyrone

Town: Omagh

Postal code: BT78 5LU

Country: United Kingdom

E-mail: info@ibilttd.com

Internet address: www.ibilttd.com

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Section VI: Complementary information

VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project: The contract is to manage the delivery of the innovation and growth programme initiative for which the North East Partnership has been awarded funding under the Interreg IVA Programme for Northern Ireland, Border Counties of Ireland and Western Scotland 2007-2013.

VI.2. Additional information

VI.3. Procedures for review

VI.3.1. Review body

VI.3.2. Review procedure

VI.3.3. Service from which information about the review procedure may be obtained

VI.4. Date of dispatch of this notice

1.11.2012