

**United Kingdom-Bristol: Miscellaneous business and business-related services**  
**OJ S 195/2016 08/10/2016**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: GWE Business West Ltd

Postal address: Leigh Court Business Centre, Abbots Leigh

Town: Bristol

Postal code: BS8 3RA

Country: United Kingdom

For the attention of: Paul Coopey

E-mail: [paul.coopey@businesswest.co.uk](mailto:paul.coopey@businesswest.co.uk)

Telephone: +44 1275370883

**Internet address(es):**

General address of the contracting authority: <http://www.businesswest.co.uk>

**I.2. Type of the contracting authority**

Other: Business Support Organisation

**I.3. Main activity**

Other: Business support

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Supporting Export Growth.

**II.1.2. Type of contract and place of performance or delivery**

Services

NUTS code

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Support selected small and medium enterprises who operate from the South West of England to enter pre-selected international markets to export goods or services to. The target markets are Latin America, China, South East Asia and India.

**II.1.5. CPV code(s)**

79900000 Miscellaneous business and business-related services

**II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

## **II.2. Total value of the contract/lot**

### **II.2.1. Total value of the contract/lot**

Value: 896 000 GBP  
excluding VAT

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Open

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Technical. Weighting 80
2. Financial. Weighting 20

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

#### **IV.3.2. Previous publication concerning this procedure**

##### **Prior information notice**

Notice number in the OJ S: [2016/S 142-257623](#) of 26.7.2016

## **Section V: Award of contract**

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Lot No: 3

- Lot title: Extend Your Global Reach in South East Asia

### **V.1. Date of conclusion of the contract**

21.9.2016

### **V.2. Information about tenders**

### **V.3. Name and address of the contractor**

Official name: Asian Strategy & Leadership Institute

Postal address: Khazanah ASLI, No. 1718 Jalan Ledang, Off Jalan Tuanku Abdul Halim

Town: Kuala Lumpur

Country: Malaysia

### **V.4. Information on value of the contract/lot**

Total value of the procurement:

Value: 221 000 GBP

excluding VAT

### **V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Lot No: 1

- Lot title: Extend Your Global Reach in Latin America

**V.1. Date of conclusion of the contract**

21.9.2016

**V.2. Information about tenders**

**V.3. Name and address of the contractor**

Official name: Economic Growth Management Ltd

Postal address: 115c Milton Road Cambridge

Town: Cambridge

Postal code: CB4 1XE

Country: United Kingdom

**V.4. Information on value of the contract/lot**

Total value of the procurement:

Value: 245 000 GBP

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Lot No: 2

- Lot title: Extend Your Global Reach in China

**V.1. Date of conclusion of the contract**

21.9.2016

**V.2. Information about tenders**

**V.3. Name and address of the contractor**

Official name: China-Britain Business Council

Postal address: 3rd Floor, Bressenden Place

Town: London

Postal code: SW1E 5BH

Country: United Kingdom

**V.4. Information on value of the contract/lot**

Total value of the procurement:

Value: 246 000 GBP

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Lot No: 4

- Lot title: Extend Your Global Growth in India

**V.1. Date of conclusion of the contract**

21.9.2016

**V.2. Information about tenders**

**V.3. Name and address of the contractor**

Official name: UK India Business Council

Postal address: 12th Floor Millbank Tower, 21-21 Millbank

Town: London  
Postal code: SW1P 4QP  
Country: United Kingdom

**V.4. Information on value of the contract/lot**

Total value of the procurement:  
Value: 184 000 GBP  
excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

**VI.2. Additional information**

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

5.10.2016