

United Kingdom-London: Pathology services

OJ S 158/2018 18/08/2018

Contract notice**Services****Legal Basis:**

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Guy's & St Thomas' NHS Foundation Trust

Postal address: Procurement Department, 9th Floor, Borough Wing, Guy's Hospital

Town: London

NUTS code: UKI London

Postal code: SE1 9RT

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):Main address: <https://www.guysandstthomas.nhs.uk>Address of the buyer profile: <http://guysandstthomas.g2b.info>**I.1. Name and addresses**

Official name: King's College Hospital NHS Foundation Trust

Postal address: Denmark Hill

Town: London

NUTS code: UKI London

Postal code: SE5 9RS

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):Main address: <https://www.kch.nhs.uk>**I.1. Name and addresses**

Official name: East Sussex Healthcare NHS Trust

Postal address: St. Leonards-on-Sea

Town: East Sussex

NUTS code: UKJ22 East Sussex CC

Postal code: TN37 7PT

Country: United Kingdom

Contact person: David Lawson

E-mail: David.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):Main address: <https://www.esht.nhs.uk>

I.1. Name and addresses

Official name: Royal Brompton & Harefield NHS Foundation Trust

Postal address: Sydney Street

Town: London

NUTS code: UKI London

Postal code: SW3 6NP

Country: United Kingdom

Contact person: David Lawson

E-mail: David.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: www.rbht.nhs.uk

I.1. Name and addresses

Official name: NHS South East London Commissioning Alliance (Bexley CCG, Bromley CCG, Greenwich CCG, Lambeth CCG, Lewisham CCG and Southwark CCG)

Postal address: 160 Tooley Street

Town: London

NUTS code: UKI London

Postal code: SE1 2TZ

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: <http://www.southwarkccg.nhs.uk>

I.1. Name and addresses

Official name: South London and Maudsley NHS Foundation Trust

Postal address: Bethlem Royal Hospital

Town: London

NUTS code: UKI London

Postal code: BR3 3BX

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: <https://www.slam.nhs.uk>

I.1. Name and addresses

Official name: Oxleas NHS Foundation Trust

Postal address: Pinewood House

Town: Dartford

NUTS code: UKJ43 Kent Thames Gateway

Postal code: DA2 7WG

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: <http://oxleas.nhs.uk/>

I.1. Name and addresses

Official name: Epsom and St Helier University Hospitals NHS Trust

Postal address: Dorking Road

Town: Epsom

NUTS code: UKJ2 Surrey, East and West Sussex

Postal code: KT18 7EG

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: <https://www.epsom-sthelier.nhs.uk>

I.1. Name and addresses

Official name: South West London and St George's Mental Health NHS Trust

Postal address: 61 Glenburnie Road

Town: London

NUTS code: UKI London

Postal code: SW17 7DJ

Country: United Kingdom

Contact person: David Lawson

E-mail: david.lawson@gstt.nhs.uk

Telephone: +44 2071885318

Internet address(es):

Main address: <https://www.swlstg.nhs.uk>

I.2. Information about joint procurement

The contract involves joint procurement

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <http://www.delta-esourcing.com/tenders/UK-UK-London:-Pathology-services./6H9HVYG24Q>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted to the abovementioned address

I.4. Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Pathology Services

Reference number: ST18-P-026

II.1.2.

Main CPV code

85111800 Pathology services

II.1.3. Type of contract

Services

II.1.4. Short description

The contracting authorities are looking to award contracts (including, a framework agreement for "send away" tests i.e. where not carried out "on the customer's site") for the provision of pathology services, which may involve multiple contracts (for example for specific elements of pathology services and/or separately for analytics and managed laboratory services).

The current expectation is that the pathology services will need to cover the full range of pathology disciplines (although potential bidders should be aware that not all contracting authorities will necessarily look to procure services in respect of all of these disciplines and that the scope of the pathology services will be subject to change to reflect changes in test repertoires and the introduction of new test types).

For further information relating to this tender opportunity, bidders must access the full documentation set within the Delta Tenderbox. Please follow the instructions within this notice.

II.1.5. Estimated total value

Value excluding VAT: 2 250 000 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description**II.2.3. Place of performance**

NUTS code: UKI London

Main site or place of performance: London

II.2.4. Description of the procurement

This procurement is being led by Guy's and St Thomas' NHS Foundation Trust on its own behalf and on behalf of the following contracting authorities: King's College Hospital NHS Foundation Trust; South London and Maudsley NHS Foundation Trust; Oxleas NHS Foundation Trust; Royal Brompton and Harefield NHS Foundation Trust, East Sussex Healthcare NHS Trust, NHS South East London Commissioning Alliance (Bexley CCG, Bromley CCG, Greenwich CCG, Lambeth CCG, Lewisham CCG and Southwark CCG) (the "Core Contracting Authorities") and other NHS bodies (the "Additional Contracting Authorities"), Epsom and St Helier University Hospitals NHS Trust, South West London and St George's Mental Health NHS Trust. The total activity per annum for the Core Contracting Authorities is approximately 34 million tests.

The range of pathology services required includes: Blood Sciences (including 24/7), Immunology, Infectious Sciences (including On-call), Cellular Pathology, Specialist Hematology, Specialist Chemistry, Genomics, Specialist Services, Central Specimen Reception, Phlebotomy, Anti-Coagulation Clinic, Patient Service Reception, Mortuary, Clinics, A&E, and POCT. Refer to Briefing Pack for further information.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6.

Estimated value

Value excluding VAT: 2 250 000 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/09/2020 End: 31/08/2035

This contract is subject to renewal: yes

Description of renewals:

Option to extend for a further 5 years to 2040.

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3Maximum number: 4Objective criteria for choosing the limited number of candidates:

Refer to Pre-Qualification Questionnaire (PQQ).

II.2.10. Information about variants

Variants will be accepted: yes

II.2.11. Information about options

Options: yes

Description of options:

The contracting authorities will consider proposals which involve partnering or joint ventures, in which 1 or more of them may become partners, members or shareholders.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The duration of the Pathology Service contract is 15 years with the option to extend for a further 5 years. The duration of the Framework Agreement available to other NHS bodies for send-away tests is 4 years.

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation**III.1.2. Economic and financial standing**

Selection criteria as stated in the procurement documents

III.1.3. Technical and professional ability

Selection criteria as stated in the procurement documents

III.2. Conditions related to the contract**III.2.2. Contract performance conditions**

As referenced in the specification.

Section IV: Procedure

IV.1. Description**IV.1.1. Type of procedure**

Competitive dialogue

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

In the case of framework agreements, provide justification for any duration exceeding 4 years:

As part of the new Contract the intention is provide a framework agreement for send-away pathology tests to enable Additional Contracting Authorities to call-off. The framework agreement will be for 4 years.

IV.1.4. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 28/09/2018 Local time: 17:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 31/10/2018

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: yes

Estimated timing for further notices to be published:

2033

VI.2. Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3. Additional information

(1) The contracting authorities are looking to procure and award contracts for the provision to each of them of pathology services. The contracting authorities anticipate each of them entering into separate contracts with the selected supplier (and that the award may involve more than one contract between each contracting authority and the selected supplier).

(2) Potential bidders should be aware that the procurement is not dependent on all of the contracting authorities eventually awarding contracts with the selected supplier (although only one supplier will be selected). Each of the contracting authorities reserves the right not to award any contract(s).

(3) The precise place or places of work will be determined through the tender process but the selected supplier will need to provide at least some elements of the services from the premises of the Core Contracting Authorities. The contracting authorities currently anticipate that all of the procured services will need to be provided from within the UK.

(4) The contracting authorities are looking to award a framework agreement for send-away pathology tests (in addition to the award of the direct contracts with the Core Contracting Authorities referred to in section I.1 above) which can be called off from by any of the Additional Contracting Authorities listed at the following web links: A full list of NHS Acute Trusts is detailed at: <https://www.nhs.uk/servicedirectoriest/pages/nhstrustlisting.aspx> A full list of NHS CCGs is detailed at: <https://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx>

(5) The procurement is under the "light touch regime" pursuant to Regulations 74 to 76 of the Public Contracts Regulations 2015. As such the contracting authorities are free to set the procedures for the procurement, subject (inter alia) to those procedures being sufficient to ensure compliance with the principles of transparency and equal treatment. Accordingly, the contracting authorities intend to follow a procedure which broadly follows the process of a competitive dialogue, but will not be bound to follow all of the prescriptive elements of that procedure. References in this notice and subsequent procurement documents to the or a "competitive dialogue" shall be construed accordingly.

(6) Guy's and St Thomas' is leading a consortium to be one of seven new "Genomic Hubs" that are being established by NHS England. In the event that the Trust is awarded a contract to set up one of the Genomic Hubs the appointed service provider from this Procurement may be required to act as a sub-contractor to support the Consortium. This procurement will include provision for that sub-contract, should it be required.

(7) For Royal Brompton and Harefield the primary scope of this procurement is limited to exploring the potential to develop a combined Specialist Respiratory Microbiology Laboratory in partnership with the other Core Contracting Authorities and an external service provider.

(8) An information pack will be made available to bidders on completion and submission of an Non-Disclosure Agreement (NDA) via Delta e-Sourcing.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Pathology-services./6H9HVYG24Q>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/6H9HVYG24Q>

GO Reference: GO-2018815-PRO-13016049

VI.4. Procedures for review

VI.4.1. Review body

Official name: Guy's & St Thomas' NHS Foundation Trust

Town: London

Country: United Kingdom

VI.5. Date of dispatch of this notice

15/08/2018