

365763-2026 - Competition

Norway – Project management consultancy services – Consulting on interaction in acute patient pathways – Hadsel municipality etc.

OJ S 101/2026 28/05/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Hadsel kommune

Email: hm@finnut.no

Legal type of the buyer: Body governed by public law, controlled by a local authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Consulting on interaction in acute patient pathways – Hadsel municipality etc.

Description: The contracting authority in the competition is Hadsel municipality, no. K_1866.

Procedure identifier: 99a96f64-c5dc-4e9e-a8bf-06d7e99f53fa

Internal identifier: 2026-043

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: The establishment of an interaction post in Vesterålen, as a joint initiative between the Nordland Hospital Vesterålen and Sortland, Hadsel, Bø, Øksnes and Andøy municipalities, represents a strategic response to the escalating demographic challenges in the region. The initiative shall contribute to more coherent, efficient and sustainable patient pathways, in particular advanced patients with compound and unresolved conditions. 1. Purpose description Hadsel municipality, in cooperation with other municipalities in Vesterålen and Nordlandssykehuset Vesterålen, is facing increasing challenges connected to handling emergency patients. This particularly applies to elderly patients with complex, compound and unresolved medical conditions. The patients often move between municipal services, the emergency doctor surgery and hospitals, without the patient pathways being sufficiently coordinated or clarified. The objective of the procurement is to obtain external consultancy competence that can support the contracting authority for the work of reviewing, assessing and recommending a uniform and sustainable model for interaction in acute patient pathways, in accordance with the principle of best effective care level (BEON). The aim is to establish clearer patient pathways, clearer responsibilities and better interaction between the municipal health service and the specialist health service. The challenges in the current service organisation: The current organisation of the services is characterised by a clear structural and organisational distinction between the primary and specialist health services. This contributes to fragmented patient pathways, unclear responsibilities and missing solutions in the middle area between municipal emergency services and hospital admission. The consequences of this are that patients are either hospitalised without a clear need for specialist treatment, or held back in municipal services without sufficient medical clarification. In both cases, the risk for delayed treatment, function falls, receptions and reduced patient safety increase. The data basis from the region shows that a significant number of medical

patients at NordlandSsykehuset Vesterålen are issued within 0-1 day. This indicates a significant improvement potential in the patient flow and supports the need for better systems in the transitions between municipal services and hospitals. Inspections, internal assessments and professional analyses at the same time point to systematic weaknesses in the emergency medical chain, including triage, responsibility claims, information flow, ICT support and interaction across service levels. The current practice also has considerable capacity and cost consequences. Short and frequent hospital stays bind up resources in the specialist health service, at the same time that the municipalities are incurred increased costs connected to emergency reception, follow-up and admissions. The lack of general financing and interaction models increases the risk of overthrowing costs between management levels, rather than efficient use of resources and treatment at the right level. The region is also characterised by persistent recruitment challenges within health personnel. Small and fragmented professional environments, high work pressure and limited development possibilities reinforce the challenges of recruiting and retaining qualified personnel, and emphasise the need for more robust and attractive professional environments as well as new forms of cooperation.².

Description of requirements For meeting the challenges described above, the contracting authority needs external consultancy services that can supplement the project organisation's work. The project organisation is responsible for local anchoring, internal communication, dialogue with its own managers and decision makers, as well as ownership of further implementation and operation. The consultancy assistance shall primarily contribute with analysis, structuring and professional assessments and support the project with a uniform and applicable decision basis. Phase 1 - Review and recommendation of interaction model claims mainly of consultancy services connected to analyses and structuring of decision basis for interaction around emergency patients. The role includes professional and process facilitated interaction between involved actors, assessment of alternative models for interaction and organisation, as well as legal and economic assessments and quality assurance. Furthermore, a description and analysis of complex interfaces, responsibilities and dependencies between the municipal health service and the specialist health service will also be included. Phase 2 (option): Implementation of the recommended model: If the option is triggered, the delivery shall include assistance with the establishment, introduction and transition to ordinary operation of the recommended interaction model.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72224000 Project management consultancy services

Additional classification (cpv): 71317210 Health and safety consultancy services, 72221000 Business analysis consultancy services, 73000000 Research and development services and related consultancy services, 73220000 Development consultancy services, 79315000 Social research services, 79400000 Business and management consultancy and related services, 79411000 General management consultancy services, 85100000 Health services

2.1.2. Place of performance

Country subdivision (NUTS): Nordland/Nordlândia (NO071)

Country: Norway

2.1.3. Value

Estimated value excluding VAT: 6 600 000,00 NOK

2.1.4. General information

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: Consulting on interaction in acute patient pathways – Hadsel municipality etc.

Description: The contracting authority in the competition is Hadsel municipality, no. K_1866.

Internal identifier: 2026-043

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72224000 Project management consultancy services

Additional classification (cpv): 71317210 Health and safety consultancy services, 72221000

Business analysis consultancy services, 73000000 Research and development services and

related consultancy services, 73220000 Development consultancy services, 79315000 Social

research services, 79400000 Business and management consultancy and related services,

79411000 General management consultancy services, 85100000 Health services

5.1.2. Place of performance

Country subdivision (NUTS): Nordland/Nordlândia (NO071)

Country: Norway

5.1.3. Estimated duration

Start date: 31/07/2026

Duration end date: 31/12/2029

5.1.5. Value

Estimated value excluding VAT: 6 600 000,00 NOK

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: Norwegian

Deadline for requesting additional information: 23/06/2026 10:00:00 (UTC+00:00) Western

European Time, GMT

Address of the procurement documents: <https://permalink.mercell.com/281045893.aspx>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://permalink.mercell.com/281045893.aspx>

Languages in which tenders or requests to participate may be submitted: Norwegian

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 30/06/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 3 Months

Information about public opening:

Opening date: 30/06/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Sis-ja Nuorta-Finnmarkku diggegoddi

Information about review deadlines: See the tender documentation.

Organisation providing more information on the review procedures: Finnut AS

8. Organisations

8.1. ORG-0001

Official name: Finnut AS

Registration number: 981539885

Postal address: Rådhusgata 5

Town: VADSØ

Postcode: 9800

Country subdivision (NUTS): Finnmark/Finnmárku/Finmarkku (NO073)

Country: Norway

Contact point: Anskaffelser Finnut

Email: hm@finnut.no

Telephone: +47 90098478

Fax: +47 78950041

Internet address: <http://www.finnut.no>

Roles of this organisation:

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Hadsel kommune

Registration number: 984 115 091

Town: Stokmarknes

Postcode: 8450

Country subdivision (NUTS): Nordland/Nordlándda (NO071)

Country: Norway

Contact point: Hanne Mikkelsen

Email: hm@finnut.no

Telephone: 90098478

Roles of this organisation:

Buyer

8.1. ORG-0003

Official name: Sis-ja Nuorta-Finnmarkku diggegoddi

Registration number: 926722840

Town: Vadsø

Postcode: 9800

Country subdivision (NUTS): Finnmark/Finnmárku/Finmarkku (NO073)

Country: Norway

Roles of this organisation:

Review organisation

Notice information

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