

368773-2026 - Competition

Finland – Laboratory, optical and precision equipments (excl. glasses) – UHPLC MSMS

OJ S 102/2026 29/05/2026

Contract or concession notice – standard regime

Supplies

1. Buyer

1.1. Buyer

Official name: Finnish Customs

Email: kilpailutukset@tulli.fi

Legal type of the buyer: Central government authority

Activity of the contracting authority: Public order and safety

2. Procedure

2.1. Procedure

Title: UHPLC MSMS

Description: This call for tenders concerns UHPLC-MS/MS (triple quadrupole) system, which will be used in quantitative analysis of pesticides (multiresidue method as well as polar pesticides) in plant-based food products in Finnish Customs Laboratory. The number of different pesticides that need to be analyzed in one run is around 250-300 and the results are verified according to Sante guidance (Analytical quality control and method validation procedures for pesticide residue analysis in food and feed, SANTE/11312/2021 V2026, Implemented 01/01/2026.) The essential part of the pesticide analysis is software, which allows efficient and accurate analysis of LC-MS data. In addition to UHPLC-MS/MS system, the procurement also concerns the maintenance agreement for four (4) years. One (1) supplier will be selected for the procurement in accordance with the terms and conditions set in this call for tenders and its appendices. The supplier will be selected based on determining the most economically advantageous tender. The criteria for determining the most economically advantageous tender are price (10%) and quality-related grounds (90 %). The total score will be 100. The total price may not exceed 436 700 € (VAT 0%). If the total price is more than EUR 436 700 € (VAT 0%), the offer in question will be rejected.

Procedure identifier: 398a0d1e-34d1-40ee-bdc3-25d1ce7c2b6c

Internal identifier: Tulli/2025/02982

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: The procurement will be carried out as a contract in exceeding the EU threshold value in accordance with the Act on Public Procurement and Concession Contracts (1397/2016). The procurement procedure is an open procedure in accordance with section 32 of the Act on Public Procurement and Concession Contracts. The procurement procedure can be suspended for a justified reason, for example, if none of the tenders received correspond to the call for tenders as required by Finnish Customs, or if the conditions change during the procurement procedure so that Finnish Customs cannot use the results of the process. The content of the tender must meet the requirements set out in this call for tenders. The tender cannot be conditional. No alternative tenders will be accepted.

2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 38000000 Laboratory, optical and precision equipments (excl. glasses)

2.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

2.1.4. General information

Additional information: TEST SAMPLES Appendix 2 to the invitation to tender contains instructions in English on how the bidders must test the test samples. The test samples must be collected from The Finnish Customs Laboratory (Tekniikantie 13, 02150 Espoo, Finland) during the collection period specified in the invitation to tender. The collection period will take place shortly after the publication of the contract notice. Collection of test samples. Test samples may be collected from 1 to 12 June 2026 between 10:00 and 14:00. Collection on weekends is not possible. The exact date and time for collection must be agreed in advance with piia.honkonen@tulli.fi (Piia Honkonen) or anu.vaikkinen@tulli.fi (Anu Vaikkinen). The test samples must be stored at -20 °C. For the avoidance of doubt, the Customs Laboratory will not send the samples by mail or courier. The bidders are responsible for arranging the collection of the samples themselves.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: UHPLC MSMS

Description: This call for tenders concerns UHPLC-MS/MS (triple quadrupole) system, which will be used in quantitative analysis of pesticides (multiresidue method as well as polar pesticides) in plant-based food products in Finnish Customs Laboratory. The number of different pesticides that need to be analyzed in one run is around 250-300 and the results are verified according to Sante guidance (Analytical quality control and method validation procedures for pesticide residue analysis in food and feed, SANTE/11312/2021 V2026, Implemented 01/01/2026.) The essential part of the pesticide analysis is software, which allows efficient and accurate analysis of LC-MS data. In addition to UHPLC-MS/MS system, the procurement also concerns the maintenance agreement for four (4) years. One (1) supplier will be selected for the procurement in accordance with the terms and conditions set in this call for tenders and its appendices. The supplier will be selected based on determining the most economically advantageous tender. The criteria for determining the most economically advantageous tender are price (10%) and quality-related grounds (90 %). The total score will be 100. The total price may not exceed 436 700 € (VAT 0%). If the total price is more than EUR 436 700 € (VAT 0%), the offer in question will be rejected.

Internal identifier: Tulli/2025/02982

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 38000000 Laboratory, optical and precision equipments (excl. glasses)

Options:

Description of the options: At least one of the robots procured must be able to perform LC sample preparation (filtering with 0.2 µm filters, capping/decapping and using disposable pipette tips for liquid transfer). If the second robot cannot perform LC sample preparation, Customer has the option to procure from the Supplier a module or modules, that renders the second robot also capable for filtering with 0.2 µm filters, capping/decapping and using disposable pipette tips for liquid transfer.

5.1.2. Place of performance

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

5.1.3. Estimated duration

Other duration: Unknown

5.1.6. General information**Reserved participation:**

Participation is not reserved.

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: TEST SAMPLES Appendix 2 to the invitation to tender contains instructions in English on how the bidders must test the test samples. The test samples must be collected from The Finnish Customs Laboratory (Tekniikantie 13, 02150 Espoo, Finland) during the collection period specified in the invitation to tender. The collection period will take place shortly after the publication of the contract notice. Collection of test samples. Test samples may be collected from 1 to 12 June 2026 between 10:00 and 14:00. Collection on weekends is not possible. The exact date and time for collection must be agreed in advance with piia.honkonen@tulli.fi (Piia Honkonen) or anu.vaikkinen@tulli.fi (Anu Vaikkinen). The test samples must be stored at -20 °C. For the avoidance of doubt, the Customs Laboratory will not send the samples by mail or courier. The bidders are responsible for arranging the collection of the samples themselves.

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.10. Award criteria**Criterion:**

Type: Price

Name: Price for two (2) sample preparation robots

Description: Scores are calculated as follows: Smallest value / tendered value * maximum score (10)

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

Criterion:

Type: Price

Name: Annual price for maintenance for two (2) robots

Description: Scores are calculated as follows: - Price EUR 20 000 or more will yield 0 points - Price EUR 0 or less will yield maximum score of 25 - Price EUR 0 - 20 000 will yield points based on following formula: $\text{score} = 25 - 0,00125 * \text{Annual price for maintenance}$
Category of award weight criterion: Weight (points, exact)
Award criterion number: 25

Criterion:

Type: Quality

Name: Qualitative criteria

Description: Qualitative criteria are listed in the call for tenders section Procurement object criteria, where the points for qualitative criteria are listed under Qualitative criteria. If the tenderer answers "Yes" or otherwise indicates to commit to a qualitative criteria, these criteria must be included in the products, services and their prices the tenderer has indicated. Tenderer agrees to fulfill the features and assures that the statements given are true and tenderer receives the allotted amount of points.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 65

5.1.11. Procurement documents

Deadline for requesting additional information: 03/08/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/tulli?id=594457&tpk=550af28c-14cb-42fc-bfad-6db942096f22>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/tulli?id=594457&tpk=550af28c-14cb-42fc-bfad-6db942096f22>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 14/08/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 14/08/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

8. Organisations

8.1. ORG-0001

Official name: Markkinaoikeus

Registration number: 3006157-6

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: markkinaoikeus@oikeus.fi

Telephone: +358 295643300

Internet address: <http://www.oikeus.fi/markkinaoikeus>

Roles of this organisation:

Review organisation

8.1. ORG-0002

Official name: Finnish Customs

Registration number: 0245442-8

Postal address: PL 512

Town: Helsinki

Postcode: 00101

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: Procurement and contracts

Email: kilpailutukset@tulli.fi

Telephone: +358 2955200

Internet address: <http://www.tulli.fi/fi/>

Roles of this organisation:

Buyer

8.1. ORG-0003

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: eSender

Email: tekninen@hankintailmoitukset.fi

Telephone: 029 55 636 30

Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 38b9a38e-e6eb-4c5c-993a-fd03ed28b09b - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

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