

United Kingdom-Newry: Business services: law, marketing, consulting, recruitment, printing and security

OJ S 162/2018 24/08/2018

Contract award notice

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: InterTradelreland

Postal address: Old Gasworks Business Park, Kilmorey Street

Town: Newry

NUTS code: UK United Kingdom

Postal code: BT34 2DE

Country: United Kingdom

E-mail: martin.hall@finance-ni.gov.uk**Internet address(es):**Main address: <https://etendersni.gov.uk/epps>Address of the buyer profile: <https://etendersni.gov.uk/epps>**I.1. Name and addresses**

Official name: InterTrade Ireland

Postal address: The Old Gasworks Business Park Kilmorey Street

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Country: United Kingdom

E-mail: martin.hall@finance-ni.gov.uk**Internet address(es):**Main address: <https://etendersni.gov.uk/epps>Address of the buyer profile: <https://etendersni.gov.uk/epps>**I.2. Information about joint procurement**

The contract involves joint procurement

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement**II.1.1. Title**

InterTradelreland Acumen Programme Delivery Services

II.1.2. Main CPV code

79000000 Business services: law, marketing, consulting, recruitment, printing and security

II.1.3. Type of contract

Services

II.1.4. Short description

The InterTradelreland Acumen Programme aims to assist SMEs in Northern Ireland and the Republic of Ireland to overcome barriers to, and develop, new cross-border business. The Programme makes a significant contribution to building the capability and capacity of SME's to take the first formal steps onto the export ladder. The InterTradelreland Acumen programme assists SMEs to employ a sales resource, in either full time or part time capacity for up to 12 months.

II.1.6. Information about lots

This contract is divided into lots: no

II.1.7. Total value of the procurement

Value excluding VAT: 2 040 016,00 GBP

II.2. Description**II.2.2. Additional CPV code(s)**

79400000 Business and management consultancy and related services, 79600000 Recruitment services, 79420000 Management-related services, 79410000 Business and management consultancy services

II.2.3. Place of performance

NUTS code: UKN Northern Ireland

NUTS code: IE Éire / Ireland

II.2.4. Description of the procurement

The InterTradelreland Acumen Programme aims to assist SMEs in Northern Ireland and the Republic of Ireland to overcome barriers to, and develop, new cross-border business. The Programme makes a significant contribution to building the capability and capacity of SME's to take the first formal steps onto the export ladder. The InterTradelreland Acumen programme assists SMEs to employ a sales resource, in either full time or part time capacity for up to 12 months.

II.2.5. Award criteria

Quality criterion - Name: AC1 Programme Director Experience / Weighting: 10.5

Quality criterion - Name: AC2 Key Delivery Personnel Experience / Weighting: 10.5

Quality criterion - Name: AC3 Programme Delivery: Lead Generation Stakeholder Engagement / Weighting: 7

Quality criterion - Name: AC4 Programme Delivery: Acumen Readiness Assessments Support / Weighting: 14

Quality criterion - Name: AC5 / Weighting: 14

Quality criterion - Name: AC6 Delivery of Sales Workshops / Weighting: 3.5

Quality criterion - Name: AC7 Implementation Plan / Weighting: 3.5

Quality criterion - Name: AC8 Capacity Planning / Weighting: 2.1

Quality criterion - Name: AC9 Programme Reporting, Monitoring Evaluation / Weighting: 1.4

Quality criterion - Name: AC10 Contract Management / Weighting: 3.5

Cost criterion - Name: Total Contract Price / Weighting: 30

II.2.11. Information about options

Options: yes

Description of options:

This Contract will commence on Contract Award for a duration of 2 years, with a 2 year run off period. The Client may at any time before the completion of the Contract Period invite the Contractor to agree to extend for any period up to and including 2 years, with a further 2 year run off period. The maximum duration of the contract is a potential 6 years.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2018/S 112-255251](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: 1

Title:

Contract

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

22/08/2018

V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

V.2.3.

Name and address of the contractor

Official name: Full Circle

Postal address: Unit 7-8

Town: Belfast

NUTS code: UK United Kingdom

Postal code: BT8 7QN

Country: United Kingdom

E-mail: denise@fullcircle.eu.com

Telephone: +44 2890691027

Internet address: <https://etendersni.gov.uk/epps>

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 2 040 016,00 GBP

V.2.5. Information about subcontracting**Section VI: Complementary information**

VI.3. Additional information

The successful Contractor's performance on this Contract will be managed as per specification and regularly monitored see Procurement Guidance Note 01/12 Contract Management.

<https://www.finance-ni.gov.uk/sites/default/files/publications/dfp/PGN-01012-Contract-Management-Principles-Procedures-25-Sept-2017.PDF>. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for.

If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Notice of Written Warning and Notice of Unsatisfactory Performance and this Contract may be terminated. The issue of a Notice of Written Warning and Notice of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a period of up to three years from the date of issue of the Notice.

VI.4. Procedures for review**VI.4.1. Review body**

Official name: The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Town: The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Country: United Kingdom

VI.5. Date of dispatch of this notice

22/08/2018