

**Norway-Bergen: Development consultancy services**  
**OJ S 209/2014 30/10/2014**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Noregs Handelshøgskole (NHH)

National registration number: 974789523

Postal address: Helleveien 30

Town: Bergen

Postal code: 5045

Country: Norway

For the attention of: Sigbjørn Råsberg

E-mail: [nhh.postmottak@nhh.no](mailto:nhh.postmottak@nhh.no)

Telephone: +47 55959000

**Internet address(es):**

General address of the contracting authority: <http://nhh.no/>

Address of the buyer profile: <https://kgv.doffin.no/ctm/Supplier/CompanyInformation/Index/1395>

Electronic access to information: <https://kgv.doffin.no/ctm/Supplier/Documents/Folder/120086>

**I.2. Type of the contracting authority**

National or federal agency/office

**I.3. Main activity**

Education

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Framework agreement for strategic consulting services.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 11: Management consulting services [6] and related services

Main site or place of performance: Bergen, Norway.

NUTS code NO Norge

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

The procurement involves the establishment of a framework agreement

**II.1.4. Short description of the contract or purchase(s)**

NHH (the Norwegian School of Economics) is in the start of a new strategy period, and sees the need for consultant help in connection with internal processes. NHH therefore wants to

associate themselves with several consulting companies which, after a mini competition, can assist NHH in operationalisation of the overall strategy.

Assignments arising from this agreement will be extremely varied both in nature and scope.. NHH expects that some of the assignments will be particularly comprehensive, while other will be brief. Relevant assignments during the agreement period could be:

- Development of a business strategy for an area of operation;
- Establishing new projects or areas for the college;
- Strategy for NHH's requirement for external relationships;
- A roll as 'sparring partner' in internal strategic processes;
- Internal training and transfer of expertise to employees at NHH.

In these processes it is particularly important for NHH to get an external look into the organisation's work. Among other things, in order to distinguish themselves from other educational institutions, in these processes, NHH wants to obtain inspiration from private industry. Experience with business development and process will therefore be important. It will be the consulting firm's task to highlight the possibilities NHH has in a broad sense. At the same time it is important for NHH that this also leads to a transfer of knowledge to our employees. Therefore emphasis will be placed on to what extend the supplier is able to involve the employees in order to increase the expertise.

#### **II.1.5. CPV code(s)**

73220000 Development consultancy services, 72221000 Business analysis consultancy services, 72224000 Project management consultancy services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Open

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Solution proposal. Weighting 40
2. An understanding of NHH's needs. Weighting 40
3. Total costs. Weighting 20

##### **IV.2.2. Information about electronic auction**

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

14/01685

##### **IV.3.2. Previous publication concerning this procedure**

Contract notice

## Section V: Award of contract

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Contract No: 1

Lot No: 1

- Lot title: 1/4

**V.1. Date of conclusion of the contract**

13.10.2014

**V.2. Information about tenders**

Number of tenders received: 10

**V.3. Name and address of the contractor**

Official name: Implement Consulting Group

Postal address: Munkedamsveien 35

Town: Oslo

Postal code: 0250

Country: Norway

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 4 000 000 NOK

excluding VAT

Total value of the procurement:

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: 2

Lot No: 2

- Lot title: 2/4

**V.1. Date of conclusion of the contract**

13.10.2014

**V.2. Information about tenders**

Number of tenders received: 10

**V.3. Name and address of the contractor**

Official name: PwC

Postal address: Pb. 3984 Sandviken

Town: Bergen

Postal code: 5835

Country: Norway

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 4 000 000 NOK

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: 3

Lot No: 3

- Lot title: 3/4

**V.1. Date of conclusion of the contract**

13.10.2014

**V.2. Information about tenders**

**V.3. Name and address of the contractor**

Official name: KPMG

Postal address: PB. 4 Kristianborg

Town: Bergen

Postal code: 5822

Country: Norway

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 4 000 000 NOK

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: 4

Lot No: 4

- Lot title: 4/4

**V.1. Date of conclusion of the contract**

13.10.2014

**V.2. Information about tenders**

**V.3. Name and address of the contractor**

Official name: Momentum Partners

Postal address: Halfdan Kjerulfsgate 3

Town: Bergen

Postal code: 5017

Country: Norway

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 4 000 000 NOK

excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:

no

**VI.2. Additional information**

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

28.10.2014