

Germany-Berlin: Business development consultancy services

OJ S 183/2017 23/09/2017

Contract notice

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Vivantes — Netzwerk für Gesundheit GmbH

Postal address: Am Nordgraben 2

Town: Berlin

NUTS code: DE300 Berlin

Postal code: 13509

Country: Germany

Contact person: Dr Andreas Schmidt

E-mail: zvst@vivantes.de

Internet address(es):

Main address: www.vivantes.de

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://www.dtyp.de/Center/notice/CXP4Y67Y0L8>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted to the abovementioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <https://www.dtyp.de>

I.4. Type of the contracting authority

Other type: major hospital owned by the state of Berlin

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

National Representative Agreement Middle East.

Reference number: ZVSt 2017/062

II.1.2. Main CPV code

79411100 Business development consultancy services

II.1.3. Type of contract

Services

II.1.4. Short description

Vivantes — Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Kuwait whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.1.5. Estimated total value

II.1.6. Information about lots

This contract is divided into lots: yes
Tenders may be submitted for all lots

II.2. Description

II.2.1. Title

National Representative Agreement Kuwait
Lot No: 1

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified
Main site or place of performance: This project is to be further pursued in Kuwait.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Kuwait. There is no contract exclusivity.

As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Kuwait whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: no

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement Saudi-Arabia

Lot No: 2

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in Saudi-Arabia.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Saudi-Arabia. There is no contract exclusivity.

As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Saudi-Arabia whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: no

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement United Arab Emirates

Lot No: 3

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in United Arab Emirates.

II.2.4. Description of the procurement

Vivantes - Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in United Arab Emirates. There is no contract exclusivity.

As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in United Arab Emirates whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: no

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement Sudan

Lot No: 4

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in Sudan.

II.2.4. Description of the procurement

Vivantes - Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Sudan.

As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Sudan whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: no

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement Egypt

Lot No: 5

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

II.2.4. Description of the procurement

Vivantes - Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Egypt.

As part of its foreign business, Vivantes has already been caring for numerous patients from abroad for a long time, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for Vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Egypt whom Vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 36

This contract is subject to renewal: no

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:

(1) Excerpt from the Commercial Register or of a corresponding excerpt from the company register in the bidder's country of origin.

(2) Declaration by the bidder regarding his reliability Bidders must confirm in Form 1 that no reasons exist that would lead to their exclusion from the proceedings and that they are capable and authorised to exercise the profession resp. that they are economically, financially, technically and professionally able to render the services according to articles 123, 124 GWB and to articles 42 et seqq. VgV.

(3) Declaration by the bidder in Form 2 on his adherence to standard wages set out in a sector-wide collective agreement and to minimum wage stipulations (insofar as applicable — see the notice below). Notice: Should, due to the structure of his enterprise and the concept he intends to pursue, the bidder not be providing any services within the European Union, this form need not be submitted.

(4) Declaration in Form 3 on the advancement of women (insofar as applicable - see the notice below). Notice: Should, due to the structure of his enterprise and the concept he intends to pursue, the bidder not be providing any services within the European Union, this form need not be submitted.

(5) Company profile

The bidder is to submit a profile of his enterprise, which is to specifically address (in brief) its fields of activity, size, turnover, development and internal organizational structure. Moreover, the ratio of shares held by the enterprise's shareholders are to be identified, as are its major decision-makers, particularly the board of management and supervisory board, if applicable. The bidder must have an operating office in the country of the lot, which are subject of the present invitation to tender. An operating office in the meaning of the previous sentences is a branch of the bidder with a fixed staff and the infrastructure required for the performance of the contractor's duties under the tendered agreement.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 26/10/2017 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 31/12/2017

IV.2.7. Conditions for opening of tenders

Date: 26/10/2017 Local time: 12:00

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.3. Additional information

(1) For additional information including (i) draft National Representative Agreement, (ii) General Tendering Document on the award procedure and award criteria and (iii) forms required for submitting the tender please send a written request by letter or by email to the authority (please refer to No. I.1) above for contact details).

(2) Bidders may participate in the award procedure as a consortium. Please refer to the General Tendering Document mentioned above for details, including information on further documents and a special form to be submitted.

(3) Bidders may refer to third parties, including without limitation parent companies and group companies, for proving their eligibility. Please refer to the General Tendering Document mentioned above for details, including information on further documents to be submitted.

VI.4. Procedures for review

VI.4.1. Review body

Official name: Vergabekammer des Landes Berlin, Senatsverwaltung für Wirtschaft, Technologie und Forschung

Postal address: Martin-Luther-Straße 105

Town: Berlin

Postal code: 10825

Country: Germany

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

The public procurement tribunal shall initiate review proceedings only upon application. The application is inadmissible if:

- (1) the applicant became aware of the violation of provisions governing the awarding of public contracts during the award procedure and did not object to the contracting entity within 10 calendar days;
- (2) violations of provisions governing the awarding of public contracts which become apparent from the tender notice are not notified to the contracting entity by the end of the period specified in the notice for the submission of a tender or application;
- (3) violations of provisions governing the awarding of public contracts which only become apparent from the award documents are not notified to the contracting entity by the end of the period specified in the notice for the submission of a tender or application;
- (4) more than 15 calendar days have expired since receipt of notification from the contracting entity that it is unwilling to redress the complaint.

VI.5. Date of dispatch of this notice

21/09/2017