

**United Kingdom-Lisburn: Education and training services**  
**OJ S 142/2021 26/07/2021**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: DfE Lisburn and Castlereagh City Council and Newry, Mourne and Down District Council

Postal address: Civic Centre, Lagan Valley Island

Town: Lisburn

NUTS code: UK United Kingdom

Postal code: BT27 4RL

Country: United Kingdom

Contact person: SSDAdmin.CPDfinance-ni.gov.uk

E-mail: [SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

**Internet address(es):**

Main address: <https://www.lisburncastlereagh.gov.uk/>

Address of the buyer profile: <https://etendersni.gov.uk/epps>

**I.1. Name and addresses**

Official name: Newry Mourne and Down District Council

Postal address: District Council Offices O'Hagan House Monaghan Row

Town: Newry

NUTS code: UK United Kingdom

Postal code: BT35 8DJ

Country: United Kingdom

E-mail: [SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

**Internet address(es):**

Main address: <https://www.newrymournedown.org/>

Address of the buyer profile: <https://etendersni.gov.uk/epps>

**I.2. Information about joint procurement**

The contract involves joint procurement

**I.4. Type of the contracting authority**

Regional or local authority

**I.5. Main activity**

Economic and financial affairs

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

**II.1.2. Main CPV code**

80000000 Education and training services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The Sales and Export Trade Development Programme aims to offer support to 200 businesses and provide sales and export development advice to participating businesses to access new opportunities for work. All businesses on the Programme should be primed for growth and have the potential to retain and create additional employment which will result in creating more sustainable and competitive businesses, expanding the private sector and creating a world class business climate in the LCCC and NMDDC areas. The key aims of the programme are to provide one-to-one mentoring, group mentoring and exposure to support the growth of small businesses in generating sales at home and in new markets – ROI and GB; help these businesses understand better the support already available to them and to create new jobs and protect existing ones. The programme will be delivered through three separate but interlinked initiatives.

**II.1.6. Information about lots**

This contract is divided into lots: no

**II.1.7. Total value of the procurement**

Value excluding VAT: 360 492,00 GBP

**II.2. Description**

**II.2.2. Additional CPV code(s)**

80500000 Training services, 80510000 Specialist training services, 80511000 Staff training services, 80520000 Training facilities, 80521000 Training programme services, 80530000 Vocational training services, 80532000 Management training services, 79000000 Business services: law, marketing, consulting, recruitment, printing and security, 79400000 Business and management consultancy and related services, 79410000 Business and management consultancy services, 79411100 Business development consultancy services

**II.2.3. Place of performance**

NUTS code: UKN08 Newry, Mourne and Down

NUTS code: UKN0E Lisburn and Castlereagh

**II.2.4. Description of the procurement**

The Sales and Export Trade Development Programme aims to offer support to 200 businesses and provide sales and export development advice to participating businesses to access new opportunities for work. All businesses on the Programme should be primed for growth and have the potential to retain and create additional employment which will result in creating more sustainable and competitive businesses, expanding the private sector and creating a world class business climate in the LCCC and NMDDC areas. The key aims of the programme are to provide one-to-one mentoring, group mentoring and exposure to support the growth of small businesses in generating sales at home and in new markets – ROI and GB; help these businesses understand better the support already available to them and to

create new jobs and protect existing ones. The programme will be delivered through three separate but interlinked initiatives.

#### **II.2.5. Award criteria**

Quality criterion - Name: AC1 Proposed methodology and implementation of Part A / Weighting : 8

Quality criterion - Name: AC2 Proposed methodology and implementation of Part B / Weighting : 8

Quality criterion - Name: AC3 Proposed methodology and implementation of Part C / Weighting : 8

Quality criterion - Name: AC4 Reporting, evaluation and quality / Weighting: 8

Quality criterion - Name: AC5 Contract management and risk / Weighting: 8

Quality criterion - Name: AC6 Programme manager experience / Weighting: 16

Quality criterion - Name: AC7 Team experience / Weighting: 16

Quality criterion - Name: AC8 Marketing and recruitment / Weighting: 8

Cost criterion - Name: Total contract price / Weighting: 20

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project: European Regional Development Fund (ERDF).

#### **II.2.14. Additional information**

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Open procedure

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2021/S 066-172637](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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Contract No: 1

Title:

Contract

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

21/07/2021

### **V.2.2. Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: Full Circle

Postal address: Unit 7-8

Town: Belfast

NUTS code: UK United Kingdom

Postal code: BT8 7QN

Country: United Kingdom

E-mail: [info@fullcircle.eu.com](mailto:info@fullcircle.eu.com)

Telephone: +44 2890691027

Internet address: <https://www.fullcircle.eu.com/>

The contractor is an SME: yes

### **V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 362 800,00 GBP

Total value of the contract/lot: 360 492,00 GBP

### **V.2.5. Information about subcontracting**

## **Section VI: Complementary information**

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### **VI.3. Additional information**

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: The UK does not have any special review body with responsibility for appeal /mediation.

Town: As above

Country: United Kingdom

### **VI.5. Date of dispatch of this notice**

21/07/2021