

**Norway-Oslo: IT services: consulting, software development, Internet and support**  
**OJ S 160/2019 21/08/2019**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Statens lånekasse for utdanning

National registration number: 960885406

Postal address: Østre Aker vei 20

Town: Oslo

NUTS code: NO Norge

Postal code: 0581

Country: Norway

Contact person: Cyrille Nolin

E-mail: [cyrille.nolin@lanekassen.no](mailto:cyrille.nolin@lanekassen.no)

**Internet address(es):**

Main address: <https://permalink.mercell.com/111755292.aspx>

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

General public services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Tender Notice Regarding IT Services Related to a Public Cloud, Consultancy Services and Operations for the Norwegian State Educational Loan Fund

**II.1.2. Main CPV code**

72000000 IT services: consulting, software development, Internet and support

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The Norwegian State Educational Loan Fund is implementing a tender contest with negotiations for IT services related to a public cloud, consultancy services and operations. New agreement models must be adapted to the Norwegian State Educational Loan Fund's revised sourcing strategy. SaaS is the preferred delivery model for everything that is not developed internally. 'Public hyperscale cloud' must be chosen if IaaS and PaaS services are used. 'Public hyperscale cloud' means significant, well-established and market-leading cloud providers, such as Microsoft Azure, Amazon AWS and Google Cloud Platform.

### **II.1.6. Information about lots**

This contract is divided into lots: yes

### **II.1.7. Total value of the procurement**

Value excluding VAT: 175 000 000,00 NOK

## **II.2. Description**

### **II.2.1. Title**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

Lot No: Tjenestemråde 1 - Rådgivende konsulenttenester

### **II.2.2. Additional CPV code(s)**

32400000 Networks, 48000000 Software package and information systems, 72100000 Hardware consultancy services, 72200000 Software programming and consultancy services, 72300000 Data services, 72400000 Internet services, 72500000 Computer-related services, 72600000 Computer support and consultancy services, 72700000 Computer network services

### **II.2.3. Place of performance**

NUTS code: NO011 Oslo

### **II.2.4. Description of the procurement**

The Norwegian State Educational Loan Fund would like to enter into framework agreements with tenderers who, throughout the contract period, will assist with expertise on cloud services and the accompanying infrastructure. See the tender documentation, point 6.1 for further information.

### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

### **II.2.14. Additional information**

## **II.2. Description**

### **II.2.1. Title**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

Lot No: Tjenestemråde 2 - Transformasjon av tjenester

### **II.2.2. Additional CPV code(s)**

72000000 IT services: consulting, software development, Internet and support, 48000000 Software package and information systems, 72100000 Hardware consultancy services, 72200000 Software programming and consultancy services, 72300000 Data services, 72500000 Computer-related services, 72600000 Computer support and consultancy services, 72700000 Computer network services, 32400000 Networks

### **II.2.3. Place of performance**

NUTS code: NO011 Oslo

### **II.2.4. Description of the procurement**

Based on deliveries from the analysis phase, the Norwegian State Educational Loan Fund will hold one or several mini-competitions for transforming services to a public cloud and operation of the services.

Most of the services are expected to be announced in service area 2. Generally, services that are exclusively run in the public cloud are here, whilst services that consist of an on-premise-component will be in service area 3.

### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

Lot No: Tjenestemråde 3 - Etablering og drift

##### **II.2.2. Additional CPV code(s)**

32400000 Networks, 72000000 IT services: consulting, software development, Internet and support, 48000000 Software package and information systems, 72100000 Hardware consultancy services, 72300000 Data services, 72200000 Software programming and consultancy services, 72400000 Internet services, 72500000 Computer-related services, 72600000 Computer support and consultancy services, 72700000 Computer network services

##### **II.2.3. Place of performance**

NUTS code: NO011 Oslo

##### **II.2.4. Description of the procurement**

Based on the deliveries from the analysis phase, the Norwegian State Educational Loan Fund will hold one or several mini-competitions for the establishment and operation of network services and traditional IT services.

Service area 3 primarily consists of on-premise services. Where these services use a support component in a public cloud as part of their delivery, both on-premise and public cloud components will be in service area 3 in order to ensure uniform delivery of the service. A typical example can be network operation where there are centralised control units and monitoring in a public cloud, whilst the network that is delivered is on an on-premise service. The generality of this will then be within service area 3.

##### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

### **II.2. Description**

#### **II.2.1. Title**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund  
Lot No: Tjenestemråde 4 - Sikkerhetstjenester

#### **II.2.2. Additional CPV code(s)**

72700000 Computer network services, 48000000 Software package and information systems, 72000000 IT services: consulting, software development, Internet and support, 72100000 Hardware consultancy services, 72200000 Software programming and consultancy services, 72300000 Data services, 72400000 Internet services, 72500000 Computer-related services, 72600000 Computer support and consultancy services, 32400000 Networks, 48730000 Security software package

#### **II.2.3. Place of performance**

NUTS code: NO011 Oslo

#### **II.2.4. Description of the procurement**

Based on the deliveries from the analysis phase, the Norwegian State Educational Loan Fund will hold one or several mini-competitions for services connected to monitoring, detection and managing security threat events in the Norwegian State Educational Loan Fund's system. This area is also called managed security service provider (MSSP), which is defined as a supplier of IT security services that delivers monitoring and management of security units and systems that are vulnerable. (Gartner's definition of MSSP: (The remote monitoring of security events and security-related data sources, or the management of IT security technology along with security event monitoring, delivered via shared services from remote security operations centres (SOCs), not through personnel on-site nor remote services delivered on a one-one basis to a single customer.)

#### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

## Section IV: Procedure

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### IV.1. Description

#### IV.1.1. Type of procedure

Competitive procedure with negotiation

#### IV.1.3. Information about a framework agreement or a dynamic purchasing system

#### IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

### IV.2. Administrative information

#### IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2018/S 124-283763](#)

#### IV.2.8. Information about termination of dynamic purchasing system

#### IV.2.9. Information about termination of call for competition in the form of a prior information notice

## Section V: Award of contract

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**Lot No: Tjenesteområde 1 - Rådgivende konsulenttjenester**

**Title:**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

A contract/lot is awarded: yes

### V.2. Award of contract

#### V.2.1. Date of conclusion of the contract

27/11/2018

#### V.2.2. Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: yes

#### V.2.3. Name and address of the contractor

Official name: Accenture AS

Town: Oslo

NUTS code: NO011 Oslo

Country: Norway

The contractor is an SME: no

#### V.2.3. Name and address of the contractor

Official name: Ernst and Young AS

Town: Oslo

NUTS code: NO011 Oslo

Country: Norway

The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Innofactor AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Nordcloud AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Sopra Steria AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 175 000 000,00 NOK

**V.2.5. Information about subcontracting****Section V: Award of contract**

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**Lot No: Tjenesteområde 2 - Transformasjon av tjenester****Title:**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

27/11/2018

**V.2.2. Information about tenders**

Number of tenders received: 5  
The contract has been awarded to a group of economic operators: yes

**V.2.3. Name and address of the contractor**

Official name: Accenture AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Atea AS

Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Evry Norge AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Nordcloud AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Sopra Steria  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 175 000 000,00 NOK

**V.2.5. Information about subcontracting**

**Section V: Award of contract**

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**Lot No: Tjenesteområde 3 - Etablering og drift**

**Title:**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

A contract/lot is awarded: yes

**V.2. Award of contract**

**V.2.1. Date of conclusion of the contract**

27/11/2018

**V.2.2. Information about tenders**

Number of tenders received: 5  
The contract has been awarded to a group of economic operators: yes

**V.2.3. Name and address of the contractor**

Official name: Atea AS  
Town: Oslo  
NUTS code: NO011 Oslo

Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Evry Norge AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Sopra Steria AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 45 000 000,00 NOK

**V.2.5. Information about subcontracting**

**Section V: Award of contract**

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**Lot No: Tjenesteområde 4 - Sikkerhetstjenester**

**Title:**

Competition for IT Services Connected to a Public Cloud, Consultancy Services and Operation for the Norwegian State Educational Loan Fund

A contract/lot is awarded: yes

**V.2. Award of contract**

**V.2.1. Date of conclusion of the contract**

27/11/2018

**V.2.2. Information about tenders**

Number of tenders received: 5  
The contract has been awarded to a group of economic operators: yes

**V.2.3. Name and address of the contractor**

Official name: Accenture AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: Atea AS  
Town: Oslo  
NUTS code: NO011 Oslo  
Country: Norway  
The contractor is an SME: no

**V.2.3. Name and address of the contractor**

Official name: S2 Grupo de innovación en procesos organizativos S.L.U.

Town: Valencia

NUTS code: NO011 Oslo

Country: Norway

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 175 000 000,00 NOK

**V.2.5. Information about subcontracting****Section VI: Complementary information**

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**VI.3. Additional information****VI.4. Procedures for review****VI.4.1. Review body**

Official name: Statens Lånekasse for utdanning

Town: Oslo

Country: Norway

**VI.5. Date of dispatch of this notice**

19/08/2019