

397327-2026 - Competition

Finland – Transport systems consultancy services – Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

OJ S 110/2026 10/06/2026

Contract or concession notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Liikenne- ja viestintävirasto

Email: rare@traficom.fi

Legal type of the buyer: Central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Description: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Procedure identifier: 51fce55f-0d35-426f-aef5-e6530c397345

Internal identifier: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397/2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at www.hankintailmoitukset.fi. A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF OTHER ENTITIES A tenderer may rely on the resources of other companies for the

performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

5. EVALUATION OF TENDERS

5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

5.3 Comparison of tenders

The comparison of tenders will be carried out as described under “Award criteria”.

5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71311200 Transport systems consultancy services

Additional classification (cpv): 79410000 Business and management consultancy services

2.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: Place of performance: Remote and on site (Helsinki / Finland) as required.

2.1.4. General information

Additional information: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document, Notice, European Single Procurement Document (ESPD)

Corruption: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Fraud: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Money laundering or terrorist financing: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Participation in a criminal organisation: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terrorist offences or offences linked to terrorist activities: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Child labour and including other forms of trafficking in human beings: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Breaching of obligations in the fields of environmental law: The economic operator has breached its obligations in the field of environmental law.

Breaching of obligations in the fields of labour law: The economic operator has breached its obligations in the field of labour law.

Breaching of obligations in the fields of social law: The economic operator has breached its obligations in the field of social law.

Agreements with other economic operators aimed at distorting competition: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Grave professional misconduct: The economic operator is guilty of grave professional misconduct.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the

supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Conflict of interest due to its participation in the procurement procedure: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Direct or indirect involvement in the preparation of this procurement procedure: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Early termination, damages, or other comparable sanctions: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Breaching of obligations set under purely national exclusion grounds: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Breaching obligation relating to payment of social security contributions: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Breaching obligation relating to payment of taxes: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Business activities are suspended: The business activities of the economic operator are suspended.

Bankruptcy: The economic operator is bankrupt.

Arrangement with creditors: The economic operator is in arrangement with creditors.

Insolvency: The economic operator is the subject of insolvency or winding-up.

Assets being administered by liquidator: The assets of the economic operator are being administered by a liquidator or by the court.

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Lot

5.1. Lot: LOT-0000

Title: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

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5.1.1. Purpose

Main nature of the contract: Services

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5.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: Place of performance: Remote and on site (Helsinki / Finland) as required.

5.1.3. Estimated duration

Start date: 21/08/2026

Duration end date: 21/08/2027

5.1.4. Renewal

Maximum renewals: 4

Other information about renewals: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): no

Additional information: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, Notice, European Single Procurement Document (ESPD)

Criterion: Professional risk indemnity insurance

Description of selection criterion: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Criterion: Average yearly turnover

Description of selection criterion: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Price

Description: Price: 40 %. For price comparison, the total comparison price in Annex 3 "Experts" is used. It is formed for the relevant party in cell F8 on the "Expert team" tab. The bidder's total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender's total comparison price × price weighting (40).

Criterion:

Type: Quality

Name: Quality

Description: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex "Experts" and Annex 2 Minimum requirements and evaluation model. The bidder's quality points are converted into comparison points using the formula: bidder's quality points / maximum quality points × quality weighting (60).

5.1.11. Procurement documents

Deadline for requesting additional information: 25/06/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 05/08/2026 09:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 180 Days

Information about public opening:

Opening date: 05/08/2026 09:01:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

A non-disclosure agreement is required: yes

Additional information about the non-disclosure agreement: NDAs are required before accessing restricted documentation.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Organisation providing more information on the review procedures: Markkinaoikeus

8. Organisations

8.1. ORG-0001

Official name: Liikenne- ja viestintävirasto

Registration number: 2924753-3

Postal address: PL 320

Town: TRAFICOM

Postcode: 00059

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: RARE

Email: rare@traficom.fi

Telephone: +358 295345000

Internet address: <http://www.traficom.fi>

Roles of this organisation:

Buyer

8.1. ORG-0002

Official name: Markkinaoikeus

Registration number: 3006157-6

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: markkinaoikeus@oikeus.fi

Telephone: +358 295643300

Internet address: <https://www.markkinaoikeus.fi>

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

8.1. ORG-0003

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1a

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Contact point: eSender

Email: tekninen@hankintailmoitukset.fi

Telephone: 029 55 636 30

Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

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