

## 402427-2026 - Competition

Netherlands – Business and management consultancy and related services –  
Raamovereenkomst Omgevingsmanagementdiensten- en trainingen  
OJ S 111/2026 11/06/2026  
Contract or concession notice – standard regime  
Services

### 1. Buyer

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#### 1.1. Buyer

Official name: Havenbedrijf Rotterdam

Email: [E.Schouten@portofrotterdam.com](mailto:E.Schouten@portofrotterdam.com)

Activity of the contracting entity: Port-related activities

### 2. Procedure

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#### 2.1. Procedure

Title: Raamovereenkomst Omgevingsmanagementdiensten- en trainingen

Description: Het projectdoel van het project 'Omgevingsmanagementdiensten en -training' is het selecteren van marktpartijen voor strategisch/bestuurlijk omgevingsmanagementadvies, strategische omgevingsprofessionals in projecten, programma's of issues en trainingen over omgevingsmanagement. Perceel 1: strategisch/bestuurlijk omgevingsmanagementadvies Perceel 2: inzet van strategisch tactische omgevingsprofessionals in projecten, programma's of issues Perceel 3: trainingen omgevingsmanagement

Procedure identifier: 01f51b97-1a42-4aa0-952c-b0eefbe5ee98

Internal identifier: 88eeec19-f22f-4d2a-b14a-0cf1dbea42f6

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

##### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79416000 Public relations services, 79419000 Evaluation consultancy services, 80522000 Training seminars, 90713000 Environmental issues consultancy services

##### 2.1.2. Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Zie documentatie

##### 2.1.3. Value

Estimated value excluding VAT: 3 500 000,00 EUR

##### 2.1.4. General information

**Legal basis:**

Directive 2014/25/EU

### 2.1.5. Terms of procurement

#### Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 3

### 2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document, European Single Procurement Document (ESPD)

## 5. Lot

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### 5.1. Lot: LOT-0001

Title: Strategisch/ bestuurlijk advies omgevingsmanagement

Description: Dit perceel heeft tot doel het contracteren van een strategische, senior omgevingsmanagementadviseur die Havenbedrijf Rotterdam (HbR) op hoog bestuurlijk en directieniveau adviseert bij complexe en strategische opgaven binnen het Rotterdamse havengebied en het Haven Industrieel Complex (HIC). Zie verder de documentatie.

Internal identifier: 8441d5e4-a563-41e0-b463-a87799757642

#### 5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

#### 5.1.2. Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Zie documentatie

#### 5.1.3. Estimated duration

Start date: 15/01/2027

Duration end date: 14/01/2034

#### 5.1.4. Renewal

Maximum renewals: 8

Other information about renewals: jaarlijkse verlengingen na een twee jaar vaste periode.

#### 5.1.5. Value

Estimated value excluding VAT: 1 200 000,00 EUR

#### 5.1.6. General information

##### Reserved participation:

Participation is not reserved.

The procurement is covered by the Government Procurement Agreement (GPA): yes

#### 5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

##### Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 4

Maximum number of candidates to be invited for the second stage of the procedure: 4

#### 5.1.11. Procurement documents

Address of the procurement documents: <https://s2c.mercell.com/today/217456>

#### **5.1.12. Terms of procurement**

##### **Terms of submission:**

Electronic submission: Allowed

Address for submission: <https://s2c.mercell.com/today/217456>

Languages in which tenders or requests to participate may be submitted: Dutch

Electronic catalogue: Allowed

Deadline for receipt of requests to participate: 17/08/2026 10:00:00 (UTC+00:00) Western European Time, GMT

##### **Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: Van toepassing zijn de algemene inkoopvoorwaarden van HbR 2025 - zie documentatie.

Financial arrangement: zie documentatie.

#### **5.1.15. Techniques**

##### **Framework agreement:**

Framework agreement, without reopening of competition

##### **Information about the dynamic purchasing system:**

No dynamic purchase system

#### **5.1.16. Further information, mediation and review**

Review organisation: Rechtbank Rotterdam

Information about review deadlines: zie documentatie

Organisation providing information concerning the general regulatory framework for taxes applicable in the place where the contract is to be performed: Rechtbank Rotterdam

Organisation providing additional information about the procurement procedure: Havenbedrijf Rotterdam

Organisation providing more information on the review procedures: Havenbedrijf Rotterdam

#### **5.1. Lot: LOT-0002**

Title: P2: inzet van strategisch tactische omgevingsprofessionals in projecten, programma's of issues.

Description: Dit perceel heeft tot doel het inzetten van ervaren strategisch tactische omgevingsprofessionals binnen projecten, programma's of issues in de Rotterdamse haven en het Haven Industrieel Complex (HIC). De professionals opereren zelfstandig binnen multidisciplinaire project , programma of issue teams van Havenbedrijf Rotterdam en bewegen zich aantoonbaar op strategisch of minimaal tactisch niveau binnen het industriële ecosysteem van de haven. Zij leveren inhoudelijke, procesmatige en relationele bijdragen aan het realiseren van complexe opgaven waarbij publieke en private belangen samenkomen. Zie verder documentatie.

Internal identifier: a5725234-6128-4b4f-9a77-0f1670d5414d

##### **5.1.1. Purpose**

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

##### **5.1.2. Place of performance**

Country: Netherlands

Anywhere in the given country  
Additional information: Zie documentatie

**5.1.3. Estimated duration**

Start date: 15/01/2027  
Duration end date: 14/01/2034

**5.1.4. Renewal**

Maximum renewals: 8

**5.1.5. Value**

Estimated value excluding VAT: 1 200 000,00 EUR

**5.1.6. General information**

**Reserved participation:**

Participation is not reserved.

The procurement is covered by the Government Procurement Agreement (GPA): yes

**5.1.9. Selection criteria**

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

**Information about the second stage of a two-stage procedure:**

Maximum number of candidates to be invited for the second stage of the procedure: 4

**5.1.11. Procurement documents**

Address of the procurement documents: <https://s2c.mercell.com/today/217456>

**Ad hoc communication channel:**

Name: Mercell

**5.1.12. Terms of procurement**

**Terms of submission:**

Electronic submission: Allowed

Address for submission: <https://s2c.mercell.com/today/217456>

Languages in which tenders or requests to participate may be submitted: Dutch

Electronic catalogue: Allowed

Deadline for receipt of requests to participate: 17/08/2026 10:00:00 (UTC+00:00) Western European Time, GMT

**Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: Van toepassing zijn de algemene inkoopvoorwaarden van HbR 2025 - zie documentatie.

Financial arrangement: zie documentatie.

**5.1.15. Techniques**

**Framework agreement:**

Framework agreement, without reopening of competition

**Information about the dynamic purchasing system:**

No dynamic purchase system

**5.1.16. Further information, mediation and review**

Review organisation: Rechtbank Rotterdam

Information about review deadlines: zie documentatie

Organisation providing additional information about the procurement procedure: Havenbedrijf Rotterdam

Organisation providing more information on the review procedures: Havenbedrijf Rotterdam

#### **5.1. Lot: LOT-0003**

Title: Trainingen omgevingsmanagement

Description: Dit perceel heeft tot doel het verzorgen van opleidingen en trainingen op het gebied van (strategisch) omgevingsmanagement voor medewerkers van Havenbedrijf Rotterdam die werkzaam zijn in functies met veel externe interactie en/of binnen projecten, programma's en issueteams in de Rotterdamse haven en het Haven Industrieel Complex (HIC). Het doel van deze trainingen is het: • versterken van kennis en toepassing van het MGA gedachtegoed, de SOM methodiek en professioneel stakeholdermanagement; • verdiepen van omgevingsgericht werken als kerncompetentie binnen Havenbedrijf Rotterdam; • vergroten van handelingsbekwaamheid in complexe omgevingen met uiteenlopende publieke en private belangen. Via deze opleidingen draagt dit perceel bij aan het structureel versterken van omgevingsgericht werken binnen de organisatie en aan het realiseren van een juridisch vergunbare én maatschappelijk gegunde toekomst van Havenbedrijf Rotterdam. Zie verder documentatie.

Internal identifier: 8aed10e0-ec7c-462a-9ec0-b22372dfddfb

##### **5.1.1. Purpose**

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

##### **5.1.2. Place of performance**

Country: Netherlands

Anywhere in the given country

Additional information: Zie documentatie

##### **5.1.3. Estimated duration**

Start date: 15/01/2027

Duration end date: 14/01/2034

##### **5.1.4. Renewal**

Maximum renewals: 8

##### **5.1.5. Value**

Estimated value excluding VAT: 1 100 000,00 EUR

##### **5.1.6. General information**

###### **Reserved participation:**

Participation is not reserved.

The procurement is covered by the Government Procurement Agreement (GPA): yes

##### **5.1.9. Selection criteria**

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

###### **Information about the second stage of a two-stage procedure:**

Maximum number of candidates to be invited for the second stage of the procedure: 4

##### **5.1.11. Procurement documents**

Address of the procurement documents: <https://s2c.mercell.com/today/217456>

**Ad hoc communication channel:**

Name: mercell

**5.1.12. Terms of procurement****Terms of submission:**

Electronic submission: Allowed

Address for submission: <https://s2c.mercell.com/today/217456>

Languages in which tenders or requests to participate may be submitted: Dutch

Electronic catalogue: Allowed

Deadline for receipt of requests to participate: 17/08/2026 10:00:00 (UTC+00:00) Western European Time, GMT

**Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: Van toepassing zijn de algemene inkoopvoorwaarden van HbR 2025 - zie documentatie.

Financial arrangement: zie documentatie

**5.1.15. Techniques****Framework agreement:**

Framework agreement, without reopening of competition

**Information about the dynamic purchasing system:**

No dynamic purchase system

**5.1.16. Further information, mediation and review**

Review organisation: Rechtbank Rotterdam

Information about review deadlines: zie documentatie.

Organisation providing additional information about the procurement procedure: Havenbedrijf Rotterdam

Organisation providing more information on the review procedures: Havenbedrijf Rotterdam

## 8. Organisations

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**8.1. ORG-0001**

Official name: Havenbedrijf Rotterdam

Registration number: 24354561

Postal address: Wilhelminakade 909

Town: Rotterdam

Postcode: 3072AP

Country subdivision (NUTS): Groot-Rijnmond (NL366)

Country: Netherlands

Contact point: Esther Schouten

Email: [E.Schouten@portofrotterdam.com](mailto:E.Schouten@portofrotterdam.com)

Telephone: 31651889857

Internet address: <https://www.portofrotterdam.com/>

Buyer profile: <https://s2c.mercell.com/buyer/1893>

**Roles of this organisation:**

Buyer

Organisation providing additional information about the procurement procedure

Organisation providing more information on the review procedures

## 8.1. ORG-0002

Official name: Rechtbank Rotterdam

Registration number: 82947740

Postal address: Wilhelminaplein 100-125

Town: Rotterdam

Postcode: 3072AK

Country subdivision (NUTS): Groot-Rijnmond (NL366)

Country: Netherlands

Contact point: Centrale Informatiebalie

Email: [rechtbankrotterdam@rechtspraak.nl](mailto:rechtbankrotterdam@rechtspraak.nl)

Telephone: +3188 3616161

Internet address: <https://www.rechtspraak.nl/Organisatie-en-contact/Contact>

### **Roles of this organisation:**

Review organisation

Organisation providing information concerning the general regulatory framework for taxes applicable in the place where the contract is to be performed

## Notice information

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Notice identifier/version: eb02bda5-5d3c-4528-a6b2-38b889ae61ac - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 17

Notice dispatch date: 09/06/2026 13:28:40 (UTC+00:00) Western European Time, GMT

Notice dispatch date (eSender): 09/06/2026 13:28:59 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: Dutch

Notice publication number: 402427-2026

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