

**United Kingdom-Glasgow: Business and management consultancy and related services**  
**OJ S 234/2013 03/12/2013**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: DE&S Commercial, DE&S  
Postal address: Room 2.1.02, Level 2, Kentigern House, 65 Brown Street  
Town: Glasgow  
Postal code: G2 8EX  
Country: United Kingdom  
Contact person: Colin Campbell  
E-mail: [descomrclcc-hocs-cm7a@mod.uk](mailto:descomrclcc-hocs-cm7a@mod.uk)  
Telephone: +44 1412242672  
Fax: +44 1412242669

**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity**

Defence

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Equipment Support Programme (ESP) Capability Standard.

**II.1.2. Type of contract and place of performance or delivery**

Services  
Service category No 11: Management consulting services [6] and related services  
NUTS code UKI1 Inner London

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Business and management consultancy and related services. Equipment Support Programme (ESP) Capability Standard.

**II.1.5. CPV code(s)**

79400000 Business and management consultancy and related services

**II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

## **II.2. Total value of the contract/lot**

### **II.2.1. Total value of the contract/lot**

Value: 3 861 370 GBP  
excluding VAT

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Negotiated without a call for competition

Justification for the award of the contract without prior publication of a call for competition in the Official Journal of the European Union:

Directive 2004/18/EC

#### **1) Justification for the choice of the negotiated procedure without prior publication of a contract notice in the OJEU in accordance with Directive 2004/18/EC**

The works, supplies or services can be provided only by a particular economic operator for the following reason:

technical

Additional deliveries by the original supplier ordered under the strict conditions stated in the directive.

It is considered that this contract amendment can be placed using the negotiated procedure without prior publication pursuant to Article 31(4) (a) of Directive 2004/18/EC (Regulation 14(1) (d)(i)(aa) of UK Public Contracts Regulations 2006). This is because the Ministry of Defence needs to procure additional services under the above contract. The additional services build upon the Phase 1 work and using another supplier would cause major economic and technical inconvenience on the Ministry of Defence. It is confirmed that the value of the envisaged additional contract will not exceed 50% of the value of the consideration paid under the original contract.

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Technical. Weighting 100

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

CTLBC/2175.

#### **IV.3.2. Previous publication concerning this procedure**

**Voluntary ex ante transparency notice**

Notice number in the OJ S: [2013/S 196-339349](#) of 9.10.2013

## **Section V: Award of contract**

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Contract No: CTLBC/2175

### **V.1.**

**Date of conclusion of the contract**

5.11.2013

**V.2. Information about tenders**

Number of tenders received: 1

Number of tenders received by electronic means: 1

**V.3. Name and address of the contractor**

Official name: McKinsey & Company, Inc. United Kingdom

Postal address: No 1 Jermyn Street

Town: London

Postal code: SW1Y 4UH

Country: United Kingdom

Telephone: +44 2079616253

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 3 861 370 GBP

excluding VAT

Total value of the procurement:

Value: 11 584 814 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**VI.2. Additional information**

N/A GO Reference: GO-20131129-DCB-5300923.

**VI.3. Procedures for review****VI.3.1. Review body**

Official name: DE&S Commercial, DE&S

Postal address: Room 2.1.02, Level 2, Kentigern House, 65 Brown Street

Town: Glasgow

Postal code: G2 8EX

Country: United Kingdom

E-mail: [descomrclcc-hocs-co4@mod.uk](mailto:descomrclcc-hocs-co4@mod.uk)

Telephone: +44 1412242672

Fax: +44 1412242669

**Body responsible for mediation procedures**

Official name: DE&S Commercial, DE&S

Postal address: As above

**VI.3.2. Review procedure**

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**VI.3.3. Service from which information about the review procedure may be obtained**

Official name: DE&S Commercial, DE&S

Postal address: As above

**VI.4. Date of dispatch of this notice**

29.11.2013