

**DK-Copenhagen: Development consultancy services**  
**OJ S 248/2012 27/12/2012**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Danish Business Authority  
Postal address: Langelinie Allé 17  
Town: Copenhagen  
Postal code: 2100  
Country: Denmark  
Contact person: Frederik Geneser or Thorbjørn Bendix Kleif  
For the attention of: Thorbjørn Bendix Kleif  
E-mail: [postmar@erst.dk](mailto:postmar@erst.dk)  
Telephone: +45 35466614 / 35466602

**Internet address(es):**

General address of the contracting authority: <http://www.erst.dk>

**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity**

Other: Telecom

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Consulting assistance regarding the modification and development of the LRAIC model for fixed networks 2012-2014.

**II.1.2. Type of contract and place of performance or delivery**

Services  
Main site or place of performance: Copenhagen.  
NUTS code DK01 Hovedstaden

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

Consulting assistance in connection with the modification and development of The Danish Business Authority's (DBA) existing fixed line calculation model based on the LRAIC methodology (Long Run Average Incremental Cost) which calculates a number of wholesale prices on the regulated parts of the copper, fibre and cable-tv network.  
The consulting assistance includes assistance for the assessment of the need for a general

revision of the LRAIC model; assistance for introducing relevant changes in the LRAIC model (including assistance with concrete calculations and corrections in the model); assistance for the modification of input and parameter values for the LRAIC model.

The first task for the selected tenderer will be to propose a detailed timetable for the model development work. In collaboration with the DBA the selected tenderer is to draw up a model reference paper on how the model should be modified and developed, i.e. define the model design and describe the main parameters in the model.

The selected tenderer has to review and modify the model, following the principles of the model reference paper and assist the DBA in achieving a broad acceptance among market participants in regard to the model developing process, the principles used in the model and the resulting model.

The selected tenderer is to prepare a complete documentation of the data, methods, principles, etc. used in the model. This model documentation must be sufficiently comprehensive for parties in the development process to achieve a full understanding of the model.

The selected tenderer is to describe how the model can be used by the DBA in its determination of maximum prices. It is the intention that the review and modification of the LRAIC model must be completed, so that the prices can be determined by DBA no later than December 2014.

#### **II.1.5. CPV code(s)**

73220000 Development consultancy services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

### **II.2. Total value of the contract/lot**

#### **II.2.1. Total value of the contract/lot**

Value: 4 371 444 DKK  
excluding VAT

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Restricted

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. The total price for the tender. Weighting 30
2. The quality in solving the task. Weighting 30
3. Experience with similar tasks among the associated consultants. Weighting 25
4. Manning and reliability of delivery. Weighting 15

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

12/04760

#### **IV.3.2. Previous publication concerning this procedure**

##### **Contract notice**

Notice number in the OJ S: [2012/S 164-272880](#) of 28.8.2012

### **Section V: Award of contract**

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#### **V.1. Date of conclusion of the contract**

26.11.2012

#### **V.2. Information about tenders**

Number of tenders received: 5

Number of tenders received by electronic means: 5

#### **V.3. Name and address of the contractor**

Official name: TERA Consultants

Postal address: 32, Rue des Jeûneurs

Town: Paris

Postal code: 75002

Country: France

E-mail: [basque@tera.fra](mailto:basque@tera.fra)

Telephone: +33 155048710

Internet address: [www.teraconsultants.fr](http://www.teraconsultants.fr)

#### **V.4. Information on value of the contract/lot**

Total value of the procurement:

Value: 4 371 444 DKK

excluding VAT

#### **V.5. Information about subcontracting**

The contract is likely to be subcontracted: yes

Value or proportion likely to be subcontracted to third parties:

Value excluding VAT 319 716 DKK

Short description of the value/proportion of the contract to be sub-contracted: Geomarketing fees

### **Section VI: Complementary information**

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#### **VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **VI.2. Additional information**

#### **VI.3. Procedures for review**

##### **VI.3.1. Review body**

Official name: Klagenævnet for Udbud

Postal address: Langelinie Allé 17

Town: Copenhagen

Postal code: 2100

Country: Denmark  
E-mail: [klfu@erst.dk](mailto:klfu@erst.dk)  
Telephone: +45 35291000

Internet address: [www.klfu.dk](http://www.klfu.dk)

**Body responsible for mediation procedures**

Official name: There is no mediation body in Denmark

**VI.3.2. Review procedure**

Precise information on deadline(s) for review procedures: Appeals concerning the selection of tenderers for prequalification must be submitted to the Public Procurement Appeals Board (Klagenævnet for Udbud) within 30 days. The deadline is calculated from the day after the contracting body has notified the parties concerned about, who has been prequalified as tenderers.

Other appeals concerning public procurement must be submitted to the Public Procurement Appeals Board (Klagenævnet for Udbud) within six months from the date the contracting body has publicised a notice in Tenders Electronic Daily that the contracting body has signed a contract. The deadline is calculated from the day after the notice has been made public. The applicant must notify the contracting authority in writing about the alleged infringement and the (intended) appeal to the Appeals Board no later than the date on which the appeal is lodged to the Board.

**VI.3.3. Service from which information about the review procedure may be obtained**

Official name: Danish Competition and Consumer

Postal address: Carl Jacobsens Vej 35

Town: Copenhagen

Postal code: 2500

Country: Denmark

E-mail: [kfst@kfst.dk](mailto:kfst@kfst.dk)

Telephone: +45 417115000

Internet address: [www.kfst.dk](http://www.kfst.dk)

**VI.4. Date of dispatch of this notice**

20.12.2012