

United Kingdom-Manchester: Business and management consultancy and related services

OJ S 170/2020 02/09/2020

Contract notice

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: GM Business Support Ltd

Postal address: Lee House, 90 Great Bridgewater St

Town: Manchester

NUTS code: UKD3 Greater Manchester

Postal code: M1 5JW

Country: United Kingdom

Contact person: Nick Batty

E-mail: nick.batty@growthco.uk

Telephone: +44 1612374044

Internet address(es):Main address: <http://www.businessgrowthhub.com/>Address of the buyer profile: <http://www.businessgrowthhub.com/>**I.3. Communication**The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://in-tendhost.co.uk/manchestergrowthcompany.aspx/ProjectManage/93>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://in-tendhost.co.uk/manchestergrowthcompany.aspx/Home>**I.4. Type of the contracting authority**

Other type: Private company running publicly funded projects

I.5. Main activity

Other activity: Support to local businesses via public funded projects

Section II: Object

II.1. Scope of the procurement**II.1.1. Title**

Peer Networks – Cohort Delivery Framework

Reference number: T20058

II.1.2. Main CPV code

79400000 Business and management consultancy and related services

II.1.3. Type of contract

Services

II.1.4. Short description

GC Business Growth Hub is seeking to procure a panel of providers who will deliver the service on an individual cohort basis, with potential providers asked to specify the total number of cohorts they wish to deliver – or specify their lower and upper number (provide a band) to provide us with more flexible procurement and deployment options. An initial group of 16 pilot cohorts will be delivered, with a view to potentially expanding this number if additional funding is available during the autumn and if further extended.

II.1.5. Estimated total value

Value excluding VAT: 1 200 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.3. Place of performance

NUTS code: UKD3 Greater Manchester

II.2.4. Description of the procurement

Peer Networks is a national initiative that will be delivered locally through the Local Enterprise Partnership (LEP) network and local Growth Hubs. The Business Hub will be delivering this service in Greater Manchester.

The programme invites leaders and senior managers from the SME business community who meet the eligibility criteria below to participate in a local peer network that will meet regularly over several months.

Service specification

Cohort size: circa 11 owners/managers

Number of sessions: 9 virtual sessions by video conference of two hours each per cohort, led by a trained facilitator, or alternatively, 6 sessions of three hours each individual support: each participant will also receive 1 hour of dedicated one to one engagement with the facilitator to determine what additional support they need.

Additional in-depth support will be provided by referral to the Business Growth Hub, for further support i.e. through account management/coaching/mentoring or specialist advice.

Participants will then receive a minimum of 3 ½ hours of individual support per participant.

Frequency of sessions: fortnightly typically but can be varied, providing cohorts finish no later than the end of March 21.

Topic selection: participants will determine what subjects will be discussed, but we anticipate these may include:

Finance; HR; Sales and marketing; adjusting to social distancing; business model innovation; change management; embedding formal management processes and systems; digital (incl adoption and implementation of technology, cyber security); use of data to drive value in the business; EU transition; net zero.

The first wave of cohorts will need to be completed by the end of March 2021

The value of activity under this framework up to 31 March 2021 is expected to be in the region of GBP 300 000. Including any extension periods, the total framework will not exceed a maximum of GBP 1 200 000 (excluding VAT).

Each complete cohort of support has been budgeted to cost between GBP 700 000 and GBP 10 000 (excluding VAT) and a maximum of 2 cohorts will be award to a supplier each cohort wave.

II.2.5.

Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/10/2020 End: 31/03/2021

This contract is subject to renewal: yes

Description of renewals:

The contract period will be from the award date until the 31 March 2021, with an option, to be exercised at GM Business Support Ltd sole discretion and subject to funding provision for 3 periods of one year each. Any proposed extensions will be communicated in writing at least 14 days prior to the start of the period.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information

GC Business Growth Hub is the trading name of GM Business Support Ltd (GMBS), a wholly owned subsidiary of The Growth Company Ltd. GC Business Growth Hub helps ambitious business people to realise their growth potential by offering access to a range of practical services, from assessing growth options to unlocking finance or accessing experienced business mentors.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 14/09/2020 Local time: 13:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.7. Conditions for opening of tenders

Date: 14/09/2020 Local time: 13:00

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.3. Additional information

For more information about GC Business Growth Hub and GM Business Support Ltd, please visit us at:<http://www.businessgrowthhub.com>

You are required to make your ITT submission via The Growth Company In-tend e-tendering platform. You are required to complete a basic registration as a supplier on the in-tend supplier platform at the following web address:

<https://in-tendhost.co.uk/manchestergrowthcompany.aspx/Home>.

Please note that all mandatory fields (highlighted in yellow on the In-Tend Portal) must be completed in order to register your organisation.

Due requirements of the funder to provide support to SMES during the Covid period, the accelerated procedure is being used.

VI.4. Procedures for review

VI.4.1. Review body

Official name: GM Business Support Ltd

Town: Manchester

Country: United Kingdom

VI.4.2. Body responsible for mediation procedures

Official name: GM Business Support Ltd

Town: Manchester

Country: United Kingdom

VI.5. Date of dispatch of this notice

28/08/2020